

THE 2018
**UNITED STATES
BOWLING CONGRESS**
CONVENTION PROGRAM





Brunswick



THANK YOU

Your support of USBC events and the sport of bowling helps us to build A Future for the Sport.

A **Future** FOR
THE **Sport.**

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USBC MISSION

The USBC is the National Governing Body for bowling. Our mission is to provide services, resources and standards for the sport.

USBC VISION

Our vision is to continue to be the leading authority to the sport, servicing the needs of bowling.

USBC PROMISE

Our promise is to celebrate the past, be mindful of the present and ensure bowling's future through thoughtful research, planning and delivery.

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Arlington, Texas 76011
800-514-BOWL

2017-2018 BOARD OF DIRECTORS



FRANK WILKINSON
Staten Island, N.Y.
President through July 31, 2018
Director through July 31, 2019
Elected by delegates



CATHY DESOCIO
Wichita, Kan.
Vice president through July 31, 2018
Director through July 31, 2020
Elected by BPAA



MIKE CANNINGTON
Fort Myers, Fla.
Director through
July 31, 2019
Elected by IBC
Youth Committee



JAY DARYMAN
York, Pa.
Director through
July 31, 2018
Elected by delegates



JO DIMOND
Columbus, Ohio
Director through
July 31, 2020
Elected by delegates



CORNELL M. JACKSON
Kilmarnock, Va.
Director through
July 31, 2018
Appointed as
Director-at-large
(TNBA representative)



KAREN JOST
Tumwater, Wash.
Director through
July 31, 2018
Elected by delegates



KARL KIELICH
El Paso, Texas
Director through
July 31, 2020
Elected by delegates



KELLY KULICK
Union, N.J.
Director through
July 31, 2020
Elected by
Team USA athletes



MARK MARTIN
Waterford, Mich.
Director through
July 31, 2019
Elected by delegates



MELISSA MCDANIEL
Raleigh, N.C.
Director through
July 31, 2018
Elected by IBC
Youth Committee



ADAM MITCHELL
Centreville, Va.
Director through
July 31, 2020
Elected by delegates



STEVE O'BRIEN
Mount Pleasant, S.C.
Director through
July 31, 2018
Elected by delegates



BILL O'NEILL
Langhorne, Pa.
Director through
July 31, 2019
Elected by
Team USA athletes



RHINO PAGE
Orlando, Fla.
Director through
July 31, 2020
Elected by
Team USA athletes



DAN PATTERSON
Milwaukee, Wis.
Director through
July 31, 2018
Elected by
Team USA athletes



NANCY SCHENK
Fayetteville, N.C.
Director through
July 31, 2019
Elected by BPAA



JEFF USSERY
Tonganoxie, Kan.
Director through
July 31, 2019
Elected by delegates

USBC EXECUTIVES



CHAD MURPHY
Executive Director



JASON OVERSTREET
Deputy Executive Director

Visit BOWL.com/About to learn more about the USBC Board of Directors and USBC Executives.

USBC CONVENTION SCHEDULE

GRAND SIERRA RESORT, RENO

MONDAY, APRIL 23

9 A.M. – 5 P.M.
6 P.M. – 8 P.M.

REGISTRATION AND EXHIBITS

THIRTY FRAME GAME: NO SHOES, NO BALL, NO PROBLEM!

TUESDAY, APRIL 24

7:30 A.M. – 5 P.M.
7:30 A.M. – 8:30 A.M.
9 A.M. – 10 A.M.
10:15 A.M. – 11:30 A.M.
11:30 A.M. – 1 P.M.
1:15 P.M. – 2:30 P.M.

REGISTRATION AND EXHIBITS

YOUNG DELEGATE GRANT RECIPIENT BREAKFAST

MOTIVATIONAL SPEAKER

SEMINAR – A FUTURE FOR THE SPORT

LUNCH

SEMINARS

- EFFECTIVE WEBSITES AND IMPACTFUL FACEBOOK PAGES
- THE YOUTH LEADERSHIP INITIATIVE 2.0
- CENTER CERTIFICATION

2:45 P.M. – 4 P.M.

SEMINARS

- THE BUSINESS OF BOWLING
- THE BOARD MEMBER ORIENTATION
- CENTER CERTIFICATION

4:15 P.M. – 5:30 P.M.

SEMINARS

- LEADERSHIP DEVELOPMENT: THE POWER OF "YES, AND"
- EMAIL MARKETING AND COMMUNICATION
- THE TOURNAMENT EXPERIENCE

6:30 P.M. – 8:30 P.M.

DELEGATE WELCOME RECEPTION

WEDNESDAY, APRIL 25

7:30 A.M. – 12:30 P.M.
8:30 A.M. – 9:45 A.M.

REGISTRATION AND EXHIBITS

SEMINARS

- LEADERSHIP DEVELOPMENT: SUCCESSION PLANNING
- ASSOCIATION MANAGER ONBOARDING
- THE TOURNAMENT EXPERIENCE

10 A.M. – 11:15 A.M.

SEMINAR

- LEADERSHIP DEVELOPMENT: HOW TO BE A MORE CREATIVE PERSON AND INNOVATIVE PROBLEM SOLVER

11:30 A.M. – 1 P.M.

LUNCH

1 P.M. – 2:30 P.M.

MEET THE CANDIDATES

3 P.M. – 5 P.M.

ANNUAL MEETING SESSION I

5:30 P.M. – 6:30 P.M.

USBC HALL OF FAME RECEPTION

6:30 P.M. – 9:30 P.M.

USBC HALL OF FAME DINNER

THURSDAY, APRIL 26

7:30 A.M. – 9 A.M.
9 A.M. – 11:30 A.M.
11:30 A.M. – 1:30 P.M.
NOON – 1:15 P.M.
1:30 P.M. – 4 P.M.
4 P.M. – 4:30 P.M.
4:30 P.M. – 5:30 P.M.

REGISTRATION

ANNUAL MEETING SESSION II

LUNCH

YOUNG DELEGATE GRANT RECIPIENT LUNCHEON

ANNUAL MEETING SESSION III

BREAK

TOWN HALL

USBC ANNUAL MEETING AGENDA

WEDNESDAY, APRIL 25

STARTS AT 3 P.M.

PRESIDENT'S WELCOME
ENTERTAINMENT
CALL TO ORDER
BOARD INTRODUCTIONS
NATIONAL ANTHEM
CREDENTIAL REPORT
MINUTES
OPENING VIDEO
EXECUTIVE DIRECTOR REMARKS
MEMORIAL VIDEO PRESENTATION
BOWLERS TO VETERANS LINK (BVL) AWARD PRESENTATION
SMART
BOWLING PROPRIETORS' ASSOCIATION OF AMERICA (BPAA)
STRIKE TEN ENTERTAINMENT
THE NATIONAL BOWLING ASSOCIATION
BOWL FOR THE CURE PRESENTATION
PROFESSIONAL BOWLERS ASSOCIATION (PBA)
WORLD BOWLING
INTERNATIONAL BOWLING MUSEUM AND HALL OF FAME
2018 HALL OF FAME INTRODUCTIONS

THURSDAY, APRIL 26

START AT 9 A.M.

OPENING VIDEO
CALL TO ORDER
CREDENTIAL REPORT
NATIONAL YOUTH AWARD PRESENTATIONS
▪ Youth Ambassador of the Year – female
▪ Youth Ambassador of the Year – male
▪ David Dahms Coach of the Year
▪ Youth Volunteer of the Year
▪ Annual Zeb Scholarship
USBC NATIONAL RECOGNITION AWARDS
▪ USBC Proprietor of the Year
▪ Helen Baker Outstanding Association Service Award
▪ Joyce Deitch Unity Award
ALBERTA E. CROWE STAR OF TOMORROW AWARD
CHUCK HALL STAR OF TOMORROW AWARD
PRESIDENT'S REPORT
STRATEGIC PLANNING REPORT
IBC YOUTH DEVELOPMENT REPORT
EXECUTIVE DIRECTOR'S REPORT

11:30 A.M. – 1:30 P.M.

LUNCH BREAK

1:30 P.M. – 4 P.M.

NOMINATING COMMITTEE REPORT
BOARD ELECTIONS
LEGISLATIVE SESSION
OLD BUSINESS
NEW BUSINESS
PRESIDENT'S CLOSING/ADJOURNMENT

4:30 P.M. – 5:30 P.M.

TOWN HALL MEETING

USBC CONVENTION SEMINARS

TUESDAY, APRIL 24

Motivational Speaker

9 a.m. – 10 a.m. (Reno Ballroom)

With Sam Glenn, "It's all about attitude and it all starts with attitude!" Sam went from working nights as a janitor – negative, depressed and sleeping on the floor – to discovering renewed purpose, happiness and humor. He has been named Speaker of the Year on several occasions by meeting and event organizations and has won two national awards for his training videos. For the past 20 years, Sam has traveled the country speaking to audiences from every industry and to crowds as large as 75,000. In addition, he is a gifted artist and author of 18 books.

Presenter: Sam Glenn

A Future for the Sport

10:15 a.m. – 11:30 a.m. (Reno Ballroom)

Together, we have worked diligently on a variety of significant issues aligned with our strategic priorities. Join us as we review initiatives such as lane inspection improvements, league reclassifications, association education, new technology and more. Learn what we've accomplished together and where we're going. Everyone needs to attend this session!

Effective Websites and Impactful Facebook Pages

1:15 p.m. – 2:30 p.m. (Crystal Ballroom)

Learn the best things to do on both your Facebook page and your website, so you can build a stronger relationship with your members and fans. No matter your skill level, you'll get many ideas and see creative examples. Participants will:

- Write a basic strategy for Facebook and your website
- Learn the top-10 website must-haves
- Find out the 2018 Best Practices for Facebook
- Get a list of tools you can easily use to make your online presence rock!

Presenter: Amy Kinnaird

Youth Leadership Initiative 2.0

1:15 p.m. – 2:30 p.m. (Carson 1&2)

As we follow up from the 2017 USBC Convention, we'll seek to hear progress on your association's youth leadership initiative, including testimonials about those who have made positive strides in youth bowling. We will provide you with several easy-to-administer concepts to grow and improve youth bowling in your community. The opportunity to partner with bowling centers through these programs will enhance your relationship and work toward developing the youth bowlers of tomorrow.

Presenter: Roger Noordhoek

Center Certification

1:15 p.m. – 2:30 p.m. (Carson 3&4)

The center certification process and procedures have changed. Learn about enhancements currently in place, as well as those that are on the way. These are important updates to protect the integrity of the most unique playing field in sport, the bowling lane.

Presenters: Samuel Guy, Jason Milligan

The Business of Bowling

2:45 p.m. – 4 p.m. (Crystal Ballroom)

A foundational understanding of the business of bowling is vital to the association/center relationship. We'll look at the dollars and cents of the bowling center, which is vital to understand if an association is to establish or improve proprietor relations.

Presenter: Bart Burger

The Board Member Orientation

2:45 p.m. – 4 p.m. (Carson 1&2)

Identifying a new board member is only the first step in a mutually rewarding experience. Whether formal or informal, orientation for a new board member is critical. A complete orientation is needed to ensure new board members become engaged in the work of the board right away and to help them serve as a committed ambassador and advocate for a future of the sport. This session will review a board member orientation process and deliver a template to make it your own.

