

# THE 2019 UNITED STATES BOWLING CONGRESS CONVENTION PROGRAM



*Forging our Future*  
**TOGETHER**



**The Association Resource Center (ARC)** is an electronic library of materials designed to assist associations with governance, day-to-day operations, education and development. At BOWL.com/ARC you will find conveniently categorized topics ranging from Association Managers to WinLABS.

**If you need it, it probably lives in the ARC.**

[BOWL.com/ARC](http://BOWL.com/ARC)

 **FREQUENTLY USED LINKS & ASSETS**

- Registered Volunteer Program (BOWL.com link)
- Rules (BOWL.com link)
- SMART (BOWL.com link)
- WinLABS Login Page (Login Page)
- Online Supply Order
- MailChimp - Email marketing and communication
- Survey Monkey - Surveys for data-driven decisions
- Eventbrite - Event marketing, registration and ticketing

 **RECOGNITION & CERTIFICATES**

- Suggestions to Awards and Recognize Volunteers
- 2018-2019 Purchasable Youth Awards Order Form
- USBC Bowling Awards (Web link)

 **ASSOCIATION MANAGERS**

- USBC Resource Center - Departmental Averages and other information
- Association Governance (COI, 7, USBC Association Policy Manual)
- Association Governance Calendar
- Association Operations Calendar
- Why join USBC - USBC Membership Issue (see www.usbc.org)
- Member Survey & Conflict Management
- Event Management - 10 strategies for better event management
- 2018 State Congress Region 10A Form
- Assemblies with Disability Act
- Association Level Recognition Program
- Association Files
- Website Review Guide
- WinLABS Online Processing
- USBC Programs & Services (Charities, Universities, High School etc.)
- USBC Application Resources (The Future Element, Post-Test Link)
- USBC Connection - Employer Registration Chart - Based on the legislation (Image Link)
- USBC Strategic Plan - Strategic Initiatives & Core Values
- New Law Co-Operation Specifications: What you need to know (Infographic)
- Putting Events in Impact in Youth Bowling
- Proprietor Relations**
- Proprietor Relations
- Membership Lists
- Useful Links**
- Mail Chimp - Email marketing and communication
- Survey Monkey - Surveys to make data driven decisions
- Eventbrite - Event marketing, registration and ticketing
- Facebook - Software and hardware elements for nonprofits
- Planning for Success - Association Volunteer Recruitment**
- Registration
- Web Tools
- Association Files
- Marketing

**ASSOCIATION RESOURCE CENTER**

|   |  |  |
|---|--|--|
| <br><b>Association Leadership Academy</b>      | <br><b>Association Managers</b>     | <br><b>Board &amp; Committees</b> |
| <br><b>Bylaws</b>                              | <br><b>Education &amp; Training</b> | <br><b>Finance &amp; Tax Info</b> |
| <br><b>Frequently Used Links &amp; Assets</b>  | <br><b>Hall of Fame</b>             | <br><b>Insurance</b>              |
| <br><b>Lane Inspection &amp; Certification</b> | <br><b>League Resources</b>         | <br><b>Manuals</b>                |
| <br><b>Marketing &amp; Promotions</b>          | <br><b>Meetings</b>                 | <br><b>Membership</b>             |
| <br><b>Recognition &amp; Certificates</b>      | <br><b>Tournaments</b>              | <br><b>WinLABS</b>                |

**Certificates of Recognition (interactive PDFs)**

- #1 Volunteer
- Volunteer of the Year
- Certificate of Appreciation
- #1 Youth Leader
- Youth Leader of the Year
- #1 League Secretary
- League Secretary of the Year
- #1 League Official
- League Official of the Year
- #1 Coach
- Coach of the Year
- #1 Director
- Director of the Year
- #1 Leader
- Dynamic Leader
- Rising Star
- Superior Performer
- Tournament Wizard



**A Future FOR THE Sport**

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## ***USBC MISSION***

The USBC is the National Governing Body for Bowling. Our mission is to provide services, resources and the standards for the sport.

## ***USBC VISION***

Our vision is to continue to be the leading authority to the sport, servicing the needs of bowling.

## ***USBC PROMISE***

Our promise is to celebrate the past, be mindful of the present and ensure bowling's future through thoughtful research, planning and delivery.

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THE UNITED STATES BOWLING CONGRESS

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Arlington, Texas 76011  
800-514-BOWL



# 2018-2019 BOARD OF DIRECTORS



**KARL KIELICH**  
El Paso, Texas  
President through July 31, 2020  
Director through July 31, 2020  
Elected by delegates



**KAREN JOST**  
Tumwater, Wash.  
Vice president through July 31, 2020  
Director through July 31, 2021  
Elected by delegates



**JOSIE BARNES**  
Nashville, Tenn.  
Director through  
July 31, 2021  
Elected by  
Team USA athletes



**MIKE CANNINGTON**  
Fort Myers, Fla.  
Director through  
July 31, 2019  
Elected by IBC  
Youth Committee



**JAY DARYMAN**  
York, Pa.  
Director through  
July 31, 2021  
Elected by delegates



**CATHY DESOCIO**  
Wichita, Kan.  
Director through July 31, 2020  
Elected by BPAA



**JO DIMOND**  
Columbus, Ohio  
Director through  
July 31, 2020  
Elected by delegates



**DENNIS HACKER**  
Longtown, Mo.  
Director through  
July 31, 2021  
Elected by delegates



**CORNELL M. JACKSON**  
Kilmarnock, Va.  
Director through  
July 31, 2019, Appointed  
as at-large director  
(TNBA representative)



**KELLY KULICK**  
Union, N.J.  
Director through  
July 31, 2020  
Elected by  
Team USA athletes



**MARK MARTIN**  
Waterford, Mich.  
Director through  
July 31, 2019  
Elected by delegates



**MELISSA MCDANIEL**  
Raleigh, N.C.  
Director through  
July 31, 2019  
Elected by IBC  
Youth Committee



**ADAM MITCHELL**  
Centreville, Va.  
Director through  
July 31, 2020  
Elected by delegates



**BILL O'NEILL**  
Langhorne, Pa.  
Director through  
July 31, 2019  
Elected by  
Team USA athletes



**RHINO PAGE**  
Orlando, Fla.  
Director through  
July 31, 2020  
Elected by  
Team USA athletes



**JOE SPAIN JR.**  
Alpharetta, Ga.  
Director through  
July 31, 2019  
Elected as at-large  
director



**RANDY THOMPSON**  
Des Moines, Iowa  
Director through  
July 31, 2021  
Elected by BPAA



**JEFF USSERY**  
Tonganoxie, Kan.  
Director through  
July 31, 2019  
Elected by delegates



**FRANK WILKINSON**  
Staten Island, N.Y.  
Director through July 31, 2019  
Elected by delegates

## USBC EXECUTIVES



**CHAD MURPHY**  
Executive Director



**JASON OVERSTREET**  
Deputy Executive Director

Visit [BOWL.com/About](http://BOWL.com/About) to learn more about the USBC Board of Directors and USBC Executives.

# USBC CONVENTION SCHEDULE

THE ORLEANS, LAS VEGAS

## MONDAY, APRIL 29

9 A.M. – 5 P.M.  
5 P.M. – 6:30 P.M.

**REGISTRATION AND EXHIBITS**  
**RULES SEMINAR**

## TUESDAY, APRIL 30

7:30 A.M. – 5 P.M.  
9 A.M. – 10 A.M.  
10:15 A.M. – 11:30 A.M.  
  
11:30 A.M. – 1:15 P.M.  
1:15 P.M. – 2:30 P.M.

**REGISTRATION AND EXHIBITS**  
**MOTIVATIONAL SPEAKER TIM GARD SEMINAR**  
– THE GENERATIONAL STORY YOU'VE NEVER HEARD

### LUNCH

### SEMINARS

- CENTER CERTIFICATION  
- USA BOWLING  
- COLLABORCATE!™ HOW TO INSPIRE AN AWESOME OUTRAGEOUS LEGENDARY EXPERIENCE

2:45 P.M. – 4 P.M.

### SEMINARS

- BECOMING A PERSON OF INFLUENCE  
- ENGAGING YOUR COMMUNITY  
- ASSOCIATION MANAGER NETWORKING

4:15 P.M. – 5:30 P.M.