Presenters: Richard Stewart, Mike Larsen

Center Certification

2:45 p.m. – 4 p.m. (Carson 3&4)

The center certification process and procedures have changed. Learn about enhancements currently in place, as well as those that are on the way. These are important updates to protect the integrity of the most unique playing field in sport, the bowling lane.

Presenters: Samuel Guy, Jason Milligan

Leadership Development: The Power of “Yes, and”

4:15 p.m. – 5:30 p.m. (Crystal Ballroom)

We encounter the unexpected every day. Plans go astray. Surprises abound. Mistakes happen. To respond to these developments and to be successful in our personal and association lives, we need to improvise. This session will enhance your improvisational skills. Through hands-on exercises and peer-to-peer interaction, you will learn how to recast your mindset from “No, but” to “Yes, and,” to listen to understand, to stay in the moment and to say “Yes, and” to opportunity.

Presenter: Dr. Ray Smilor

Email Marketing & Communication

4:15 p.m. – 5:30 p.m. (Carson 1&2)

Email marketing and communication is a must-have for today’s association. There are three times more email accounts than Facebook and Twitter accounts combined. Email is the preferred communication channel of the day, it is economical to use and has a high return on investment. This session will share how-to, best practices and provide the information needed to get your association started or moving in a more fruitful direction.

Presenters: George Lambert, Tramon Thomas

The Tournament Experience

4:15 p.m. – 5:30 p.m. (Carson 3&4)

Are your tournaments stuck in neutral or going in reverse? Do you need fresh ideas, or have you hit on an idea that has recharged your events? We will discuss ideas on how to re-energize your state and local tournaments, and share best practices regarding marketing and entries promotion, format changes, tournament staff training and bowler recognition. Let’s see if we can find ways to take your tournaments to the next level!

Presenters: David Prange, David Fields

WEDNESDAY, APRIL 25

Leadership Development: Succession Planning

8:30 a.m. – 9:45 a.m. (Crystal Ballroom)

Board succession planning is critical to association development and long-term sustainability, yet board succession is not often on the radar of boards of directors. One of the key roles of the board is to continually ensure it has the right set of skills, talents and attributes embodied in its directors, now and in the future. This session will provide proven tools and techniques needed to develop a board leadership succession process specific to your association.

Presenter: Frank Martinelli

Association Manager Onboarding

8:30 a.m. – 9:45 a.m. (Carson 1&2)

The Association Manager is responsible for overseeing an association’s daily operations, providing administrative support and the coordination of services necessary to comply with USBC bylaws and policies. The position is critical for a healthy association, and correctly and completely onboarding an individual is vital. This session will outline the content necessary to address when bringing on a new Association Manager and deliver an Onboarding Checklist.

Presenters: Mike Larsen, Richard Stewart

The Tournament Experience

8:30 a.m. – 9:45 a.m. (Carson 3&4)

Are your tournaments stuck in neutral or going in reverse? Do you need fresh ideas, or have you hit on an idea that has recharged your events? We will discuss ideas on how to re-energize your state and local tournaments, and share best practices regarding marketing and entries promotion, format changes, tournament staff training and bowler recognition. Let’s see if we can find ways to take your tournaments to the next level!

Presenters: David Prange, David Fields

Leadership Development: How to be a More Creative Person and Innovative Problem Solver

10 a.m. – 11:15 a.m. (Reno Ballroom)

Each of us has creative and innovative talent but we often lose sight of that. The whirlwind of life often discourages our creative juices and, through experiences that downplay our innovative talents, we forget how remarkably creative and innovative we actually are. This session will re-ignite your creative and innovative fire. Through experiential exercises and interactive engagement, we’ll focus on four key factors that will make you realize and recognize your innate ability to be creative and innovative.

Presenter: Dr. Ray Smilor

Meet the Candidates

1 p.m. – 2:30 p.m. (Reno Ballroom)

This is your opportunity to hear from the candidates running for the USBC Board of Directors. A moderator will ask questions of each candidate, and attendees also will have an opportunity to ask questions of the candidates.



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Please join us in congratulating the 2018 Young Delegate Grant recipients!

| | |
|-------------------|---|
| Andre Eubanks | Southern LA County USBC (Calif.) |
| Andrea Willman | Greater Pueblo USBC (Colo.) |
| Andrew Carson | York-Adams USBC (Pa.) |
| Chris Guidry | Greater Yellowstone Valley USBC (Mont.) |
| Christa Cutshaw | Virginia Peninsula USBC (Va.) |
| Diane Jones | Ocean County USBC WBA (N.J.) |
| Holly Harris | Great Plains USBC (Kan.) |
| Jennifer Myers | Greater Miami USBC (Fla.) |
| Kreston Douglas | Greater Springfield Missouri USBC (Mo.) |
| Kyle Breen | Lynchburg USBC (Va.) |
| Melissa Price | Sioux Falls Regional USBC (S.D.) |
| Montana Meyer | St. Louis USBC (Mo.) |
| Natalie Downs | Northern Utah USBC |
| Paige Sutfin | Central Ohio USBC |
| Parker Portalski | South Sound USBC (Wash.) |
| Roger Bates Jr. | Greater Danbury USBC (Conn.) |
| Sarah Nygaard | Minnesota State USBC |
| Timothy Yates | Greater Hot Springs USBC (Ark.) |
| Travis Turner | Green Country USBC (Okla.) |
| Zachary Boulanger | Green Bay Area USBC BA (Wis.) |

Enhancing young delegate and athlete representative participation at the USBC Convention and Annual Meetings is a USBC strategic goal. USBC is committed to providing young delegates the opportunity to attend the educational workshops and to network with other delegates from around the country for A Future For The Sport. Participation of young delegates and athlete representatives sends them home with an experience targeted to strengthen local associations.

Please join the effort and consider members of your association who look to be your future leaders and encourage them to apply.

Visit BOWL.com/Convention for details.

ATTENDEE INFORMATION

Welcome to the Grand Sierra Resort and the 2018 USBC Convention. The following information will assist you in the procedures for the USBC Convention and Annual Meeting.

This year, the USBC Convention and Annual Meeting will have informative seminars, the annual Meet for the Cure and Bowlers to Veterans Link celebrations, the legislative session and USBC Board of Directors elections.

All USBC members are entitled to address the delegation during the Annual Meeting, so it is important for all attendees to have registered and received the appropriate credentials.

WHAT YOU WILL NEED

- Identification Badge
- Convention Program. This program has schedules and information you will need during the convention. A limited number of replacement books will be available.
- Notepad and pens

Casual clothing is acceptable for seminars and the Annual Meeting. Comfortable shoes also are recommended.

ASSOCIATION REPRESENTATIVES

Written or verbal authorization from the association manager or president is required to add a new delegate/alternate or to change an alternate to a delegate.

Association delegates changing to athlete-delegate status will be verified by the registration staff and issued a new badge.

SEMINARS & USBC HALL OF FAME DINNER

Seminars are on a tight schedule, so please plan to arrive at least 10 minutes early.

For those who have purchased tickets, the 2018 USBC Hall of Fame ceremony is set for Wednesday, April 25. A reception starts at 5:30 p.m., and the USBC Hall of Fame dinner will start at 6:30 p.m. The dress code is business casual (no jeans, tennis shoes or shorts) for the dinner. A limited number of seats for the dinner might be available for purchase.

ANNUAL MEETING SEATING

For the Annual Meeting, there will be seating for voting delegates, based on geographic region, and a section for alternates, members and guests. Only delegates with the appropriate badge may sit in the delegate section. The 2018 Annual Meeting will be held over two days, starting at 3 p.m. on Wednesday, April 25. The second session on Thursday, April 26, starts at 9 a.m. Attendees must be in their seats at least five minutes prior to the start each session.

ATHLETE-DELEGATES

Athlete-delegates are represented at the highest policy-making levels. Bowlers designated as actively engaged athletes – top finishers at the 2016 Open Championships, 2016 Women's Championships and 2016 Junior Gold Championships plus Team USA members within the past 10 years – are eligible to be delegates to the USBC Convention and many have accepted the invitation to represent fellow athletes. They have the same voting privileges as association delegates.

GUESTS/VISITORS

Family members and guests are welcome to attend the Annual Meeting. A special section is reserved for guests.

SPECIAL ASSISTANCE

Anyone requiring special accessibility or accommodations at the Annual Meeting should come to the Registration desk so arrangements can be made.

PROPOSED AMENDMENTS

One of the most important duties of a delegate is to vote on proposed legislation. The legislative session will take place Thursday, April 26. Please take a moment to thoroughly review the proposed amendments prior to attending the Annual Meeting. USBC encourages you to contact the Rules team in advance if you have any questions concerning the intent and/or interpretations.

BOARD ELECTIONS

Delegates will vote on three open positions on the USBC Board of Directors. In this program you will find information about the election procedures and biographies of the candidates slated by the USBC Nominating Committee. We encourage all voting delegates to attend the Meet the Candidates session on Wednesday, April 25 at 1 p.m.

LOST AND FOUND

Please check with the registration area staff if you have lost or found any item during the USBC Convention.

IN CASE OF EMERGENCY

Please contact any USBC staff member.

USBC CONVENTION SEATING





Sam Glenn To Kick Off Convention

“It’s all about attitude, and it all starts with attitude!” says motivational speaker Sam Glenn, who will kick off the USBC Convention on Tuesday, April 24, at 9 a.m.

Glenn went from working nights as a janitor – negative, depressed and sleeping on the floor – to discovering renewed purpose, happiness and humor. He has been named Speaker of the Year on several occasions by meeting and event organizations and has won two national awards for his training videos. Hundreds of organizations use Glenn’s videos monthly to kick off their staff meetings.

For the past 20 years, Glenn has traveled the country full-time, speaking to audiences from every industry and to crowds as large as 75,000. In addition, he is a gifted artist and author of 18 books. Glenn, his wife, and two girls currently reside in Carmel, Indiana, but originally are from Minnesota. He has a popular online newsletter, A Kick in the Attitude, and each month he gives away one of his large paintings to a subscriber. Sign up for a chance to win his artwork at SamGlenn.com.

Attend the USBC Convention kickoff on Tuesday, April 25 at 9 a.m.

SPECIAL GUEST SPEAKERS

This year, USBC will have several seminars featuring special guests.



Dr. Ray Smilor – As an author, public speaker, investor, consultant and teacher, Dr. Smilor is an internationally recognized expert in entrepreneurship. He is Emeritus Professor of Professional Practice in Management, Entrepreneurship and Leadership at the Neeley School of Business at Texas Christian University and Senior Fellow at the Center for

Entrepreneurship in Moscow, Russia. His practice, research and extensive published writings encompass national and international entrepreneurship, employee ownership, management styles and much more. He will have two Leadership Development seminars – “The Power of Yes, and” at 4:15 p.m. Tuesday, and “Creativity and Innovation” at 10 a.m. Wednesday.



Frank Martinelli – The president of the Center for Public Skills Training, Martinelli specializes in strategic planning, governing board development and community partnership and alliance building. He has more than 35 years of work, training and consulting experience with a variety of nonprofit and public-sector organizations. Since

1980, over 35,000 professional staff, board and other volunteer leaders have benefited from Martinelli’s practical, results-oriented training and consultation. His Leadership Development: Succession Planning seminar is at 8:30 a.m. on Wednesday.



Amy Kinnaird – One of Louisiana’s most respected C-Level business strategists, Kinnaird’s background includes 15 years at IBM during its glory days. But, just as IBM lost its dominance in the market place, she learned how to manage unexpected economic changes in society. After leaving IBM, she became the director of training, sales and tech support

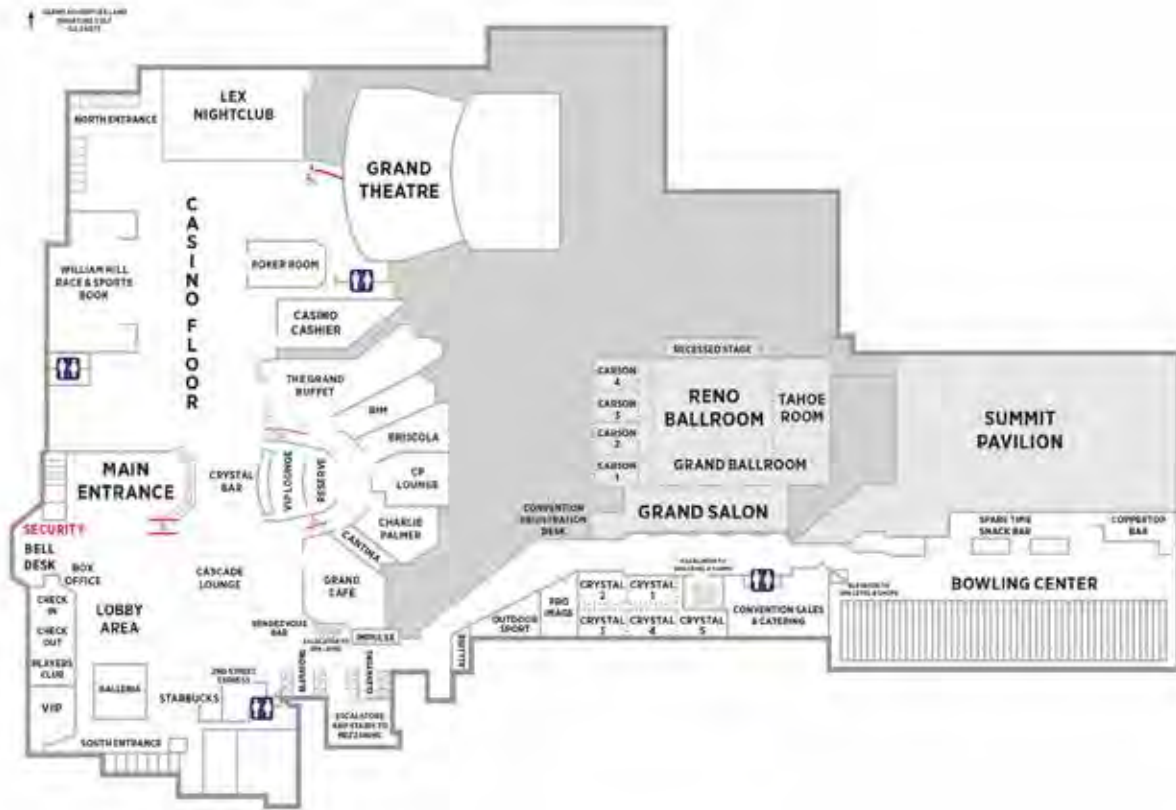
for a regional software company. She now specializes in helping leaders and staff become more productive, resulting in a more lucrative workplace. Her seminar, Effective Websites and Impactful Facebook Pages, is Tuesday at 1:15 p.m.



Bart Burger – The Director of Membership and Educational Services with the Bowling Proprietors’ Association of America (BPAA), Burger is responsible for education, training, membership, public relations and marketing services. He has more than 30 years of experience in the bowling and entertainment industry with focus

in operations, training, marketing and finance. He is a nationally sought-after speaker on education, training, operations and motivation. He will present The Business of Bowling at 2:45 p.m. Tuesday.

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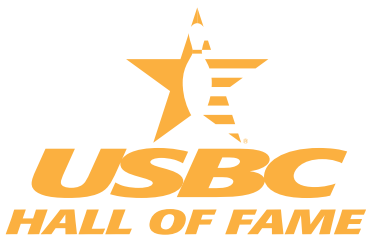


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2018 USBC HALL OF FAME INDUCTIONS

The USBC Hall of Fame was created in 2005 by merging the former American Bowling Congress and Women's International Bowling Congress halls of fame. With six inductees in 2018, there will be 425 members of the USBC Hall of Fame – 220 in Superior Performance, 118 in Meritorious Service, 50 in Veterans, 21 in Pioneers and 16 in Outstanding USBC Performance.



SUPERIOR PERFORMANCE TENNELLE MILLIGAN

Tennelle Milligan of Arlington, Texas, is a three-time major winner, capturing the U.S. Women's Open and Hammer Players Championship titles in 2000 and the USBC Queens in 2005. She won the 2003 Greater Memphis Open and the 2007 European Women's Masters.

Milligan, 41, won 27 medals, including 13 gold, as a six-time member of Team USA. She claimed team gold at the 1999 Pan American Games and captured the singles and doubles titles at the 2007 Pan American Games.

In USBC Women's Championships competition, she has two Classic Team titles (2000, 2003), a Diamond Team title (2014) and a Diamond Doubles title (2015) among her 20 top-10 finishes.



SUPERIOR PERFORMANCE DANNY WISEMAN

Danny Wiseman, 50, of Baltimore is a 12-time Professional Bowlers Association Tour winner and was elected to the PBA Hall of Fame in 2013. He was rated No. 42 on the PBA's 50 Greatest Players in 2008, has made 48 television appearances and has captured 12 PBA regional titles.

His first PBA Tour title came in his television debut at the 1990 Fair Lanes Open in his hometown. He would win 21 of his first 26 matches on television, the winningest television record in PBA history at the time. He won his only major title at the 2004 USBC Masters and was the runner-up at the 2009 Masters.

Wiseman was elected to the Greater Baltimore Bowling Association and Maryland State BA Halls of Fame in 2009, and in 2013 became the first bowler selected to the Maryland State Athletic Hall of Fame.



OUTSTANDING USBC PERFORMANCE KENDRA GAINES

Kendra Gaines of Orlando, Florida, owns four USBC Women's Championships titles, winning doubles in 1998 and 2016, all-events in 1997 and team in 2014. In 2000, she recorded the first 800 series in tournament history.

A five-time member of Team USA, Gaines, 44, was runner-up at the 1995 QubicaAMF World Cup and earned a silver medal in the FIQ World Tenpin Team Cup in 1996. She was a member of the FIQ American Zone team that won gold in 1997. She was selected Amateur Bowler of the Year by the Bowling Writers Association of America in 1996 and 1997 and named Amateur of the Year by Bowlers Digest in 1996.

She won two Professional Women's Bowling Association Tour titles – the 1998 Greater Sebring Open and the 2002 PWBA Women's Collegiate/Pro Doubles Challenge – and had a second-place finish (2003) and third-place finish (1998) at the USBC Queens.



MERITORIOUS SERVICE JERI EDWARDS

Jeri Edwards of Medina, Ohio, was head coach of Team USA from 2004-2009 after serving stints as an assistant from 1991-1996 and 2000-2003. She was head coach of Junior Team USA from 2002-2003.

Edwards, 55, led Team USA to more than 90 medals, including 47 gold medals, during her tenure as head coach. A highlight victory came at the 2006 World Bowling Men's Championships in Busan, South Korea, when Team USA snapped a 35-year drought to claim team gold. She helped the program's transition after professional players were allowed to compete in international events starting in 2008.

Since 2010, she has been the head coach of Puerto Rico's national team.



OUTSTANDING USBC PERFORMANCE JOHN JANAWICZ

John Janawicz of Winter Haven, Florida, is a three-time Eagle winner at the USBC Open Championships. He won the singles title, with a then-record 858 series, along with all-events in 2004, and helped Lodge Lanes Too post a then-record score of 3,538 to win a team title in 2013. He has four additional top-10 finishes at the event and is second on the lifetime average list (min. 20 years) with a 217.45 average over 27 years.

Janawicz, 45, is an eight-time member of Team USA. He has won 11 medals at Pan American Bowling Confederation (PABCON) championship events, including eight gold medals. At the 2013 World Bowling Men's Championships, he took silver in team and bronze in doubles.

He was selected Amateur of the Year in 2004 by the Bowling Writers Association of America and Bowlers Journal, and again earned the award from BWAA in 2009.



PIONEER TIM MACK

Tim Mack of Indianapolis was one of the first Americans to compete extensively overseas, helping pave the way for bowling to become a more global sport. Through the late 1990s and into the 2000s, before there was a World Bowling Tour, Mack won titles on five continents, in more than 30 countries, and earned the World Bowler of the Year Award from Bowlers Journal three times.

Mack, 46, has won more than 70 titles around the world. Among his victories are the 2003, 2004 and 2006 Bahrain Open, 2003 Indonesian International Open and 2002 Qatar Open, events now recognized by the Professional Bowlers Association as PBA Tour titles.

He made one appearance on Team USA, winning gold in trios and silver in singles, team, all-events and Masters at the 2003 World Bowling Men's Championships in Malaysia and was selected United States Olympic Committee Male Athlete of the Year for Bowling.

USBC NATIONAL RECOGNITION AWARDS



USBC HELEN BAKER AWARD FOR OUTSTANDING ASSOCIATION SERVICE **BETTY KINGSLEY** Rochester, New York

When Betty Kingsley started an almost 30-year career at Eastman Kodak Company, where she worked as a quality control engineer, she became involved in bowling after she was asked to join a league. Her volunteer service in the sport would start on the local level and, eventually, she became involved on the state and national levels, too.

Currently a director on the New York State USBC board, Kingsley was active in the Women's International Bowling Congress (WIBC), serving as a national director from 1996-2005, and on the WIBC Hall of Fame board from 1997-2005. She also served as the WIBC Area Recruitment Coordinator and was a regional coordinator for the WIBC Membership Development Program.

She has served as president and secretary-treasurer of the Rochester Bowling Council, was a youth association director and chaired the Bowlers to Veterans Link (BVL) tournament.



JOYCE DEITCH UNITY AWARD **LOWELL LOVGREN** Kelso, Washington

For 30 years Lowell Lovgren has served on the Cowlitz USBC board in Kelso, Washington, the majority as association president. He has run the junior program at Triangle Bowl for 28 years and has a banquet to honor the junior bowlers in the program. He also conducts several youth and adult tournaments each season.

He currently serves the Washington State USBC as youth director, running the state and sectional Pepsi tournaments, Washington State Youth Masters and the state youth championships.

He served the Washington State USBC board as president for three years and was the association manager for six years.



USBC PROPRIETOR OF THE YEAR **NATALIE CARDOZA CLARK AND BUTCH CARDOZA** Cottage Grove, Oregon

Butch Cardoza and daughter Natalie Cardoza Clark opened the 12-lane Cottage Bowl almost a decade ago to provide a fun experience for bowlers of all skill levels. In addition to its many leagues, the center has served as host for the Oregon State USBC Senior Mixed, Senior Qualifier and State 600 tournaments and for several events for Emerald Valley USBC.