### SEMINARS

- TOURNAMENT REGISTRATION  
- BOARD PRESIDENT NETWORKING

7 P.M. – 9 P.M.

### DELEGATE WELCOME RECEPTION

## WEDNESDAY, MAY 1

7:30 A.M. – 12:30 P.M.  
8:30 A.M. – 9:45 A.M.  
  
10 A.M. – NOON  
NOON – 1:15 P.M.  
1:30 P.M. – 5 P.M.  
5:30 P.M. – 6:30 P.M.  
6:30 P.M. – 9 P.M.

**REGISTRATION AND EXHIBITS**  
**SEMINAR**

- RVP AND SAFESPORT

### MEET THE CANDIDATES

### LUNCH

### ANNUAL MEETING SESSION I

### USBC HALL OF FAME RECEPTION

### USBC HALL OF FAME DINNER AND INDUCTION

## THURSDAY, MAY 2

7:30 A.M. – 9 A.M.  
9 A.M. – 11:30 A.M.  
11:30 A.M. – 1:15 P.M.  
1:30 P.M. – 4 P.M.  
4 P.M. – 4:30 P.M.  
4:30 P.M. – 5:30 P.M.

### REGISTRATION

### ANNUAL MEETING SESSION II

### LUNCH

### ANNUAL MEETING SESSION III

### BREAK

### TOWN HALL

DOORS OPEN 30 MINUTES PRIOR TO MORNING AND AFTERNOON SESSIONS

# USBC ANNUAL MEETING AGENDA

## WEDNESDAY, MAY 1

START AT 1:30 P.M.

### DOORS OPEN AT 1 P.M.

OPENING VIDEO  
 PRESIDENT'S WELCOME  
 CALL TO ORDER  
 BOARD INTRODUCTIONS  
 NATIONAL ANTHEM  
 CREDENTIAL REPORT  
 MINUTES  
 OPENING VIDEO  
 EXECUTIVE DIRECTOR REMARKS  
 MEMORIAL VIDEO PRESENTATION  
 BOWLERS TO VETERANS LINK (BVL) AWARD PRESENTATION  
 SMART  
 BOWLING PROPRIETORS' ASSOCIATION OF AMERICA (BPAA)  
 STRIKE TEN ENTERTAINMENT  
 THE NATIONAL BOWLING ASSOCIATION  
 BOWL FOR THE CURE PRESENTATION  
 PROFESSIONAL BOWLERS ASSOCIATION (PBA)  
 WORLD BOWLING  
 INTERNATIONAL BOWLING MUSEUM AND HALL OF FAME  
 2019 USBC HALL OF FAME INTRODUCTIONS

## THURSDAY, MAY 2

START AT 9 A.M.

### DOORS OPEN AT 8:30 A.M.

OPENING VIDEO  
 CALL TO ORDER  
 CREDENTIAL REPORT  
 NATIONAL YOUTH AWARD PRESENTATIONS
 

- Youth Ambassador of the Year – female
- Youth Ambassador of the Year – male
- David Dahms Coach of the Year
- Youth Volunteer of the Year
- Annual Zeb Scholarship

 USBC NATIONAL RECOGNITION AWARDS
 

- USBC Proprietor of the Year
- Helen Baker Outstanding Association Service Award
- Joyce Deitch Unity Award

 ALBERTA E. CROWE STAR OF TOMORROW AWARD  
 CHUCK HALL STAR OF TOMORROW AWARD  
 PRESIDENT'S REPORT  
 STRATEGIC PLANNING REPORT  
 IBC YOUTH DEVELOPMENT REPORT  
 EXECUTIVE DIRECTOR'S REPORT

11:30 A.M. – 1:15 P.M.

LUNCH BREAK

1:30 P.M. – 4 P.M.

NOMINATING COMMITTEE REPORT  
 BOARD ELECTIONS  
 LEGISLATIVE SESSION  
 OLD BUSINESS  
 NEW BUSINESS  
 PRESIDENT'S CLOSING/ADJOURNMENT

4:30 P.M. – 5:30 P.M.

TOWN HALL MEETING

# USBC CONVENTION SEMINARS

MONDAY, APRIL 29

## Rules

5 p.m.-6:30 p.m. (Mardi Gras Ballroom)

The Rules Quiz/Competition is back! Prior to kicking off the popular and highly competitive event, the Rules Department will present updates and review the rule amendments delegates will decide during the Annual Meeting. We will discuss the changes and how the new rules will benefit associations, leagues, tournaments and members. The team also will go over some common myths associated with the game before commencing the Rules Quiz. Which region will win the day?

**Presenters: Mike Spridco, USBC Senior Director of Rules and Compliance;**  
**Laurie Smetek, USBC Rules Manager**

TUESDAY, APRIL 30

## Motivational Speaker – “Changing the Game”

9 a.m.-10 a.m. (Showroom)

As an elite member of the National Speakers Association Hall of Fame, Tim Gard is one of the top motivational speakers and presenters and has addressed audiences of every size around the world. A “tears-in-your-eyes funny” speaker, his down-to-earth style and real-life humor leaves a lasting impression that you will benefit from for years to come. Tim’s skillful use of ordinary items in extraordinary ways and extraordinary items in ordinary ways make him one of the most popular speakers today. You can’t miss this one!

**Presenter: Tim Gard, National Speakers Hall of Fame**

## The Generational Story You’ve NEVER Heard

10:15 a.m.-11:30 a.m. (Showroom)

Most presentations dealing with generational differences list mind-numbing statistics. You’ll love this award-winning unique approach to bridging today’s generational gaps! Real-life first-hand stories about the real issues on the T.A.B.L.E. (technology, authority, balance, loyalty, and entitlement) fuel an eye-opening discussion about today’s changing associations that will shift your mindset about those with whom you work and interact.

- Define the updated generational colleague and why their definitions of “professionalism” vary
- Uncover exactly why today’s new membership thinks and acts so differently in the marketplace than previous generations
- Learn how to see others’ views to reduce judgment and improve relationships and retention

**Presenter: Leah Brown, author and certified trainer**

## Center Certification

1:15 p.m.-2:30 p.m. (Mardi Gras Ballroom)

The Center Certification process and procedures have changed and much has been learned over the 2018 certification season. This session will review current issues, highlight key takeaways from the data-gathering process, and provide an open period for question and answer and opportunity to share best practices for center inspection. This is a perfect session for Association Managers and anyone involved with center inspections.

**Presenters: Samuel Guy, USBC Center Certification Coordinator;**  
**Jason Milligan, USBC Equipment Specifications Research Technician**

## USA Bowling

1:15 p.m.-2:30 p.m. (Dauphine)

Youth are the future of our sport and this session will share the results of our 2018 USA Youth Development Initiative and how the USA Bowling Program has been successful by sharing similar characteristics of other popular youth sports. Learn how your association can work with local proprietors to plan, promote and implement this proven program to generate new youth bowlers in your market and determine if your association can qualify for one of our USA Bowling Development Program Grants! One lucky association will be chosen to receive a complete 90-day implementation package, which includes \$2,500 in marketing support and on-site consultation. You simply must have an association representative at this session!

**Presenter: Chuck Lande, IBC Youth Department Regional Manager**

## Collaborcate!™: How to inspire an awesome outrageous legendary experience

1:15 p.m.-2:30 p.m. (Espanade)

This is a no death-by-PowerPoint affair. Using one of the most unique tools in business today – improv – Maxine Shapiro has created an international demand for her Collaborcate!™ workshop. Through fun and thought-provoking exercises, this lively Collaborcate!™ seminar will become a playground for boldness, agility and forward-thinking ideas. You will experience the difference between the cynical, “Yes, but...” and the open and positive “Yes, AND...”. As you comfortably get out of your comfort zone, your renewed love and goal of sharing that enthusiasm for bowling will be heightened and inspired through this awesome and outrageous legendary association member experience.

**Presenter: Maxine Shapiro, coach and training professional**



## USBC CONVENTION SEMINARS

**Becoming a Person of Influence**

2:45 p.m.-4 p.m. (Mari Gras Ballroom)

No matter who you are or what role you serve, you can increase your impact on others by becoming a person of influence. Creating positive influence is the catalyst to personal and association success, and it will become the legacy you leave. Learn simple, insightful ways to increase your influence with others and, best of all, the insights are practical and easy to apply to everyday life.

**Presenter:** Richard Stewart, USBC Director of Education and Training

**Engaging your Community**

2:45 p.m.-4 p.m. (Esplanade)

Associations have diverse stakeholders – members (bowlers), center proprietors/managers, league officers, local businesses. Reaching out and touching these stakeholders in a variety of ways is crucial to membership retention and recruitment. This session will highlight current successes and provide networking opportunities to share and learn from others.