Natalie has been an Emerald Valley USBC board member since its merger in 2006 and will be the association's president starting next season. She has served as Tournament Committee Chairman and as Tournament Director.

Cottage Bowl has provided Emerald Valley USBC free use of its center for learn-to-bowl clinics, and Butch, along with a fellow bowler, worked to develop a training class that included videos and personal instruction for bowlers.

The Oregon State USBC presented Natalie and Butch with the 2017 Proprietor of the Year Award at its jamboree last summer.

USBC YOUTH ADULT AWARD WINNERS



VOLUNTEER OF THE YEAR

MIKE BONZEK

Suwanee, Georgia

Mike Bonzek's involvement in youth bowling started about 20 years ago in San Juan, Puerto Rico, when he got his daughters involved in the sport. He relocated to Georgia more than a decade ago and teamed with two other fathers to start the Georgia Youth Bowlers Tour (GYBT).

The first tournament drew only six bowlers, but under Bonzek's leadership, the GYBT launched an aggressive marketing campaign and enlisted the assistance of local, state and national USBC associations. The team worked closely with bowling centers to receive fair pricing, consistently communicated with the youth bowlers and parents through emails, Facebook and the GYBT website and made certain it had a transparent organizational structure.

The program continued to grow. It awarded \$13,000 in scholarships last season, and the GYBT team, which now has 10-12 volunteers, helped 140 athletes earn spots in the 2017 Junior Gold Championships. The GYBT expects to reach close to 150 spots earned for the 2018 event.

The Youth Volunteer of the Year recognizes an adult volunteer who has displayed outstanding efforts to foster, organize and promote certified youth bowling programs at the local, state and/or national level.



DAVID DAHMS COACH OF THE YEAR

CHRIS FLOYD

Slidell, Louisiana

A bowler since age 11, Chris Floyd wanted to share his passion for the sport with his daughters. What started as coaching his children and their friends, continued to evolve.

An active duty member of the U.S. Coast Guard, Floyd volunteered with the youth program in Severna Park, Maryland, before moving to Slidell in 2014. He now serves as youth director at Bowling USA, and as a member of the Northshore USBC board and chair of the youth committee, has revitalized the youth city tournament. He also serves as president of the Southeast Louisiana Travel League, coordinating 100 youth bowlers who compete in eight centers.

He started a bowling program at Salmen High School and has helped two other high schools launch bowling programs. One of his high school bowlers recently signed to bowl collegiately starting in fall 2018. Floyd earned his USBC Silver coaching certification in 2016.

Named in honor of David Dahms, who was an instrumental leader in the creation of what is now known as the Junior Gold program, the award recognizes a USBC-certified coach who has been actively involved in a USBC Youth program and has demonstrated outstanding commitment to coaching, sportsmanship and knowledge of USBC Youth rules.

USBC YOUTH AMBASSADORS OF THE YEAR

USBC Youth Ambassadors of the Year are selected for exemplary contributions to the sport, academic achievement and community involvement. Each receives a \$1,500 scholarship and might be selected to serve on the International Bowling Campus Youth Committee.



SARA HOWELL
Slidell, Louisiana

A senior at Salmen High School, Sara Howell is president of the National Honor Society, editor of the yearbook and a freshmen mentor. She has maintained a 4.5 grade-point average, while taking five Advanced Placement courses and several honors classes.

She has volunteered with the Alzheimer's Association and was named a Junior Ambassador for the Arthritis Foundation, participating in the national campaign to provide additional healthcare options to children with Juvenile Rheumatoid Arthritis.

A member of the Girl Scouts since age 5, she has completed her Bronze and Silver Service Awards and recently completed her Gold Award project. The Slidell Rotary Club selected her for the Rotary Youth Leadership Award for her community service.

On the lanes, Howell has been named the New Orleans district Most Valuable Player and is a two-time all-district selection. She will continue her bowling career in the fall at Louisiana Tech, where she plans to major in political science with a concentration in pre-law.



IAN RIDGWAY
Naperville, Illinois

The Matea Valley High School senior has taken seven Advanced Placement and honors classes and has earned an academic letter every semester of his high school career. He has worked on community projects as a member of the Key Club and Student Athlete Leadership Team, in addition to working with Special Olympic bowlers, the American Red Cross, Feed My Starving Children and worked on a fundraiser for military veterans, Strikes for Veterans, that raised more than \$12,000.

Matea Valley High School does not have a boys' bowling team, so Ridgway served as manager of the girls' team and competed as an individual to promote the sport at his school, and it led to him earning Student Athlete of the Month honors. This past season, he advanced to the state tournament, finishing sixth.

Ridgway will attend Mount Mercy University in the fall, where he plans to pursue a degree in physical therapy, and he will compete for the Mustangs bowling team.

ANNUAL ZEB SCHOLARSHIP

Presented each year to a junior or senior in high school who has strong academic success and has given back to their community through service, the Annual Zeb Award is named for Jim Zebchazy, former executive director of the Young American Bowling Alliance. The USBC Youth member selected receives a \$2,500 scholarship.



TRACE NUSS
Tampa, Florida

Trace Nuss is a junior at Jesuit High School, where he is a member of the National Honor Society, Key Club, DECA, Latin Club, Chess Club and serves as an academic tutor. He is a National Latin Exam Awards gold medalist, a Voice of Democracy Speech winner and received the Norman J. Schwarzkopf Leadership Award.

He became involved with Super Stars Tampa bowling league, which has about 70 bowlers with developmental and cognitive disabilities, three years ago. Parents soon asked Nuss to join the Special Olympics program as a unified partner and coach, and now he is with the group year-round, coaching flag football and basketball, in addition to bowling.

He volunteers on Sundays at the Feeding America Food Pantry, served as a reading tutor and teacher assistant at local elementary schools and is a volunteer at Kiwanis events through Key Club. He spearheaded the design, funding and construction of The Gold Star Families Memorial Monument to honor the families of those killed while serving in the military.

After high school, Nuss plans to pursue a law degree with a specialization in Special Education Law.

STARS OF TOMORROW

Each year, the prestigious Alberta E. Crowe Star of Tomorrow and Chuck Hall Star of Tomorrow are awarded to a female and male, respectively. The awards recognize star qualities in United States Bowling Congress Youth bowlers, including accomplishments on the lanes, academic achievement and community service. The award winners are selected by the International Bowling Campus Youth Committee and each receives a \$6,000 scholarship.



ALBERTA E. CROWE STAR OF TOMORROW

CRYSTAL SINGH | Coral Springs, Florida

A Coral Springs Charter School senior, Crystal Singh is a National Honor Society and National Society of High School Scholars member, has a 3.94 grade-point average and has taken three Advanced Placement courses, along with seven honors classes. She is editor of the school newspaper and yearbook and is the 2017 National Journalism Education Association (JEA) Scholastic Week Design Contest winner.

She has volunteered with Arizona's Foundation for Human Trafficking Awareness event, the South Florida Parenting Organization Easter Spring Festival, has been a math tutor since 2016 through NHS and has tutored at Horizons Academy since 2015.

This past season, she won the Florida High School Athletic Association (FHSAA) state singles title and helped Coral Springs Charter School to a runner-up finish at the state tournament. A 2016-2017 Dexter/United States Bowling Congress High School All-American Team selection, she also was named Girls Bowler of the Year by both the Miami Herald and Sun-Sentinel.

Singh will attend Tulane in the fall and will compete for the women's bowling program.



CHUCK HALL STAR OF TOMORROW

ALEX OLENDORFF | St. Louis

Alex Olendorff, a senior at Lindbergh High School, has taken 12 Advanced Placement courses, plus nine honors classes, to post a 4.6 weighted grade-point average. He is a member of the National Honor Society, serving as vice president, and the National Society of High School Scholars.

He won the Medical Scientists Award of Excellence that is presented for outstanding academic achievement, leadership and determination to serve humanity in the field of medicine. He is president of the Lindbergh Liberals Club, is in the National Science Honor Society, Student on the GO! Half-Marathon Club, Gay-Straight Alliance and the St. Louis Children's Hospital Youth Council.

He has volunteered through NHS, worked for the St. Louis County Election Board, ran the Lindbergh High School Boonanza since 2015 and worked the Crestwood Elementary Fall Festival the last two years.

On the lanes, he took third at the Missouri USBC State Tournament in 2017 and was second as the St. Louis USBC Youth Championships in Class 2 singles.

He will attend Washington University in St. Louis in the fall and plans to major in medicine and also pursue a major in fashion and design.

USBC 2017 ANNUAL MEETING CONDENSED MINUTES

12th Annual Meeting | Las Vegas, Nevada | April 26-27, 2017

Wednesday, April 26, 2017

Opening Video – Year in Review

President's Opening Remarks/Call to Order

USBC President, Frank Wilkinson, welcomed the delegates and visitors to the 12th USBC Annual Meeting. The meeting was called to order at 3:30 p.m.

Meeting notices had been forwarded to all delegates in accordance with USBC Bylaws.

Board Introductions

USBC Executive Director Chad Murphy introduced the USBC Board of Directors.

National Anthem

The National Anthem was sung by the Celebrity City Chorus from Las Vegas.

Credential Report

| | |
|-----------------------|-----|
| Association Delegates | 762 |
| Athlete Delegates | 9 |
| Board of Directors | 19 |
| Total Voting | 790 |

Approval of 2016 Annual Meeting Minutes

The minutes were approved as printed in the Delegate Program Book.

Memorial Video

Tribute was given to those who have passed away since last year's meeting.

BVL Update and Awards Presentation

John LaSpina, Chairman, reported that just over \$925,000 was donated to the Department of Veterans Affairs for the 2015-2016 season.

Bowl for the Cure

A donation in the amount of \$552,708 was presented to Susan G. Komen for the Cure.

Industry Updates

Video presentations were provided by the following industry partners: SMART, BPAA, TNBA, STE, PBA and WTBA

International Bowling Museum/Hall of Fame Update and Award Presentations

Bob Gudorf, Chairman of the Board presented.

Hall of Fame Member Introduction & Video

Hall of Fame Members in attendance and Class of 2017 inductees were introduced.

The meeting recessed until 9 a.m. on Thursday, April 27.

Thursday, April 27, 2017

USBC President Frank Wilkinson called the meeting to order at 9 a.m.

Credential Report

| |
|-----------------------------|
| Association Delegates – 773 |
| Athlete Delegates – 9 |
| Board of Directors – 18 |
| Total Voting – 800 |

USBC Awards Video and Recognition

- Youth Female Ambassador of the Year – Mabel Cummins
- Youth Male Ambassador of the Year – Briley Haugh
- Youth Volunteer of the Year – Leslie Bohn
- Annual Zeb Scholarship – Connor Jones
- USBC Proprietor of the Year – Mike Nelson
- Helen Baker Outstanding Association Service – Ruth Heath-Trott
- Alberta E. Crowe Star of Tomorrow – Natalie Koprowitz
- Chuck Hall Star of Tomorrow – Carson Opela

President's Report

USBC President Frank Wilkinson addressed the delegation.

Strategic Planning Committee Report

Chairman Cathy DeSocio reported.

IBC Youth Development Report

Gary Brown, IBC Youth Development Managing Director, and IBC Youth Committee Chair Melissa McDaniel reported.

Deputy Executive Director's Report

Jason Overstreet addressed the delegation and spoke on the championship tournaments success, the redesign of BOWL.com and the new WinLABS 12 now available to associations.

Executive Director's Report

USBC Executive Director Chad Murphy addressed the delegation.

USBC will implement new requirements for lane inspections for the 2018-2019 season and will adjust specifications for new installations for the 2019-2020 season based on recent research by the USBC Equipment Specifications and Certifications team.

Nominating Committee Report

Chairman Jay Daryman referred the delegates to the report in the Convention Program Book. Four candidates ran for the three open spots on the USBC Board. Incumbents Jo Dimond of Columbus, Ohio, and Karl Kielich of El Paso, Texas, were slated by the USBC Nominating Committee along with Glenda Beckett of Palmetto Bay, Florida, and Adam Mitchell of Reston, Virginia.

No candidates running from the floor.

USBC Board of Director Elections

By majority vote of the 800 eligible voters, Kielich, Mitchell and Dimond received a majority on the first ballot to earn election. (Kielich 617 votes, Mitchell 567 votes, Dimond 562 votes).

All will serve three-year terms beginning Aug. 1, 2017.

Electronic voting devices were used for the election.

Legislative Session

Mark Martin, Chairman of the Legal and Legislative Committee, reviewed procedures to be used when considering proposed amendments. USBC President Frank Wilkinson chaired the session. USBC Legal Counsel and Parliamentarian Scott Beightol was in attendance.

RESULTS OF LEGISLATIVE SESSION

League Rules (majority needed)

Amendment No. LR 1 – Accepted (528 accept, 238 reject)
Rule 100g, Handicap
Allows for a game and/or series to be capped at maximum scratch score.

Amendment No. LR 2 – Rejected (111 accept, 651 reject)
Rule 122, Meetings
Allows for changes to rules during the season with 75-percent approval of the team captains or designated representatives.

Tournament Rules (majority needed)

Amendment No. TR 1 – Rejected (307 accept, 462 reject)
Rule 303, Management
Allows the tournament manager to disqualify an individual for eligibility and/or average violations no later than 30 days after prizes are paid.

Amendment No. TR 2 – Rejected (99 accept, 669 reject)
Rule 319c, Average Adjustments (Rerating)
Allows for adjustments/rerating after games are completed.

Amendment No. TR 3 – Rejected (151 accept, 617 reject)
Rule 319c, Average Adjustments (Rerating)
Limits the reporting of rerates to three years prior.

Amendment No. TR 4 – Accepted (381 accept, 372 reject)
Rule 319d, Reporting Prior Prize Winnings
Requires reporting of prize money in excess of \$300 in an event.

Amendment No. TR 5 – Accepted (425 accept, 327 reject)
Rule 319d, Reporting Prior Prize Winnings
Requires reporting of combined prize money in excess of \$500 in a tournament.

Amendment No. TR 6 – Accepted (481 accept, 269 reject)
Rule 319d, Reporting Prior Prize Winnings
Requires reporting of combined prize money in excess of \$1,000 in all tournaments competed in within 12 months.

Amendment No. TR 7 – Accepted (512 accept, 240 reject)
Rule 327 - Scoring Process, New Rule

Allows for a game and/or series to be capped at maximum scratch score.

Amendment No. TR 8 – Withdrew by proposer (USBC Legal and Legislative Committee)
Rule 329, Protests and Appeals
Allows for protests on eligibility and/or average violations to be filed no later than 10 days after prizes are paid.

Bylaws (two-thirds vote needed)

Amendment No. B 1 – Accepted (658 accept, 90 reject)
USBC National Bylaws
Article VI, Meetings
Section A. Annual Meeting, Item 3-a
Increases the formula for delegate representation to the USBC Convention and sets the maximum delegates allowed to an association to 30.

Amendment No. B 2 – Accepted (583 accept, 170 reject)
USBC National Bylaws
Article VI, Meetings
Section A. Annual Meeting, Item 3
Adds USBC Hall of Famers as eligible voters at the USBC Annual Meeting.

Amendment No. B 3 – Accepted (706 accept, 46 reject)
USBC Merged State Bylaws
Article VII, Meetings
Section A. Annual Meeting, Item 7, Quorum
Allows for one quorum for adult and youth delegates.

Amendment No. B 4 – Rejected (348 accept, 407 reject)
USBC Merged Local Bylaws
Article IV, Membership and Dues
Individuals joining a summer league can purchase membership for that summer and following season.

Amendment No. B 5 – Accepted (703 accept, 50 reject)
USBC Merged Local Bylaws
Article VII, Meetings
Section A. Annual Meeting, Item 6, Quorum
Allows for one quorum for adult members and Youth Representatives.

Electronic voting devices were used.

Old Business – None

New Business – None

Adjournment

The meeting was adjourned by USBC President Frank Wilkinson at 3:20 p.m.

Note: Executive reports are posted on BOWL.com

USBC ANNUAL MEETING PROCEDURES

1. Delegates

Delegates must register and obtain delegate badges. Delegate badges and official lanyards are required for seating in the delegate area. Only delegates seated in the delegate area will be allowed to vote. Special sections for alternates and guests are provided.

2. Debate

While any USBC member has the right to debate a motion, only registered delegates may make motions.

- a. Any member entitled to speak shall go to a microphone.
- b. Upon recognition by the presiding officer, the member shall state his/her name and association, and will have two minutes to speak.
- c. A member may not speak a second time on any motion until all members who wish to speak a first time have been recognized and will have two minutes to speak.

3. Secondary Amendments

To assist delegates who feel any of the proposed amendments are in need of change, and to conserve time on the meeting floor, the following procedure will be followed:

- a. Any suggested changes should be submitted in writing to USBC Legal and Legislative chair or USBC staff at least 24 hours prior to the meeting.

- b. The suggested changes will be studied by the USBC Legal and Legislative Committee.

- c. In the event a secondary amendment to a proposed amendment is offered from the floor of the meeting which has not been considered as recommended above, it will be referred without debate to the USBC Legal and Legislative Committee. The USBC Legal and Legislative Committee will confer immediately with the proposer and report their recommendations to the delegation, except in those instances of minor changes which, in the judgment of the chair, raise no question(s).

4. Method of Voting

All votes of the voting members shall be cast by electronic ballot which shall be the sole method for determining votes unless the president, or in his/her absence the vice president, determines circumstances require a different method.

5. Parliamentary Authority

The rules contained in the current edition of Robert's Rules of Order Newly Revised shall govern the meeting in all cases to which they are applicable and in which they are not inconsistent with the USBC Bylaws and these rules.

6. Adoption and Suspension of Rules

- a. These rules shall be adopted by a two-thirds vote.
- b. These rules may be suspended by a two-thirds vote.

NOTES

| Motion | Purpose | Interrupt speaker? | Second Needed? | Debatable? | Amendable? | Vote Needed |
|--|--|--------------------|----------------------|-----------------------|------------|-------------------------|
| 1. Fix the time to which to adjourn | Sets the time for a continued meeting | No | Yes | No ¹ | Yes | Majority |
| 2. Adjourn | Closes the meeting | No | Yes | No | No | Majority |
| 3. Recess | Establishes a brief break | No | Yes | No ² | Yes | Majority |
| 4. Raise a Question of Privilege | Asks urgent question regarding to rights | Yes | No | No | No | Ruled by chair |
| 5. Call for orders of the day | Requires that the meeting follow the agenda | Yes | No | No | No | One member |
| 6. Lay on the table | Puts the motion aside for later consideration | No | Yes | No | No | Majority |
| 7. Previous question | Ends debate and moves directly to the vote | No | Yes | No | No | Two-thirds |
| 8. Limit or extend limits of debate | Changes the debate limits | No | Yes | No | Yes | Two-thirds |
| 9. Postpone to a certain time | Puts off the motion to a specific time | No | Yes | Yes | Yes | Majority ³ |
| 10. Commit or refer | Refers the motion to a committee | No | Yes | Yes | Yes | Majority |
| 11. Amend an amendment (secondary amendment) | Proposes a change to an amendment | No | Yes | Yes ⁴ | No | Majority |
| 12. Amend a motion or resolution (primary amendment) | Proposes a change to a main motion | No | Yes | Yes ⁴ | Yes | Majority |
| 13. Postpone indefinitely | Kills the motion | No | Yes | Yes | No | Majority |
| 14. Main motion | Brings business before the assembly | No | Yes | Yes | Yes | Majority |
| NOTE: Motions above are in the Order of Precedence of Motions. | | | | | | |
| Point of order | Requests that the rules be followed | Yes | No | No | No | Ruled by chair |
| Appeal from the decision of the chair | Challenges a ruling of the chair | Yes | Yes | Depends ⁴ | No | Majority ⁵ |
| Suspend the rules | Allows the group to violate the rules (not bylaws) | No | Yes | No | No | Two-thirds |
| Objection to consideration | Keeps the motion from being considered | Yes ⁶ | No | No | No | Two-thirds ⁷ |
| Division of the question | Separates consideration of the motion | No | Yes | No | Yes | Majority |
| Division of the assembly | Requires a standing vote | Yes | No | No | No | One member |
| Parliamentary inquiry or point of information | Allows a member to ask a question about business at hand | Yes | No | No | No | Responded to by chair |
| Withdraw a motion (after stated by chair) | Removes a motion from consideration | Yes | Depends ⁸ | No | No | Majority |
| Take from the table | Resumes considering a motion that was laid on the table | No | Yes | No | No | Majority |
| Reconsider | Considers a motion again | Yes ⁹ | Yes | Depends ¹⁰ | No | Majority |
| Rescind or amend something previously adopted | Repeals a previously adopted motion or amends it after it has been adopted | No | Yes | Yes | Yes | Depends ¹¹ |

1. Is debatable when another meeting is scheduled for the same or next day, or if the motion is made while no question is pending
2. Unless no question is pending
3. Majority, unless it makes question a special order
4. If the motion it is being applied to is debatable
5. Majority in negative required to reverse chair's decision

6. When another member has been assigned the floor, until debate has begun or a subsidiary motion has been stated by the chair
7. Two thirds against consideration sustains objection
8. Yes, if motion is made by person requesting permission; no, if made by another member

9. When another has been assigned the floor, but not after he has begun to speak
10. Only if motion to be reconsidered is debatable
11. a) a majority with notice; b) two thirds; or c) majority of entire membership

ELECTION PROCEDURES BOARD OF DIRECTORS

USBC Board elections will take place Thursday, April 26, during the Annual Meeting.

The USBC Nominating Committee has slated three candidates for the three open positions on the board. Delegates will vote to determine the three board members who will serve three-year terms beginning Aug. 1, 2018.

Open athlete board positions are elected by athletes at a different time and are not part of this election process. The election for athlete board members is conducted according to the policies and procedures established by the Athletes Advisory Council.