**Presenters:** Mike Larsen, USBC Director of Associations and Membership Operations;  
Roger Petrin, USBC Midwest Regional Manager

**Association Manager Networking**

2:45 p.m.-4 p.m. (Dauphine)

Association Managers act as the execution branch of the association – he/she must be knowledgeable and stay organized to get the job done. What are the best practices when it comes to executing the responsibilities of an association manager? This session will provide answers through networking opportunities and deal with some of the top issues an association manager faces in the position.

**Facilitators:** David Prange, USBC Western Regional Manager;  
David Fields, USBC Southern Regional Manager

**Tournament Registration**

4:15 p.m.-5:30 p.m. (Mardi Gras Ballroom)

As announced at the 2018 Convention, we're building an online registration platform for use with association tournaments! It is the same system used for USBC national tournaments, allowing the convenience of taking online registration for events/squads and processing credit card payments. This session includes a demonstration of the platform's features and how it could be utilized by your association, including the import of online registrations into WinLABS. Your association also may get the opportunity to be involved in early testing. Tournament Managers should make sure to attend this session!

**Presenters:** Amy Drescher, USBC Director of Business Development, Information Technology;  
David Fields, USBC Southern Regional Manager

**Board President Networking**

4:15 p.m.-5:30 p.m. (Dauphine)

The association board acts as a visionary and director of the association. The president is the leader and has additional roles/duties in comparison to other board members. These duties are centered on the principles of overseeing association activities and providing guidance in helping the association meet its goals. What are the best practices when it comes to executing the responsibilities of a board president? This session will provide answers through networking opportunities dealing with some of the top issues a board president must face.

**Facilitators:** David Prange, USBC Western Regional Manager;  
John McCarthy, USBC Northeast Regional Manager

**WEDNESDAY, MAY 1****RVP/SafeSport**

8:30 a.m.-9:45 a.m. (Mardi Gras Ballroom)

Questions about the addition of SafeSport online training to the Registered Volunteer Program (RVP)? Questions about the policies, reporting a concern, one-on-one interactions, electronic communications, travel, etc.? Join USBC representatives, United States Olympic Committee's Wendy Guthrie and U.S. Center for SafeSport's Katie Hanna for this important session.

**Presenters:** Katie Hanna, U.S. Center for SafeSport Director of Education and Outreach;  
Wendy Guthrie, USOC Vice President, Athlete Safety; USBC Senior Team Members.

**Meet the Candidates**

10 a.m. – noon (Mardi Gras Ballroom)

This is your opportunity to hear from the candidates running for the USBC Board of Directors. A moderator will ask questions of each candidate, and attendees also will have an opportunity to ask questions of the candidates.





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for more incredible offers exclusive to USBC members!





# Please join us in congratulating the 2019 Young Delegate Grant recipients!

|                   |   |
|-------------------|---|
| Joel Bierwerth    | St. Paul USBC (Minn.)                   |
| Doug Corbin       | Greater Bloomington USBC (Ill.)         |
| Charity Easter    | St. Vrain Valley USBC (Colo.)           |
| Elena Foreman     | Bristol USBC (Va.)                      |
| Jacob Haan        | Greater Yellowstone Valley USBC (Mont.) |
| Zachary Harvey    | Central New Mexico USBC                 |
| Ryan Hollon       | Smoky Mountain USBC (Tenn.)             |
| Sabrina Honeycutt | Mesa County USBC (Colo.)                |
| Michael Lennox    | Skagit Valley USBC (Wash.)              |
| Joseph Melin      | Sioux Falls Regional USBC (S.D.)        |
| Chad Pojas        | Oahu USBC (Hawaii)                      |
| Jessica Sass      | Tonawandas USBC (N.Y.)                  |
| Mark Scuderi      | New York State USBC                     |
| Craig Spencer     | Metro Phoenix USBC (Ariz.)              |
| Ashley Stahurski  | Central Ohio USBC                       |
| Elizabeth Stanley | Greater Des Moines USBC (Iowa)          |
| Darren Tang       | Peninsula USBC (Calif.)                 |
| Neil Wade         | Appomattox River USBC (Va.)             |
| Ryan Waters       | First Coast USBC (Fla.)                 |
| Sierra White      | Metro Detroit USBC (Mich.)              |

Participation of young delegates and athlete representatives at the USBC Convention and Annual Meeting is a USBC strategic goal. USBC is committed to providing young delegates the opportunity to attend the educational workshops and network with delegates from around the country, so they can return home with an experience targeted to strengthen local associations.

**Please consider members of your association,  
those you see as your future leaders,  
and encourage them to apply.**

Visit [BOWL.com/Convention](http://BOWL.com/Convention) for details.

# ATTENDEE INFORMATION

Welcome to The Orleans and the 2019 USBC Convention. The following information will assist you in the procedures for the USBC Convention and Annual Meeting.

This year, the USBC Convention and Annual Meeting will have informative seminars, the annual Meet for the Cure and Bowlers to Veterans Link celebrations, the legislative session and USBC Board of Directors elections.

All USBC members are entitled to address the delegation during the Annual Meeting, so it is important for all attendees to have registered and received the appropriate credentials.

## WHAT YOU WILL NEED

- Laminated Identification Badge
- Convention Program. This program has schedules and information you will need during the convention. A limited number of replacement books will be available.
- Notepad and pens

Casual clothing is acceptable for seminars and the Annual Meeting. Comfortable shoes also are recommended.

## ASSOCIATION REPRESENTATIVES

Written or verbal authorization from the association manager or president is required to add a new delegate/alternate or to change an alternate to a delegate.

Association delegates who change to athlete-delegate status will be verified by the registration staff and issued a new badge.

## SEMINARS & USBC HALL OF FAME DINNER

Seminars are on a tight schedule, so please plan to arrive at least 10 minutes early.

For those who have purchased tickets, the 2019 USBC Hall of Fame ceremony is set for Wednesday, May 1, in the Esplanade at The Orleans. A reception starts at 5:30 p.m., and the dinner will start at 6:30 p.m. The dress code is business casual (no jeans, tennis shoes or shorts). A limited number of seats for the dinner might be available for purchase.

## ANNUAL MEETING SEATING

For the Annual Meeting, there will be seating for voting delegates, based on geographic region, and a section for alternates, members and guests. Only delegates with the appropriate badge may sit in the delegate section. The 2019 Annual Meeting will be held over two days, starting at 1:30 p.m. on Wednesday, May 1. The second session on Thursday, May 2, starts at 9 a.m. Attendees must be in their seats at least five minutes prior to the start each session.

## ATHLETE-DELEGATES

Athlete-delegates are represented at the highest policy-making levels. Bowlers designated as actively engaged athletes – top finishers at the 2016 Open Championships, 2016 Women’s Championships and 2016 Junior Gold Championships plus Team USA members within the past 10 years – are eligible to be delegates to the USBC Convention and many have accepted the invitation to represent fellow athletes. They have the same voting privileges as association delegates.

## GUESTS/VISITORS

Family members and guests are welcome to attend the Annual Meeting. A special section is reserved for guests.

## SPECIAL ASSISTANCE

Anyone requiring special accessibility or accommodations at the Annual Meeting should come to the Registration desk so arrangements can be made.

## PROPOSED AMENDMENTS

One of the most important duties of a delegate is to vote on proposed legislation. The legislative session will take place Thursday, May 2. Please take a moment to thoroughly review the proposed amendments prior to attending the Annual Meeting. USBC encourages you to contact the Rules team in advance if you have any questions.

## BOARD ELECTIONS

Delegates will vote on three open positions on the USBC Board of Directors. In this program, you will find information about the election procedures and biographies of the candidates slated by the USBC Nominating Committee. We encourage all voting delegates to attend the Meet the Candidates session on Wednesday, May 1, at 10 a.m. to hear from the candidates.

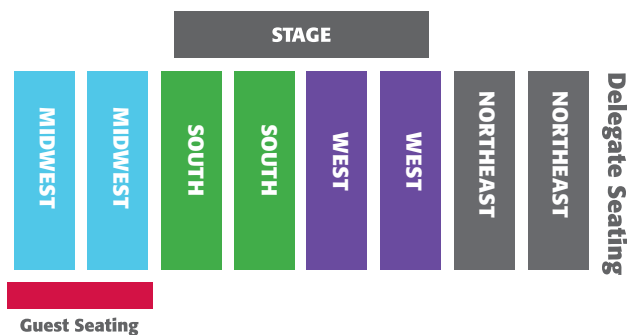
## LOST AND FOUND

Please check with the registration area staff if you have lost or found any item during the USBC Convention.