Procedures

1. The Nominating Chair will outline the election process, present the slate, announce the names and read the biographies of the nominations from the floor. The Chair's reading of the biographies for the nominations from the floor will serve as the official motion to add the names to the ballot. (See Nomination from the Floor requirements below).
2. The USBC President oversees the balloting process, calls for the vote and announces the winners or the need for additional ballots. If the president is absent or on the ballot, the duties fall to the vice president. Should both the president and vice president be absent or on the ballot, the Nominating Committee Chair will oversee the process.
3. Voting
 - All votes of the voting members shall be cast by electronic ballot which shall be the sole method for determining votes unless the president, or in his/her absence the vice president, determines circumstances require a different method
 - Only registered delegates wearing the official badge and lanyard will be eligible to vote.
 - Delegates must be seated in order to vote.
 - If a majority vote is not reached on the first ballot, the candidate having the lowest vote total shall be dropped from the list. If more than one candidate, balloting continues with remaining candidates until each position is filled by a majority vote. If there is an equal number of candidates to positions available and one candidate does not receive a majority vote, that position is declared vacant.

Please Note: Candidates for the Board are required to be approved through the Registered Volunteer Program (RVP). See BOWL.com/RVP for information.

Nominations from the floor

In accordance with Article IV, Section B of the USBC Bylaws, nominees and their qualifications had to be submitted to the Nominating Committee, in writing, at least 30 days prior to opening of the Annual Meeting.

Meet the Candidates

The Meet the Candidates session will be held Wednesday, April 25, from 1 p.m. - 2:30 p.m.

USBC NOMINATING COMMITTEE REPORT

Purpose: *The Nominating Committee's responsibility is to prepare a slate of candidates for open positions to the USBC Board of Directors and present such slate to the USBC delegation for election.*

The committee is required to slate a minimum of three candidates and may slate up to six for the three open positions on the USBC Board of Directors. Through the process of evaluating the candidates, the committee takes many things into consideration, including, but not limited to, evaluation of the skillset of board members with attention to those skills that will be departing the board while also maintaining a balance within the board. In preparing and presenting the slate of candidates to the USBC delegation, the committee is providing a list of individuals it recommends for election to the USBC Board of Directors.

The Nominating Committee reviewed all submitted applications in November. Based on the needs within the board and strength of the resumes, the committee voted to move seven candidates forward to face-to-face interviews, which were conducted at the January board meeting in Phoenix. Upon conclusion of the interviews, the committee voted to slate three candidates:

- Jay Daryman, York, Pa.
- Dennis Hacker, Longtown, Mo.
- Karen Jost, Tumwater, Wash.

The biographies of the slated candidates are included in the convention program and posted on BOWL.com. There will be a Meet the Candidates workshop on Wednesday, April 25, where the candidates will be interviewed and attendees will have an opportunity to ask questions.

In accordance with Article IV, Section B of the USBC Bylaws, nominations from the floor for a USBC Board position had to be received by the Nominating Committee chair 30 days prior to the start of the Annual Meeting; that deadline was March 27, 2018. Candidates who meet the deadline will be included in the Meet the Candidates workshop.

The Nominating Committee went through the same process with candidates for the International Bowling Campus Youth Committee. The Nominating Committee recommended three candidates. As required, the IBC Youth Committee votes to accept/reject those recommendations. The USBC Board and the Bowling Proprietors' Association of America Board are notified of the decision.

Respectfully submitted,

USBC Nominating Committee

Karl Kielich, chair
Cathy DeSocio
Kelly Kulick
Mark Martin
Melissa McDaniel
Bill O'Neill
Rhino Page
Chad Murphy, Robin Marshall, staff liaisons

USBC BOARD CANDIDATES



JAY DARYMAN

York, Pennsylvania

Jay Daryman seeks his second term on the USBC Board, having been elected by delegates in 2015. He served as chair of the Nominating Committee and on the Legal and Legislative and National Policy committees. He currently serves as association manager for Pennsylvania State Youth, where he was a director from 1986-1997. He has served as a director or officer over the years in his local youth, BA and merged boards since 1980. He was on the American Bowling Congress (ABC) Tiered Membership Committee (1993) and Awards Sub-Committee (1994) and is an ABC Lifetime member. He was inducted into the York-Adams Bowling Hall of Fame in 1999. He currently is serving as chairman of the State Transition Committee. As a hobby, he maintains several websites, including the state youth and state women's sites. Daryman is a Maintenance Support Specialist for Exelon Nuclear, where he has worked since 1980.

WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

From the days of being a youth bowler in the 1970s and being introduced to the administrative side of the sport, I have had the passion to serve. My father's devotion to SERTOMA gave me such a notable example to follow. In my first term, I have served on several committees and had the honor of chairing one. I have learned from these experiences and will utilize those learnings to further the mission and vision of USBC.



DENNIS HACKER

Longtown, Missouri

Dennis Hacker seeks his first term on the USBC Board. He currently is second vice president of the Missouri State USBC and has been a director on the board since 2007. He also is a director on the Cape Girardeau USBC board. He is a member of the Missouri State and Cape Girardeau USBC Halls of Fame. A USBC Silver coach, he has coached the Jackson High School bowling team since 2016. On the lanes, he won the Bowlers Journal singles title in 1986, the New York State Amateur in 2000 and was first alternate for Team USA in 1988. He attended Southeast Missouri State University and served in the U.S. Navy from 1981-1993, where he worked as a nuclear electrician on submarines. He has worked as director of research for Pinnacle Research Group, an independent full-service market research firm, for 19 years.

WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

First, I'm a bowler, and have been since the sport grabbed hold of my heart in my senior year of high school. The sport of bowling excites me. I feel compelled to get involved and to use the talents God gave me to advance the sport to the highest levels I can. It's truly a calling, and the USBC Board is the next logical step. I'm eager to serve at the national level.



KAREN JOST

Tumwater, Washington

Karen Jost seeks her third term on the USBC Board. Elected by delegates in 2012, she has served on the Nominating, Strategic Planning, Executive Director and Board Evaluation, Association Outreach, and Awards and Recognition committees. She recently chaired a Succession Planning Task Force for the board. Currently, she also serves on the Bowlers to Veterans Link (BVL) board. She joined her local WBA board in 1995, and has continued to serve as a volunteer leader at local, state and national levels, and was inducted into the South Sound USBC Hall of Fame in 2012. She earned a bachelor's degree in biology (minor in physical education) at the University of Puget Sound and earned her master's in physical therapy from Duke University. She is a licensed physical therapist. She currently works as Health Services Analysis Program Manager at the Washington State Department of Labor and Industries.

WHY ARE YOU QUALIFIED TO CONTINUE TO SERVE ON THE USBC BOARD OF DIRECTORS?

My association volunteer experience, and my management experience in Washington State's workers' compensation program, has strengthened my strategic decision-making skills and heightened my awareness of the importance of effective change management. I will use these skills to continue improving USBC support for association leaders. This support will ensure you have resources that enable you to effectively represent the USBC brand to our members. I support leaders as brand advocates.

ELECTION TALLY SHEET

2018 USBC Board of Directors Election Results

| DIRECTOR POSITIONS | 1st Ballot | 2nd Ballot | 3rd Ballot | 4th Ballot |
|---------------------------------|------------|------------|------------|------------|
| Votes Cast: | | | | |
| Majority Required: | | | | |
| 1. Jay Daryman, York, Pa. | | | | |
| 2. Dennis Hacker, Longtown, Mo. | | | | |
| 3. Karen Jost, Tumwater, Wash. | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| TOTAL | | | | |

2018 USBC CONVENTION RENO, NEVADA

| CREDENTIALS COUNT FORM | Wednesday, April 25, 2018 | Thursday, April 26, 2018 |
|-------------------------------|---------------------------|--------------------------|
| Association Delegates | | |
| Athlete Delegates | | |
| Board of Directors | | |
| TOTAL VOTING | | |
| Association Alternates | | |
| Members/Guests | | |
| TOTAL NON-VOTING | | |
| TOTAL ATTENDANCE | | |



United States Bowling Congress

STRATEGIC PLAN

WHO WE ARE

OUR VISION

Our vision is to continue to be the leading authority to the sport, servicing the needs of bowling.

OUR MISSION

The USBC is the National Governing Body for Bowling. Our mission is to provide services, resources and the standards for the sport.

PROMISE

Our promise is to celebrate the past, be mindful of the present and ensure bowling's future through thoughtful research, planning and delivery.

STRATEGIC PRIORITIES

- Championship Tournaments
- Diversification of Revenue Streams
- Education & Training for Associations
- Equipment Certification & Specifications
- Marketing
- Membership Value
- Research & Analysis
- Technology & Data Systems
- Youth Development

USBC CORE VALUES

- Protect the **integrity** of the sport
- Service bowling's stakeholders
- Practice financial prudence
- Thoughtful **planning** through **research**
- Promote bowling as a healthy lifetime sport
- Deliver unparalleled service
- Invest in **A Future for The Sport**®

A **Future** FOR
THE **Sport**®

USBC SUCCESSION PLANNING TASK FORCE REPORT



USBC Delegates and interested readers,

This report briefly details a succession plan for USBC leadership and board development approved by the USBC Board of Directors in November 2016 and provides additional background for proposal B1. The plan is the result of several months of work by the Succession Planning Task Force, culminating in a November 2016 report to the USBC Board.

Following a brief review of USBC's history, the task force identified several barriers to effective succession planning, recommended adoption of changes, and offered considerations for implementation.

History

USBC was established July 1, 2005 with a National board consisting of 25 members. The bylaws established a limit of nine years of service for any board member, regardless of how they came to be on the board (appointed by Bowling Proprietors' Association of America or the Youth Committee, elected by Team USA athletes, elected by the USBC delegation, or appointed as an at-large or youth ambassador).

The work of the board is primarily accomplished through committees who prepare recommendations for board decisions. USBC staff are responsible for implementing programs and services approved by the board under the direction of the Executive Director.

USBC recently celebrated its 12th anniversary. The original board members are no longer serving on the board. A 2014 Bylaw amendment reduced the Board size to 20 members, a reduction that was fully effective August 1, 2017. With the loss of the original leadership, and as the Board size decreases, the Board needs to be mindful of:

- The need to identify/train future leaders
- The impact of committee composition to the overall workload of Board members

Previous succession planning work done by the Board was focused on officers/leaders for the Board but was not carried out over a longer term.

Barriers to effective succession planning

Board members are appointed/elected to the board with varying levels of experience. Historically, directors elected by the delegates (often from state/local associations) and/or Team USA athletes are more likely to have limited experience with a strategic board upon arrival.

When board members lack national experience at the beginning of their term of office, they receive "on-the-job" training and may be less prepared to assume leadership positions until much later in their board service, which limits the pool of potential board officers and leaders.

One-year term of office for president and vice-president may contribute to uncertainty. The USBC officers are elected annually by the board of directors. The potential for annual turnover in board leadership may cause the board and industry partners to be uncertain regarding the stability of board leadership.

Recommendations

The task force recommended multiple strategies to enhance leadership succession. Those strategies include:

- Encourage development of national experience via participation on committees and/or task forces prior to service on the national board.
- Encouraging the nominating committee to give preference to applicants with national board, industry, and/or committee experience when they are otherwise equally qualified to other applicants.
- Identifying and mentoring committee chairs and officers as part of annual committee assignments to develop leadership continuity.
- Reduce the potential for unnecessary officer transition.



Developing national experience

Including non-board members on committees or task forces enables this population to gain national experience and allows informal assessment of their skills and abilities regarding group discussion, strategic thinking, etc. Additionally, when delegates elected by the directors arrive with this experience, they are more quickly able to step into leadership roles, increasing the pool of leaders available to chair committees and serve as officers.

Identify and train committee chairs and officers

As more senior members of the board prepare for departure from board service, more explicit identification and training of potential committee chairs should occur. This also facilitates consistency in leadership for the committees.

Reducing unnecessary officer transition

The final recommendation of the task force is to increase the term of office for president and vice president to two years, ideally served in succession – two years as vice president, followed by two years as president. The longer term reduces potential officer transitions from year to year and enables the president and vice president to work together as a team and ensure continuity of leadership.

The addition of a 10th year of service is recommended so that any board member (including directors elected by the delegates and Team USA athletes) will be eligible to serve four years as an officer, if elected by the board. For example, delegate directors are elected for three-year terms. It is not ideal to start service as a board officer at the beginning of the third term, because the director would not be able to complete four years as an officer. This reduces the pool of delegate directors that can serve as board officers. The 10th year would be used only when necessary, and will not increase the board size, as an at-large position can be utilized to best meet the board needs in these situations.

Respectfully submitted by the Succession Planning Task Force

Karen Jost, chair
Tom Bluth
Andrew Cain
Robert Spigner
Frank Wilkinson

INTERNATIONAL BOWLING CAMPUS YOUTH COMMITTEE REPORT



The International Bowling Campus (IBC) Youth Committee is proud to celebrate the successes and progress we have made together the past year.

The IBC Youth Committee is a diverse group of individuals who represent all of the youth bowling spectrum and are working together to build vision to shape A Future for the Sport.

The **Mission** of the Youth Development Team is to “deliver resources and education to provide a safe, positive, and fun environment for youth bowlers of all ages and skill levels.” Through this mission, we will deliver on a **Vision** of encouraging all children to experience the enjoyment of organized bowling.

The continued partnership of the United States Bowling Congress (USBC) and Bowling Proprietors’ Association of America (BPAA) at the IBC provides us the opportunity with their continued financial support to keep youth bowling moving forward, growing and turning our youth bowlers into lifetime bowlers.

Let’s look at the products outlined in the Youth Development Strategic Plan developed by the IBC Youth Committee:

Membership – The cost of the memberships has remained unchanged. This low-cost national membership has allowed centers and association to create special benefits packages for the local market. The Collegiate and Junior Gold programming one again saw record number of memberships purchased during the previous season.

Junior Gold – With a total number of 3,554 participants at the Junior Gold National Championships in Cleveland, this event continues to grow from year to year. We will continue our partnership with CBS Sports Network and will broadcast the championships this year. Ebonite International will continue their support as the sponsor for the 2018 championships in Dallas. We will head back to Detroit for the 2019 championships.

Youth Open – The bowling.com Youth Open Championships will run alongside the Junior Gold Championships. We look forward this year to working with IT to use the new Tournament Management System (TMS) software to replace WinLABS for registration. The Youth Open continues to serve a need to offer all USBC Youth members an opportunity to compete in a national tournament. The percentage of capacity of squads sold for the tournament was its highest in many years.

Pepsi Championships – The Pepsi Youth Championships (Pepsi Tournament) is open to all USBC Youth members. Featuring a tiered system, the Pepsi Youth Championships qualification structure can be modified by each state to suit its needs. The top individual bowler in each of the U12, U15, and U20 age and gender divisions earn their spot into the Junior Gold Championships. This continues to be the largest youth scholarship in the country with more than 26,000 kids participating at the local level.

Bowler’s Ed –The Bowler’s Ed program was designed as a recruitment piece for kids not currently visiting bowling centers. At an early age, it helps physical education teachers help teach bowling in the classroom. Bowler’s Ed also services youth centers, youth directors, coaches and has awarded many Bowler’s Ed kits to various Boys & Girls Clubs across the country. Moving forward, a larger focus will be placed on educating USBC associations about the brand and the opportunities within.

High School/Middle School – The department remains committed to being a resource for local and state initiatives seeking to create and grow high school bowling. There have been multiple discussions over the past year regarding the strategic initiative to work toward varsity bowling. We continue to be the premier resource center for the 21 states with varsity bowling programs, plus the District Columbia, and 28 states with club bowling programs.

Collegiate – Collegiate bowling continues to be one of the segments growing in the bowling industry. Today, USBC Collegiate has more than 210 schools as members, but the overall number of programs around the country are over 250 schools. The program provides student-athletes the opportunity to participate at the collegiate level with the end goal of competing for a national championship.

Bowlopolis – In 2017, we recreated the Bowlopolis kit and delivered more tools for coaches and parents to improve the experience for kids 8 and under. Bowl.com/Bowlopolis has everything centers, associations and parents needs to learn more about Bowlopolis. In 2018, we’ll have our first grand-prize winners in the summer, which will provide us with the opportunity to launch our new commercial to promote youth leagues through our youth tournament

INTERNATIONAL BOWLING CAMPUS YOUTH COMMITTEE REPORT



programming on CBS Sports Network.

USA Bowling – For the past two seasons, 16 Regional Tournaments and the USA Bowling National Championships have been conducted. With this national championship, we look to increase participation and add awareness of the tournament across the country. The national championship is nationally televised and will showcase why team bowling is an experience for everyone.

The coaching program has been our flagship program and by developing more USA Bowling coaches, we, in turn, help make it possible for the league concept to flourish. We provide a minimum of 50 seminars each year, at no charge to those who apply.

Congratulations to our award recipients for 2017-2018:

- Chris Floyd – David Dahms Coach of the Year
- Sara Howell and Ian Ridgway – Youth Ambassadors of the Year
- Mike Bonzek – Volunteer of the Year

If you haven't already, we invite you to check out our online Youth Resource Center at BOWL.com/YouthResourceCenter. The Resource Center was built to provide the tools necessary to build and promote youth programming.

We will continue to have great exposure on national television with our continued partnership with CBS Sports Network. We have extended our partnership with CBS Sports Network for two more seasons. Continuing to see the success of our youth is so exciting and a fantastic way to promote the sport of bowling.

I would like to take this opportunity to thank Brent Bowers and Lindsey Siegel on their hard work and dedication to the IBC Youth Committee. Thank you for everything you have done and will continue to do for youth bowling.

Together, we can get a few more kids to go bowling more often!

#AFutureForTheSport

Passion. Purpose. Progress.

Respectfully submitted,
Melissa McDaniel, chair
Blair Blumensheid
Brent Bowers
Mike Cannington
Chrissie Kent
Kelly Marlin
John McCarthy
Taffany Shipp
Lindsey Siegel
Irene Wilson
Gary Brown, staff liaison

USBC EQUIPMENT SPECIFICATIONS AND CERTIFICATIONS COMMITTEE REPORT



Purpose: *Based on USBC strategic planning, this committee shall set direction to maintain and protect the integrity and credibility of the sport of bowling.*

To uphold this purpose, the Equipment Specifications and Certification (ESC) Committee remains guided by the USBC Vision “to be the leading authority to the sport, servicing the needs of bowling.” The committee is responsible for reviewing and making final decisions regarding new items of equipment on which USBC approval is requested. The committee also is responsible for setting policies and procedures regarding equipment and specifications and for granting, withholding, suspending, withdrawing, or otherwise regulating bowling center certificates.

As the National Governing Body for the sport of bowling, USBC executes its mission to “provide benefits and services, resources and standards for the sport.” Translating these bold statements into reality means engaging a world-class ESC Team at the International Bowling Campus, USBC’s home in Arlington, Texas. Our team of research engineers and research technicians invest significant resources in a continual effort to make sure your bowling experience is as fair as it is enjoyable, and that bowling’s future is ensured through thoughtful research, planning, and delivery.

A significant part of the groundwork performed by the ES group is behind the scenes. In 2017, USBC:

- Tested and approved **347 bowling balls**
- Tested **36 additional bowling products** (cleaners, polishes, lane surfaces, ball plug, lane conditioners, lane decals, embedded warnings)
- Issued **33 bowling pin permits**
- Issued center certificates to date for **4,077 centers** comprising **85,572 lane beds**

Staying abreast of evolving and emerging technologies in our sport requires vigilance and nonstop research. Some highlights and notes detailing progress and changes across the past 12 months:

- Lane Certification and Lane Inspection Program – Following a comprehensive study of Lane Topography and the Lane Inspection Program, significant changes to both lane specifications and the lane certification process were announced. New lane installations, including overlays, will see a change in crown/depression and crosswise tilt measurements to +/- 0.030” from +/- 0.040”. The inspection process also will see an increase in measurements to five locations on each of the five synthetic panels found on most modern lanes. This process begins with baseline data collection in 2018-2019 and an official launch in the 2019-2020 season. Our team currently is working with an outside vendor to develop a new certification form (target availability April 2018) for local associations and has produced educational material to assist with the transition.
- Oil Absorption Project – As previously reported, lane oil absorption is one of the key factors affecting ball reaction. While this area is a facet of the Bowling Technology Study (below), it is a pioneering approach that merits independent mention. Sustainability and the integrity of our playing surface (and pinsetters, ball returns, etc.) relies on applying oil in amounts that will endure varying degrees of usage. A model of oil volume throughout history indicates an increase in the average volume each decade, from 8mL in 1980-1989 to 24mL in 2010-2017, and a forecast that this trend will continue. It is understood that modern ball coverstocks absorb oil and there are currently no existing specifications to control the absorption rates. However, in recent months, USBC has developed a repeatable and reproducible Oil Absorption Test verified by an independent expert using Gauge Discrimination and Percent Contribution. Equipped with a Standard Operating Procedure including this new test, it is now possible to look toward establishing a specification in previously uncharted territory.
- Bowling Technology Study – More than two years of dedicated research comprise this examination of the impact modern bowling ball cores and coverstocks have on the playing environment – specifically, RG, Differential RG, balance holes, and oil absorption. This study includes technical analyses, results of independent surveys, focus groups and informal polls, and even details a four-day league simulation representing a real-world scenario impacted by various pieces of available ball technology. It is a tremendous product of hard work and the insights gained will serve to help demystify the technological nuances present in our sport to the general populace. Furthermore, the data derived will assist the ESC Committee in investigating and pursuing future specifications pertaining to one of the most complex and visible variables in bowling.

The full report can be found here: www.bowl.com/BowlingTechnologyStudy

On a personal note, I would like to offer a few words of gratitude to Chad Murphy, Danny Speranza, and the entire ESC staff for their passion and influential work on the incredibly complex science of bowling. Also, to the ESC

USBC USBC EQUIPMENT SPECIFICATIONS AND CERTIFICATIONS COMMITTEE REPORT



Committee and USBC Board under Frank Wilkinson, who afford us the commitment and latitude to fulfill our committee charge with confidence.

And finally, to the USBC members, for entrusting us with governance of our sport as we continue to shape a sustainable future.

Respectfully submitted,

USBC Equipment Specifications and Certifications Committee

Andrew Cain, chair

Karl Kielich

Melissa McDaniel

Rhino Page

Scott Sterbenz

Jeff Ussery

Danny Speranza, staff liaison

LEGAL AND LEGISLATIVE COMMITTEE REPORT



Purpose: *To ensure due process for our members, athletes and associations, as well as protecting the integrity of the sport. The committee also reviews proposed amendments and makes recommendations to the USBC Board.*

The committee handles two separate functions for the USBC Board. The legal side ensures due process for our members, athletes and associations, as well as protecting the integrity of the sport.