## IN CASE OF EMERGENCY

Please contact any USBC staff member.

## USBC CONVENTION SEATING

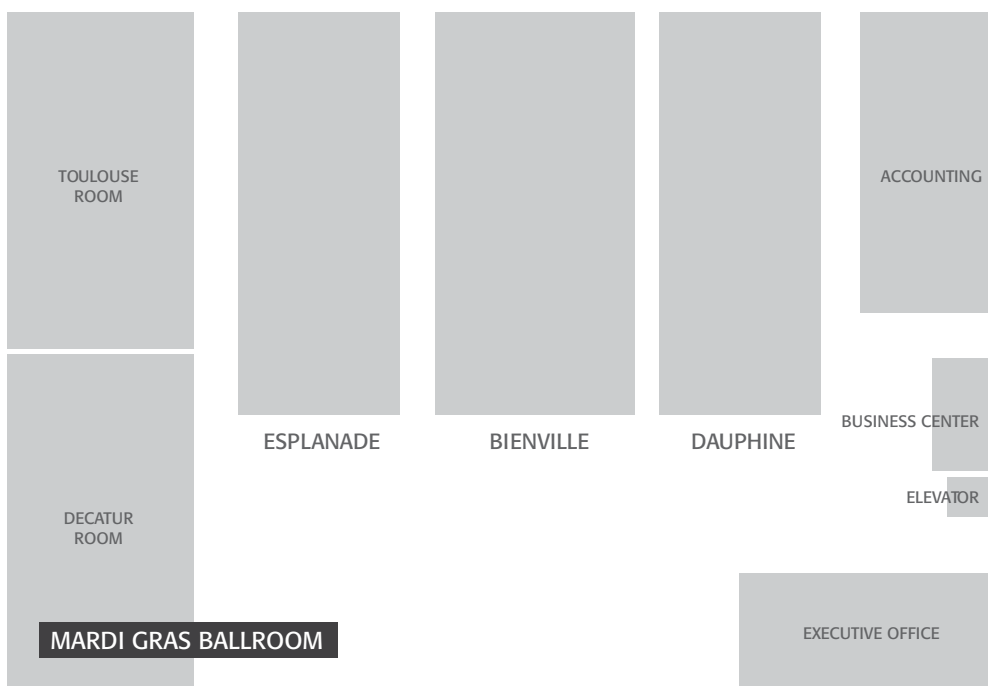




# HOTEL FLOOR PLANS



## SECOND FLOOR





# ASSOCIATION LEADERSHIP ACADEMY

**USBC is dedicated to making education and training opportunities available to all associations.**

The USBC Association Leadership Academy (ALA), launched in 2017, is one of the vehicles to accomplish that goal and 540 association leaders from 272 associations have attended.

The ALA assists associations to:

- Enhance service to our members
- Strategically plan for important initiatives
- Define and execute best practices
- Effectively represent the value of membership

For information, go to  
**BOWL.com/ALA**



## What are attendees saying about their experience?

**"Thank you, thank you, thank you! It was the best seminar I have ever attended. I have so much new information to put into play; I can't wait for our next meeting to be able to share the new knowledge that I have gained from this great experience."**

Karen Shaffer, Florida State USBC Director

**"Thank you to all of you! You've done an outstanding job with this leadership academy! We learned so much and you have provided us with some amazing tools that will help us greatly. Thank you for the education, fun, laughter and a great time!"**

Russ Fairchild, Greater Charleston USBC Director





## Tim Gard to open USBC Convention

Tim Gard is a top motivational speaker who has addressed audiences of every size around the world. Talented, innovative, and memorable, Gard will kick off the USBC Convention with a presentation that will leave a lasting impression.

He has earned the highest honors in his field, including the Council of Peers Award for Excellence (CPAE) Speaker Hall of Fame, an elite recognition shared by fewer than 150 speakers worldwide, and he is a Certified Speaking Professional (CSP), the highest earned designation of the National Speakers Association. He has spoken at more than 2,000 events worldwide and was selected by Meeting Planners Magazine as one of the “best speakers ever seen or heard on the main stage.”

Make sure you are in The Orleans Showroom Theatre at 9 a.m. Tuesday when Tim Gard helps kick off the USBC Convention.

## SPECIAL GUEST SPEAKERS



**LEAH BROWN**  
The Generational Story  
You've NEVER Heard

Leah Brown has 25 years of experience as a speaker, trainer, and coach helping develop business leaders through numerous organizations.

While most presentations dealing with generational differences list mind-numbing statistics, Brown will bring a unique approach to bridging today's generational gaps. Real-life first-hand stories about the real issues on the T.A.B.L.E. (technology, authority, balance, loyalty, and entitlement) fuel an eye-opening discussion about today's changing associations that will shift your mindset about those with whom you work and interact.

This seminar will help define the updated generational colleague and why their definitions of “professionalism” vary, uncover exactly why today's new membership thinks and acts so differently from previous generations, and will help you learn how to see others' views to reduce judgment and improve relationships.

**Don't miss Leah Brown's presentation, set for 10:15 a.m. Tuesday in The Orleans Showroom Theater.**



**MAXINE SHAPIRO**  
Collaborcate!™: How to inspire an awesome outrageous legendary experience

Maxine Shapiro is a vibrant speaker, training professional and coach whose acting and comedic background at the Second City Improv Lab merges seamlessly with 25 years in the business world/financial industry to provide a truly exceptional experience.

Her presentation is no death-by-PowerPoint affair. Using one of the most unique tools in business today – improv – she has created an international demand for her Collaborcate!™ workshop. Through fun and thought-provoking exercises, this lively seminar will become a playground for boldness, agility and forward-thinking ideas.

You will experience the difference between the cynical, “Yes, but...” and the open and positive “Yes, AND...”. As you comfortably get out of your comfort zone, your renewed love and goal of sharing that enthusiasm for bowling will be heightened and inspired through this awesome and outrageous legendary association member experience.

**Make sure to attend Maxine Shapiro's presentation at 1:15 p.m. Tuesday in the Espanade.**



WENDY GUTHRIE



KATIE HANNA

**WENDY GUTHRIE AND KATIE HANNA**  
The Registered Volunteer Program and SafeSport

Online training and education through the U.S. Center for SafeSport now is a required component of the Registered Volunteer Program (RVP) and every state and local board member, youth committee member and youth director, plus all USBC Youth tournament managers are required to be Registered Volunteers.

Wendy Guthrie, the United States Olympic Committee (USOC) Vice President, Athlete Safety and Katie Hanna, U.S. Center for SafeSport Director of Education and Outreach, will discuss SafeSport's policies, online training and more.

**The seminar will start 8:30 a.m. Wednesday in the Mardi Gras Ballroom.**



**SUPERIOR PERFORMANCE  
KELLY KULICK**

Kelly Kulick, 42, of Union, New Jersey, made bowling history in 2010 when she captured the Professional Bowlers Association (PBA) Tournament of Champions title to become the first woman to win a PBA Tour event.

Following an outstanding collegiate career at Morehead State, where she was a three-time National Collegiate Bowling Coaches Association (NCBCA) Most Valuable Player Award winner, Kulick captured Professional Women's Bowling Association (PWBA) Rookie of the Year honors in 2000.

She would win the first of her six major titles at the 2003 U.S. Women's Open. She claimed USBC Queens titles in 2007 and 2010, and added U.S. Women's Open titles in 2010 and 2012.

Kulick is a 14-time and current Team USA member. Her international resume includes a then-record performance in winning gold in singles at the 1999 World Bowling World Championships, the first of her 22 career gold medals in international competition. She was named an assistant coach to the Team USA program in 2017.



**2019 USBC  
HALL OF FAME  
INDUCTIONS**

The USBC Hall of Fame was created in 2005 by merging the former American Bowling Congress and Women's International Bowling Congress halls of fame. With seven inductees in 2019, the USBC Hall of Fame will have 432 members – 223 in Superior Performance, 120 in Meritorious Service, 51 in Veterans, 22 in Pioneers and 16 in Outstanding USBC Performance.