The committee has delegated authority to make final decisions on appeals of staff decisions on behalf of the board. Complete files of staff decisions are forwarded to the committee for its review and action. Committee members in a position of conflict recuse themselves from discussion and vote on said appeals. All collegiate appeals go directly to the committee chair for review and action. Any alteration, deletion or addition to the approved authority of this committee must go to the USBC Board for approval.

The legislative component of this committee handles the proposed amendments. Recommendations are submitted to the USBC Board for each proposed amendment.

When a proposed amendment is announced to the delegation, there is no need for a second prior to discussion. If there is an amendment to a proposed amendment, that would require a second. It is recommended that any amendment to the published proposed amendments be submitted in writing prior to the legislative session to either the committee chair or a member of the Rules staff. When recognized by the Chair, any delegate/member may speak for or against the issue on the floor. Each speaker is allowed two minutes, as well as a two-minute rebuttal.

A majority vote is required to adopt any proposed amendment to the Adult Tournament Rules and Adult League Rules. A two-thirds vote is required to adopt proposed amendments to the bylaws. Voting will be conducted by electronic voting device. Instructions will be provided prior to the Legislative session.

Respectfully submitted,

USBC Legal and Legislative Committee

Mark Martin, chair
Jay Daryman
Jo Dimond
Kelly Kulick
Adam Mitchell
Steve O'Brien
Rhino Page
Mike Spridco, staff liaison

FINANCE COMMITTEE REPORT



Purpose: *To ensure the appropriate financial structure is in place to support the overall organization needs and strategic direction of USBC and its subsidiaries.*

As in previous years, we constantly are reviewing/monitoring USBC's long-term financial objectives and goals. We continue to assist in the development of USBC's annual budget, as well as the monthly review of actual-to-budget expenditures.

USBC successfully updated its accounting software this year and is working toward implementing a paperless environment.

We continue to review USBC's investment allocation to ensure compliance with policy guidelines. We emphasize, along with USBC's Finance Department, the continuing development of solid business processes with a focus on strong program planning and implementation. The 2018 budget was presented to the Finance Committee and approved by the USBC Board of Directors in October 2017. The 2017 audited financials were completed by March 2018.

USBC Finance Committee

Tom Bluth, chair

Cathy DeSocio

Dan Patterson

Jeff Ussery

Eric Kammlah, staff liaison

(continued on next page)

UNITED STATES BOWLING CONGRESS, INC.
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2017 AND 2016

| ASSETS | 2017 | 2016 |
|---|---------------|---------------|
| CURRENT ASSETS | | |
| Cash and Cash Equivalents | \$ 20,600,166 | \$ 21,454,787 |
| Accounts Receivable, Net | 40,458 | 55,183 |
| Due from Related Parties | 94,402 | 525,498 |
| Inventory | 97,807 | 95,387 |
| Prepaid Expenses and Other | 803,506 | 522,465 |
| Total Current Assets | 21,636,339 | 22,653,320 |
| INVESTMENTS | | |
| Investments, at Fair Value | 11,626,456 | 11,260,166 |
| Investment in International Bowling Campus, LLC | 5,770,772 | 5,968,434 |
| Total Investments | 17,397,228 | 17,228,600 |
| PROPERTY AND EQUIPMENT | | |
| Building improvements | - | - |
| Furniture and Fixtures | 13,788,495 | 13,669,956 |
| Tournament Equipment | 13,147,366 | 12,309,640 |
| Vehicles | 66,965 | 66,965 |
| Software | 3,932,855 | 1,760,650 |
| Construction in Progress | 16,240 | 1,797,971 |
| Total, at Cost | 30,951,921 | 29,605,182 |
| Less: Accumulated Depreciation | 23,241,607 | 21,521,008 |
| Total Property and Equipment | 7,710,314 | 8,084,174 |
| Total Assets | \$ 46,743,881 | \$ 47,966,094 |

See accompanying Notes to Financial Statements on BOWL.com.

| LIABILITIES AND NET ASSETS | <u>2017</u> | <u>2016</u> |
|---|----------------------|----------------------|
| CURRENT LIABILITIES | | |
| Accounts Payable | \$ 929,225 | \$ 1,034,767 |
| Due to Related Parties | 408,246 | 435,156 |
| Accrued Liabilities | 1,533,816 | 1,570,159 |
| Current Portion of Deferred Revenue - Tournament Subsidy | 834,000 | 400,000 |
| Current Portion of Deferred Revenue - National Tournaments | 8,017,289 | 10,036,866 |
| Current Portion of Deferred Revenue - Membership Dues | 7,331,284 | 6,150,208 |
| Total Current Liabilities | <u>19,053,860</u> | <u>19,627,156</u> |
| LONG-TERM LIABILITIES | | |
| Deferred Revenue - Tournament Subsidy, Less Current Portion Above | 10,000 | 667,000 |
| Post-Retirement Benefit Obligation | 1,173,511 | 1,162,107 |
| Total Long-Term Liabilities | <u>1,183,511</u> | <u>1,829,107</u> |
| Total Liabilities | 20,237,371 | 21,456,263 |
| NET ASSETS | | |
| Unrestricted Net Assets: | | |
| Undesignated | 26,118,342 | 26,121,663 |
| Permanently Restricted | 388,168 | 388,168 |
| Total Net Assets | <u>26,506,510</u> | <u>26,509,831</u> |
| Total Liabilities and Net Assets | <u>\$ 46,743,881</u> | <u>\$ 47,966,094</u> |

See accompanying Notes to Financial Statements on BOWL.com.

UNITED STATES BOWLING CONGRESS, INC.
STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2017

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|---|----------------------|---------------------------|---------------------------|----------------------|
| REVENUES | | | | |
| Membership Dues | \$ 13,970,973 | \$ - | \$ - | \$ 13,970,973 |
| Merchandise Sales | 96,987 | - | - | 96,987 |
| Workshops and Seminars | 312,837 | - | - | 312,837 |
| Special Events, Booths, and Concessions | 747,548 | - | - | 747,548 |
| Tournament Entry and Prize Fees | 13,511,421 | - | - | 13,511,421 |
| Tournament and Conventions Subsidy | 2,378,050 | - | - | 2,378,050 |
| Brackets | 1,270,490 | - | - | 1,270,490 |
| Advertising | 56,590 | - | - | 56,590 |
| Royalty | 1,256,452 | - | - | 1,256,452 |
| Sponsorship | 878,110 | - | - | 878,110 |
| Contributions | 97,045 | - | - | 97,045 |
| Interest and Dividends, Net of Fees | 293,085 | - | - | 293,085 |
| Realized and Unrealized Gains on Investments | 620,448 | - | - | 620,448 |
| Other | 608,609 | - | - | 608,609 |
| Total Revenues | <u>36,098,645</u> | <u>-</u> | <u>-</u> | <u>36,098,645</u> |
| EXPENSES | | | | |
| Salaries | 6,627,194 | - | - | 6,627,194 |
| Fringe Benefits | 1,378,812 | - | - | 1,378,812 |
| Employee Recruitment and Training | 124,604 | - | - | 124,604 |
| Temporary Agency Services | 3,024,765 | - | - | 3,024,765 |
| Professional Services | 3,632,376 | - | - | 3,632,376 |
| Supplies | 149,037 | - | - | 149,037 |
| Resale Merchandise | 96,372 | - | - | 96,372 |
| Prizes | 8,538,047 | - | - | 8,538,047 |
| Awards | 788,781 | - | - | 788,781 |
| Telephone | 31,345 | - | - | 31,345 |
| Postage and Freight | 921,973 | - | - | 921,973 |
| Facilities | 964,578 | - | - | 964,578 |
| Equipment Maintenance and Repairs | 962,278 | - | - | 962,278 |
| Depreciation | 1,720,599 | - | - | 1,720,599 |
| Printing | 345,355 | - | - | 345,355 |
| Promotion, Sponsorships, and Programs | 1,496,543 | - | - | 1,496,543 |
| Travel | 1,567,817 | - | - | 1,567,817 |
| Insurance | 398,900 | - | - | 398,900 |
| Contributions | 875,962 | - | - | 875,962 |
| Lineage and Construction | 1,943,449 | - | - | 1,943,449 |
| Miscellaneous | 204,270 | - | - | 204,270 |
| Total Expenses | <u>35,793,057</u> | <u>-</u> | <u>-</u> | <u>35,793,057</u> |
| CHANGE IN NET ASSETS FROM OPERATIONS | 305,588 | - | - | 305,588 |
| EQUITY IN NET LOSS OF INTERNATIONAL BOWLING CAMPUS, LLC | (170,899) | - | - | (170,899) |
| CHANGE IN POSTRETIREMENT BENEFIT OBLIGATION, OTHER THAN PERIODIC EXPENSE | (138,010) | - | - | (138,010) |
| CHANGE IN NET ASSETS | (3,321) | - | - | (3,321) |
| Net Assets - Beginning of Year | <u>26,121,663</u> | <u>-</u> | <u>388,168</u> | <u>26,509,831</u> |
| NET ASSETS - END OF YEAR | <u>\$ 26,118,342</u> | <u>\$ -</u> | <u>\$ 388,168</u> | <u>\$ 26,506,510</u> |

See accompanying Notes to Financial Statements on BOWL.com.

UNITED STATES BOWLING CONGRESS, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2017 AND 2016

| | 2017 | 2016 |
|---|---------------|---------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Change in Net Assets | \$ (3,321) | \$ 2,265,692 |
| Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities: | | |
| Depreciation | 1,720,599 | 996,169 |
| Provision for Bad Debts | 2,846 | 32,079 |
| Increase (Decrease) in Post-Retirement Benefit Obligation | 11,404 | (130,045) |
| Net Realized and Unrealized Gains on Investments | (620,448) | (202,138) |
| Equity in Net Loss of International Bowling Campus, LLC | 170,899 | 237,069 |
| Effects of Changes in Operating Assets and Liabilities: | | |
| Accounts Receivable | 11,879 | (8,987) |
| Due from Related Parties | 431,096 | (243,723) |
| Inventory | (2,420) | 9,299 |
| Prepaid Expenses and Other | (281,041) | (361,248) |
| Accounts Payable | (105,542) | 408,673 |
| Due to Related Parties | (26,910) | 175,611 |
| Accrued Liabilities | (36,343) | 830,100 |
| Deferred Revenue | (1,061,501) | (275,384) |
| Net Cash Provided by Operating Activities | 211,197 | 3,733,167 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Sales of Investments | 6,201,672 | 1,513,441 |
| Purchases of Investments | (5,947,514) | (4,690,110) |
| Distribution from International Bowling Campus, LLC | 26,763 | 610,000 |
| Purchases of Property and Equipment | (1,346,739) | (2,416,589) |
| Net Cash Used by Investing Activities | (1,065,818) | (4,983,258) |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | (854,621) | (1,250,091) |
| Cash and Cash Equivalents - Beginning of Year | 21,454,787 | 22,704,878 |
| CASH AND CASH EQUIVALENTS - END OF YEAR | \$ 20,600,166 | \$ 21,454,787 |

See accompanying Notes to Financial Statements on BOWL.com.



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