**SUPERIOR PERFORMANCE  
CHRIS BARNES**

Chris Barnes, 49, of Double Oak, Texas, owns 19 Professional Bowlers Association (PBA) Tour titles, including three majors – the 2005 U.S. Open, 2006 PBA Tournament of Champions and 2011 PBA World Championship. The 1998 PBA Rookie of the Year and the 2007-2008 PBA Player of the Year is one of five bowlers to have won both awards and one of six to have won the PBA Triple Crown.

He has made 85 career PBA Tour TV finals appearances and was in the top 10 in PBA season earnings for 16 consecutive seasons. Barnes was elected to the PBA Hall of Fame in 2018.

A 16-time member of Team USA, the most of any male bowler, Barnes captured the first two of his 22 career gold medals at the 1995 Pan American Games (doubles, team). He was named the United States Olympic Committee's Athlete of the Year for Bowling in 1994, 1996 and 1997.

At Wichita State, he earned Collegiate Bowler of the Year honors for the 1991-1992 season from the Bowling Writers Association of America



**SUPERIOR PERFORMANCE  
MIKA KOIVUNIEMI**

Mika Koivuniemi, 52, is a Finland native who lives in the United Arab Emirates, where he coaches the national team, a position he has held since 2015.

He competed overseas before joining the Professional Bowlers Association (PBA) Tour at age 32. While he would win 14 titles on the PBA Tour, his first two titles were majors – the 2000 USBC Masters, in his first PBA television appearance, and the 2001 U.S. Open – to earn the nickname Major Mika.

He captured his third major, and a \$250,000 paycheck, at the 2011 PBA Tournament of Champions. He is a two-time PBA Player of the Year (2003-2004, 2010-2011) and was inducted into the PBA Hall of Fame earlier this year.

He has won 25 medals competing for Finland in international competition, is an eight-time Finnish Bowler of the Year and was inducted into the Finnish Bowling Federation Hall of Fame in 2017.





## MERITORIOUS SERVICE JOHN DAVIS

John Davis, who passed away on Jan. 25, 2013, at age 64, started Kegel in 1981 on the heels of developing The Key™ Lane Cleaning Tool, which provided bowling centers a better and more economical way to clean lanes.

With a goal of making “two lanes play the same,” he became a leading innovator and expert in the field of lane maintenance throughout a career that had a major impact in the sport. Kegel was the first independent lane maintenance company to handle the lanes for the Professional Bowlers Association (PBA) Tour and Davis also served as Chairman of the World Tenpin Bowling Association Technical Committee, where he was instrumental in changing the format to short and long oil patterns for competitions.

Davis opened the Kegel Training Center in 1997, moving it to its current location in Lake Wales, Florida, in 2003, to give bowlers and coaches the latest technological advances to take their knowledge to the next level. His last invention was the Kegel LaneMapper, which measures lane topography.



## PIONEER LARRY LICHSTEIN

Larry Lichstein, 69, of Fort Myers, Florida, who was elected to the Professional Bowlers Association (PBA) Hall of Fame in 1996 in the Meritorious Service category, made his mark as the long-time Director of Player Services for the PBA.

He started his PBA career as a bowler in 1969, becoming the youngest PBA Rookie of the Year at the time of his selection. He would win his lone PBA title at the San Jose Open in 1970.

In May 1974, Lichstein changed career paths, and for more than 22 years would serve as the PBA Director of Player Services where he equipped, fit, maintained and served up to 300 PBA Tour bowlers each week.

Lichstein also owns two USBC Open Championships titles, winning a title in each of his first two years competing at the event. He won the Classic All-Events title in 1969 and was a member of the 1970 Classic Team champion. He has six other top-five finishes at the tournament.



## MERITORIOUS SERVICE BOB JOHNSON

Bob Johnson, 61, of Las Vegas, has been at the forefront of telling bowling's stories for nearly five decades.

He began writing about the sport for Pacific Bowler at the age of 15 and has gone on to serve as editor of five national bowling magazines, including Bowlers Journal International and Bowling Center Management. He has been honored with 75 national writing awards for his work covering the sport and industry.

He served as an administrator for the World Bowling Writers for eight years, while also serving on several committees, and has been a USBC Hall of Fame committee member since its formation.

In 2009, Johnson was selected as the Bowling Writers Association of America (now International Bowling Media Association) Luby Hall of Fame Award winner, and he was inducted into the Professional Bowlers Association (PBA) Hall of Fame earlier this year.



## VETERANS JIM ST. JOHN

Jim St. John, who passed away Jan. 11, 1987, at age 56, served in the Navy for nine years before he turned to bowling full time. He competed on the Professional Bowlers Association (PBA) Tour from 1963-1969, capturing the first of his six titles at the 1963 Rockford Coca-Cola Open.

His most dominating performance came at the 1963 World Invitational, one of the most prestigious tournaments in bowling, that took place in Chicago. St. John set 12 tournament records, tied two others, and posted the only 300 game over the course of the 11-day tournament. He successfully defended his title at the 1964 event.

He also won a USBC Open Championships Classic Team title in 1964 and had three other top-five finishes at the tournament.

St. John was a two-time Bowlers Journal and American Bowling Congress All-American first-team member. He was elected to the PBA Hall of Fame in the Veterans category in 1989.

# USBC NATIONAL RECOGNITION AWARDS



## HELEN BAKER AWARD FOR OUTSTANDING ASSOCIATION SERVICE

### KAY SMITH

Bryan, Texas

Kay Smith, who was inducted into the Texas State USBC Hall of Fame in 2012, has more than 40 years of association service. She started as a league secretary in 1973 and, a year later, she became a member of the Bryan/College Station Board of Directors and has served in various roles, including president. She was president for the first three years of the newly merged Brazos Valley USBC in 2006 and returned in 2016 to again serve in that role.

She has been the association manager for the Texas State USBC since 2010 and has extensive service on the state level for both adult and youth associations. She joined the state youth board in 1989 and has served in all capacities, including president. She helped develop the state's youth scholarship program and youth Masters and Queens events.

She has been a certified coach for more than 40 years and a certified lane inspector for more than 30 years.



## JOYCE DEITCH UNITY AWARD

### PATTY PATTERSON

El Paso, Texas

Patty Patterson's family started the Gibby Daniels Scholarship Foundation in 2012 in memory of her brother, who passed away in 2010 at age 53. Each year, the foundation awards scholarships to high school bowlers in the El Paso area, and, while all family members are involved, Patterson handles much of the organization of events and fundraising.

The foundation has awarded more than \$40,000 in scholarships and assisted with funding for 2018 Junior Gold Championships qualifying events.

She also is involved with the bi-national bowling associations that bring together bowlers from Texas, New Mexico and northern Mexico every three months for competition and camaraderie. The events draw more than 250 competitors.

The El Paso USBC has twice honored Patterson and her family with the Gene Calabro Bowling Ambassador of the Year award, and she was inducted into the El Paso USBC Hall of Fame in 2001.



## USBC PROPRIETOR OF THE YEAR

### JOSEPH POELKING

Springboro, Ohio

Joseph Poelking is the owner of three centers in the Dayton, Ohio, area – Poelking Lanes South, Poelking Woodman Lanes and Poelking Lanes. His centers are home to 33 adult leagues and 11 youth leagues that support more than 1,800 USBC members.

He was selected as the 2013 Bowling Proprietors' Association of America (BPAA) Proprietor of the Year for the state of Ohio, has served on the BPAA board, and did two separate terms as president of the BPA of Greater Dayton. He currently serves on the Strike Ten Entertainment board and has been the state president and executive board chairman of the Bowling Centers Association of Ohio (BCAO).

He was inducted into the Ohio Bowling Council Hall of Fame for meritorious service in 2017 and received the BCAO Hall of Fame Meritorious Service Medal in 2012. His centers have hosted many local and state events, including the 2019 Intercollegiate Team and Singles Championships.

# USBC YOUTH ADULT AWARD WINNERS



## VOLUNTEER OF THE YEAR

**LENNY HIGGINS**  
Columbus, Ohio

Lenny Higgins has coached at Sequoia Pro Bowl for the last 22 years and has served as the assistant youth coordinator at the center for the last 12 years. He serves on the Central Ohio USBC Youth Advisory Council and is a member of the association's youth committee.

He developed the "On the Spot" awards for the youth leagues to provide immediate recognition for achievements on the lanes and the program soon was adopted by other area centers. He helped form teams from the Sequoia Pro Bowl leagues for the city youth championships and the center's teams claimed first in Bumper Boys, Bantam Boys, Bantam Girls and Prep Boys.

Four years ago, a local middle school sought to start an after-school bowling club and Higgins volunteered to assist getting the program underway. What started with 30 students has grown to encompass three middle schools and 80 students.

Higgins was named the Central Ohio USBC Coach of the Year in 2004 and 2013, and was selected by the Ohio State USBC Youth Association as Volunteer of the Year in 2017.

The USBC Youth Volunteer of the Year, which recognizes an adult volunteer who has displayed outstanding efforts to foster, organize and promote certified youth bowling programs at the local, state and/or national level.



## DAVID DAHMS COACH OF THE YEAR

**CONNIE EMLICH**  
Columbus, Ohio

Connie Emlich has coached in the Saturday morning youth league at Sequoia Pro Bowl for 33 years. When her daughter turned 6 and started bowling at the center, Emlich decided she also wanted to be part of the program after seeing how much her daughter enjoyed the sport.

"So now, 35 years later, I am still coaching and still enjoying it," Emlich said. "I am now coaching my own grandchildren."

Emlich organizes teams for youth tournaments and helps with the year-end banquet, which includes getting together the more than 100 prizes for the youth bowlers, and she collects money during Youth Bowler Week, a fundraiser for the Central Ohio USBC Youth program.

She also is involved with high school bowling, having coached the DeSales High School team for the last 10 years.

Emlich is a multiple award winner in Ohio, having been named Coach of the Year by Central Ohio USBC (2015) and the Ohio State USBC Youth Association (2016).

The David Dahms Coach of the Year Award is presented to a USBC-certified coach who has been actively involved in a USBC Youth program and has demonstrated an outstanding commitment to coaching, sportsmanship and knowledge of USBC Youth rules.



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## Don't forget about these changes going into effect:

*This bowling season, August 1, 2019:*

- No liquid cleaners can be used during competition. Liquid cleaners are still allowed before and after bowling competition.

*Next bowling season, August 1, 2020:*

- Elimination of balance holes. Bowlers may have up to five holes for gripping purposes and all gripping holes must be used on every delivery. An unused gripping hole will be considered a balance hole, which will not be allowed.
- Increase ball static weight up to three ounces of side weight and three ounces for finger or thumb weight. Bowlers can now drill balls complying with the new static weight specifications if the ball does not have a balance hole. If the ball has a balance hole, the static weight remains at one ounce of side weight and one ounce of finger or thumb weight until Aug. 1, 2020.
- No-thumb bowlers need to mark by scribe, engraver or tool near the intended center of palm with a plus (+) mark.

**DID  
YOU  
KNOW?**





# USBC YOUTH AMBASSADORS OF THE YEAR

USBC Youth Ambassadors of the Year are selected for exemplary contributions in the sport of bowling outside of league or tournament play, academic accomplishments and community involvement. Each receives a \$1,500 scholarship and might be selected to serve on the International Bowling Campus Youth Committee.



**PAYTIN LEE**  
Pearl River, Louisiana

When Paytin Lee started high school in 2015, she teamed friends from her North Shore youth league to push for a high school bowling team at Pearl River High School. After the initial request was turned down, Lee went back with more data, a faculty sponsor and evidence of student interest in the sport and received permission to start the team.

She helped organize and lead fundraising initiatives, efforts also designed to help raise awareness of the bowling team and draw more interest in the program from students.

During the 2017-2018 season, as the only girl on the co-ed team, she was selected First Team Co-ed All District for the New Orleans Region. She has excelled off the lanes, too, maintaining a 4.17 grade-point average while taking honors and Advanced Placement courses along with dual enrollment.



**WILLIAM HRIVNAK**  
Pickerington, Ohio

William Hrivnak is completing his first year of a six-year Doctor of Pharmacy program at Ohio Northern University. Named to the Dean's List for the fall semester, he is a member of the ONU Student Society of Health-System Pharmacists and Phi Mu Delta fraternity, and was selected by one of his professors as a student assistant for research projects.

A 2018 graduate of Pickerington North High School, he was a four-year member of the varsity bowling team, earning first-team all-conference honors his final three seasons. He volunteered with Special Olympics Bowling, the local blood drive and the City of Pickerington Haunted House for families.

He also served as a volunteer and participant at the Ohio Music Education Solo and Ensemble. He has taken weekly piano lessons since age 6 and started taking violin lessons at age 10.

## ANNUAL ZEB SCHOLARSHIP

Presented each year to a junior or senior in high school who has strong academic success and has given back to their community through service, the Annual Zeb Award is named for Jim Zebehazy, former executive director of the Young American Bowling Alliance. The USBC Youth member selected receives a \$2,500 scholarship.



**ALEX KOBUS**  
Crown Point, Indiana

Alex Kobus is completing his junior year at Boone Grove High School, where he is ranked at the top of his class. He has been on the 4.0 or higher grade-point average honor roll each semester, is a member of the National Honor Society and took first in the Purdue University Indiana Academic Super Bowl for Senior Division Social Studies.

He has completed honors courses in algebra, chemistry, biology, English, geometry, and world history, and is taking dual-credit courses in pre-calculus, English and Spanish. He plans to major in computer science in college.

Kobus is on the school's bowling team and is in the concert band. He was a gold medalist at the Indiana State School Music Association (ISSMA) Solo Band Competition and earned a Silver Award at the ISSMA Ensemble Band Competition.

# STARS OF TOMORROW

The Alberta E. Crowe Star of Tomorrow Award and Chuck Hall Star of Tomorrow Award are presented to USBC Youth bowlers for their accomplishments on the lanes, academic achievement and community service. The award winners, selected by the International Bowling Campus Youth Committee from submitted applications, each receive a \$6,000 scholarship.



## ALBERTA E. CROWE STAR OF TOMORROW

MABEL CUMMINS | Elburn, Illinois

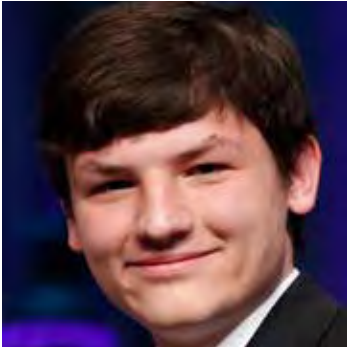
A senior at Kaneland High School, Mabel Cummins recently competed for Junior Team USA at the inaugural World Bowling Junior Championships in France. She teamed with Kamerin Peters to take the gold medal in doubles and won three matches in the Masters competition of the event to earn bronze.

She made her first appearance on Junior Team USA in 2018 and was a member of the gold-medal winning team at the World Bowling Youth Championships. As a member of U15 Junior Team USA in 2017, she won five gold medals and a silver medal at the Tournament of the Americas.

Cummins, who started 2019 with a runner-up finish at the U.S. Amateur Championships, won the U15 girls title at the 2016 Junior Gold Championships.

Off the lanes, she is a member of the Elite Youth Tour Board and Illinois State USBC Youth Leaders. She served as tournament coordinator for the 2016 Strike for Vets Chicago, raising nearly \$10K for Fisher House, a veterans support facility. She was selected as the USBC Youth Ambassador of the Year in 2017.

With a 4.12 grade-point average, she is in the top 10 of her class at Kaneland High School and is a National Honor Society member and Illinois State Scholar. She plans to attend Vanderbilt University, where she will compete on the women's bowling team as she works toward a degree in pathology.



## CHUCK HALL STAR OF TOMORROW

TRACE NUSS | Tampa, Florida

Trace Nuss, a senior at Jesuit High School, is a National Merit Semifinalist, a Quest Bridge National Prep Scholar, and has taken 12 Advanced Placement courses. He is a member of the National Honor Society, Key Club and Latin Club, and serves on the Tampa Mayor's Youth Corps.

A four-year member of the bowling team, he helped Jesuit to the state finals his freshman and sophomore years. He also bowls in the Tampa Youth Travel League and is a USBC Level I certified coach.

The 2018 Annual Zeb Scholarship recipient, Nuss became involved with Super Stars Tampa, a league of 92 bowlers with developmental and cognitive disabilities, four years ago. He also began working with Special Olympics Hillsborough County as a certified student coach for their flag football and basketball teams.

He recently was selected as a Lightning Community Hero, part of the National Hockey League Tampa Bay Lightning's Community Heroes of Tomorrow Program, through which he was able to give the Super Stars and Special Olympics a \$25,000 grant. The grant will be used to promote the sport of bowling and increase bowling opportunities for Special Olympic athletes throughout the Tampa Bay region.





He also has volunteered with Feeding America at his local food pantry and in community service projects through Key Club and Kiwanis supporting local charities.

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# USBC 2018 ANNUAL MEETING CONDENSED MINUTES

13th Annual Meeting | Reno, Nevada | April 25-26, 2018

## Wednesday, April 25, 2018

### Opening Video – Year in Review

#### President's Opening Remarks/Call to Order

USBC President Frank Wilkinson welcomed the delegates and visitors to the 13th USBC Annual Meeting. The meeting was called to order at 3:30 p.m.

Meeting notices had been forwarded to all delegates in accordance with USBC Bylaws.

#### Board Introductions

USBC Executive Director Chad Murphy introduced the USBC Board of Directors.

#### National Anthem

The National Anthem was sung by Rueben Roberts, a current University of Nevada at Reno student studying Vocal Performance.

#### Credential Report

Association Delegates - 836  
Athlete Delegates - 5  
Hall of Fame Members - 17  
Board of Directors - 18  
Total Voting - 876

#### Approval of 2017 Annual Meeting Minutes

The minutes were approved as printed in the Delegate Program Book.

#### Memorial Video

Tribute was given to those who have passed away since last year's meeting.

#### BVL Update and Awards Presentation

John LaSpina, BVL Chairman, reported that just over \$1 million was raised for the Department of Veterans Affairs for the 2016-2017 season.

#### Bowl for the Cure

A donation in the amount of \$413,922 was presented to Susan G. Komen for the Cure.

#### Industry Updates

Video presentations were provided by the following industry partners: SMART, BPAA, TNBA, STE, PBA and WTBA

#### International Bowling Museum/Hall of Fame Update and Award Presentations

Mike Aulby, Chairman of the Board, presented.

#### Hall of Fame Member Introduction & Video

Hall of Fame Members in attendance and Class of 2018 inductees were introduced.

The meeting recessed until 9 a.m. on Thursday, April 26.

## Thursday, April 26, 2018

USBC President Frank Wilkinson called the meeting to order at 9 a.m.

#### Credential Report

Association Delegates – 841  
Athlete Delegates – 6  
Hall of Fame Members - 17  
Board of Directors – 18  
Total Voting – 882

#### USBC Awards Video and Recognition

Youth Female Ambassador of the Year – Sara Howell  
Youth Male Ambassador of the Year – Ian Ridgway  
Youth Volunteer of the Year – Mike Bonzek  
Annual Zeb Scholarship – Trace Nuss  
David Dahms Coach of the Year – Christopher Floyd  
USBC Proprietor of the Year – Butch Cardoza and Natalie Clark  
Helen Baker Outstanding Association Service – Betty Kingsley  
Joyce Deitch Unity Award – Lowell Lovgren  
Alberta E. Crowe Star of Tomorrow – Crystal Singh  
Chuck Hall Star of Tomorrow – Alex Olendorff

#### President's Report

USBC President Frank Wilkinson addressed the delegation.

#### Strategic Planning Committee Report

Chairman Cathy DeSocio reported.

#### IBC Youth Development Report

Gary Brown, IBC Youth Development Managing Director, and IBC Youth Committee Chair Melissa McDaniel reported.

#### Deputy Executive Director's Report

Jason Overstreet addressed the delegation and spoke on the championship tournaments success, the new WinLABS 12 and tournament registration system for our championships.

#### Executive Director's Report

Executive Director Chad Murphy addressed the delegation.

USBC implemented the Association Leadership Academy's, Lane Inspection workshops, and the League reclassification project. The ball specifications were addressed and at this point, when the new specifications go into effect, no ball will be removed.

#### Nominating Committee Report

Chairman Karl Kielich referred the delegates to the report in the Convention Program. Three candidates ran for the three open spots on the USBC Board. Incumbents Jay Daryman of York, Pa., and Karen Jost of Tumwater, Wash., were slated by the USBC Nominating Committee along with Dennis Hacker of Longtown, Mo.

No candidates running from the floor.



### USBC Board of Director Elections

Following a motion, and a second, for acclimation of the three candidates, Daryman, Jost and Hacker were elected by voice vote of the delegates.

All will serve 3-year terms beginning Aug. 1, 2018.

A voice vote was used for the election.

### Legislative Session

Mark Martin, Chairman of the Legal and Legislative Committee, reviewed procedures to be used when considering proposed amendments. USBC President Frank Wilkinson chaired the session. USBC Legal Counsel and Parliamentarian Scott Beightol was in attendance.

### RESULTS OF LEGISLATIVE SESSION

#### League Rules (majority needed)

Amendment No. LR 1 – Rejected (39 accept, 803 reject)  
Rule 109c, Tardy Players  
Defaults the rule to allow tardy bowlers to make up missed frames.

Amendment No. LR 2 – Rejected (26 accept, 802 reject)  
Rule 118c, League Entering Average  
Changes default for entering averages.

#### Tournament Rules (majority needed)

Amendment No. TR 1 – Accepted (830 accept, 12 reject)  
Rule 303, Management, New Rule  
Requires all Tournament Managers to be members of USBC.

Amendment No. TR 2 – Accepted (772 accept, 55 reject)  
Rule 319a, Conditions that Apply  
Removes requirement for tournament managers to utilize printed average books.

Amendment No. TR 3 – Accepted (708 accept, 133 reject)  
Rule 325, Team Bowling Alone  
Allows a tournament to have a rule to allow teams bowling alone to set their own pace.

#### Bylaws (two-thirds vote needed)

Amendment No. B 1\* – Accepted (758 accept, 82 reject)  
USBC National Bylaws  
Article IV, Board of Directors  
Section C. Terms

Article V, Officers  
Section B. Election or Employment  
Section C. Term

Amended proposal: Changes the President and Vice President to two-year term, limit two terms. A President elected in his/her

ninth year will be allowed to remain on the board with 10-year maximum. \*Note: Motion to amend proposal from one term to two terms was accepted (671 accept, 163 reject).

Amendment No. B 2 – Rejected (111 accept, 717 reject)  
USBC National Bylaws  
Article VI, Meeting  
Section A. Annual Meeting  
Allows voting at the USBC Annual Meeting to be done offsite.

Amendment No. B 3 – Accepted (657 accept, 147 reject)  
USBC Merged State Bylaws  
Article V, Board of Directors - Management  
Section A. Board Composition, Authority and Duties  
Allows states to have up to two "at-large directors".

Electronic voting devices were used.

#### Old Business

USBC President Frank Wilkinson made the announcement of the new USBC President, Karl Kielich, and Vice President, Karen Jost.

#### New Business

None

#### Adjournment

The meeting was adjourned by USBC President Frank Wilkinson at 3:20 p.m.

Note: Executive reports are posted on BOWL.com

# USBC ANNUAL MEETING PROCEDURES

## 1. Delegates

Delegates must register and obtain delegate badges. Delegate badges and official lanyards are required for seating in the delegate area. Only delegates seated in the delegate area will be allowed to vote. Special sections for alternates and guests are provided.

## 2. Debate

While any USBC member has the right to debate a motion, only registered delegates may make motions.

- a. Any member entitled to speak shall go to a microphone
- b. Upon recognition by the presiding officer, the member shall state his/her name and association, and will have two minutes to speak
- c. A member may not speak a second time on any motion until all members who wish to speak a first time have been recognized and will have two minutes to speak

## 3. Secondary Amendments

To assist delegates who feel any of the proposed amendments are in need of change, and to conserve time on the meeting floor, the following procedure will be followed:

- a. Any suggested changes should be submitted in writing to USBC Legal and Legislative chair or USBC staff at least 24 hours prior to the meeting

- b. The suggested changes will be studied by the USBC Legal and Legislative Committee

- c. In the event a secondary amendment to a proposed amendment is offered from the floor of the meeting which has not been considered as recommended above, it will be referred without debate to the USBC Legal and Legislative Committee. The USBC Legal and Legislative Committee will confer immediately with the proposer and report their recommendations to the delegation, except in those instances of minor changes which, in the judgment of the chair, raise no question(s)

## 4. Method of Voting

All votes shall be cast by electronic ballot, which shall be the sole method for determining votes unless the president, or in his/her absence the vice president, determines circumstances require a different method.

## 5. Parliamentary Authority

The rules contained in the current edition of Robert's Rules of Order Newly Revised shall govern the meeting in all cases to which they are applicable and in which they are not inconsistent with the USBC Bylaws and these rules.

## 6. Adoption and Suspension of Rules

- a. These rules shall be adopted by a two-thirds vote.
- b. These rules may be suspended by a two-thirds vote.

## NOTES

| Motion   | Purpose  | Interrupt speaker? | Second Needed?       | Debatable?           | Amendable? | Vote Needed           |
|--|--|--------------------|----------------------|----------------------|------------|-----------------------|
| 1. Adjourn   | Closes the meeting   | No                 | Yes                  | No                   | No         | Majority              |
| 2. Lay on the table  | Puts the motion aside for later consideration                              | No                 | Yes                  | No                   | No         | Majority              |
| 3. Previous question   | Ends debate and moves directly to the vote                                 | No                 | Yes                  | No                   | No         | Two-thirds            |
| 4. Commit or refer   | Refers the motion to a committee   | No                 | Yes                  | Yes                  | Yes        | Majority              |
| 5. Amend an amendment (secondary amendment)                    | Proposes a change to an amendment  | No                 | Yes                  | Yes <sup>1</sup>     | No         | Majority              |
| 6. Amend a motion (primary amendment)                          | Proposes a change to a main motion   | No                 | Yes                  | Yes <sup>1</sup>     | Yes        | Majority              |
| 7. Main motion   | Brings business before the assembly  | No                 | Yes                  | Yes                  | Yes        | Majority              |
| NOTE: Motions above are in the Order of Precedence of Motions. |  |                    |                      |                      |            |                       |
| Point of order   | Requests that the rules be followed  | Yes                | No                   | No                   | No         | Ruled by chair        |
| Appeal from the decision of the chair                          | Challenges a ruling of the chair   | Yes                | Yes                  | Depends <sup>1</sup> | No         | Majority <sup>2</sup> |
| Suspend the rules  | Allows the group to violate the rules (not bylaws)                         | No                 | Yes                  | No                   | No         | Two-thirds            |
| Parliamentary inquiry or point of information                  | Allows a member to ask a question about business at hand                   | Yes                | No                   | No                   | No         | Respond to by chair   |
| Withdraw a motion (after stated by chair)                      | Removes a motion from consideration  | Yes                | Depends <sup>3</sup> | No                   | No         | Majority              |
| Take from the table  | Resumes considering a motion that was laid on the table                    | No                 | Yes                  | No                   | No         | Majority              |
| Reconsider   | Considers a motion again   | Yes <sup>4</sup>   | Yes                  | Depends <sup>5</sup> | No         | Majority              |
| Rescind or amend something previously adopted                  | Repeals a previously adopted motion or amends it after it has been adopted | No                 | Yes                  | Yes                  | Yes        | Depends <sup>6</sup>  |
| Call for the Question  | Closes debate  | No                 | Yes                  | Yes                  | No         | Two-thirds            |

1. If the motion it is being applied to is debatable
2. Majority in negative required to reverse chair's decision
3. Yes, if motion is made by person requesting permission; no, if made by another member
4. When another has been assigned the floor, but not after he has begun to speak
5. Only if motion to be reconsidered is debatable
6. a) a majority with notice;  
b) two thirds; or  
c) majority of entire membership

Adapted From: The Complete Idiot's Guide to Robert's Rules

## NOTES

# ELECTION PROCEDURES BOARD OF DIRECTORS

USBC Board elections will take place Thursday, May 2, during the Annual Meeting.

The USBC Nominating Committee has slated four candidates for the three open positions on the board. Delegates will vote to determine the three board members who will serve three-year terms beginning Aug. 1, 2019.

Open athlete board positions are elected by athletes at a different time and are not part of this election process. The election for athlete board members is conducted according to the policies and procedures established by the Athletes Advisory Council.

## Procedures

1. The Nominating Chair will outline the election process, present the slate, announce the names and read the biographies of the nominations from the floor. The Chair's reading of the biographies of the nominations from the floor will serve as the official motion to add the names to the ballot. (See Nomination from the Floor requirements below).
2. The USBC President oversees the balloting process, calls for the vote and announces the winners or the need for additional ballots. If the president is absent or on the ballot, the duties fall to the vice president. Should both the president and vice president be absent or on the ballot, the Nominating Committee Chair will oversee the process.
3. Voting
  - All votes of the voting members shall be cast by electronic ballot, which shall be the sole method for determining votes unless the president, or in his/her absence the vice president, determines circumstances require a different method
  - Only registered delegates wearing the official badge and lanyard will be eligible to vote
  - Delegates must be in the delegate section in order to vote
  - If a majority vote is not reached on the first ballot, the candidate having the lowest vote total shall be dropped from the list. If more than one candidate, balloting continues with remaining candidates until each position is filled by a majority vote. If there is an equal number of candidates to positions available and one candidate does not receive a majority vote, that position is declared vacant.

## Nominations from the floor

In accordance with Article IV, Section B of the USBC Bylaws, nominees had to be submitted to the Nominating Committee, in writing, at least 30 days prior to opening of the Annual Meeting.

## Meet the Candidates

The Meet the Candidates session will be held Wednesday, May 1, from 10 a.m. – noon, in the Mardi Gras Ballroom. This is your opportunity to hear from the candidates running for the USBC Board of Directors.



# USBC NOMINATING COMMITTEE REPORT

**Purpose:** Prepares the slate of candidates for the USBC Board of Directors elections, voted by the USBC delegation, and provides recommendations to the International Bowling Campus (IBC) Youth Committee, which then submits the names for approval to the BPAA and USBC for their representation.

The committee is required to slate a minimum of three candidates and may slate up to six for the three open positions on the USBC Board of Directors. As a USBC Board candidate, minimum requirements must be met. Requirements include a signed disclosure form and candidates must have completed SafeSport Training and Registered Volunteer Program (RVP) requirements.

The committee evaluates candidates based on their professional resumes, education and knowledge, and bowling industry experience. Both the IBC Youth Committee and USBC Board of Directors look for skills such as leadership qualities, team player, problem-solving skills, communication, and, most importantly, those who would represent the best interest of the organization.

The Nominating Committee reviewed all submitted applications in November. Based on the experience and skillsets needed, the committee moved seven candidates ahead for face-to-face interviews. The interviews were conducted at the winter board meeting, which corresponds with the annual BPAA Summit, that was held in New Orleans.

Upon conclusion of the interviews, the committee voted to slate four candidates:

- Anthony Colangelo – Twin Falls, Idaho
- Rich Foran – Billings, Montana
- Bo Goergen – Sanford, Michigan
- Lowell Lovgren – Kelso, Washington

The biographies of the slated candidates are included in the convention program and posted on BOWL.com. A Meet the Candidates seminar will be held on Wednesday, May 1, prior to the USBC Annual Meeting. The candidates will be interviewed and attendees will have the opportunity to ask questions.

In accordance with Article IV, Section B of the USBC Bylaws, nominations from the floor for a USBC Board position had to be received by the Nominating Committee chair 30 days prior to the start of the Annual Meeting; that deadline is April 1, 2019. Candidates who met the deadline also could request to be included in the Meet the Candidates seminar.

The committee uses the same process for the IBC Youth Committee. The committee recommended three candidates. Moving forward, the IBC Youth chair will vote to reject or accept the committee's recommendations. The BPAA Board and USBC Board will vote on the final approval of the IBC Youth's Committee's decision.

## USBC Nominating Committee

Kelly Kulick, chair

Mike Cannington

Jay Daryman

Cathy DeSocio

Jo Dimond

Adam Mitchell

Rhino Page

Jeff Breidenbach and Chad Murphy, staff liaisons

# USBC BOARD CANDIDATES



## ANTHONY COLANGELO

Meridian, Idaho

Anthony Colangelo was a USBC board member from 2013-2016, serving on the Equipment Specifications, Legal and Legislative, National Policy and Nominating committees. Prior to joining the national board, he served on the USBC Information Technology Task Force. He has been involved in the bowling industry for more than 35 years and recently was association manager for the Idaho State USBC. He also served as chair of the Transition Committee for the Idaho State USBC, which completed its merger in 2017. He was a board member of the Bowlers to Veterans Link (2014-2016), a director on the New Jersey State USBC BA (2010-2014) and association manager for the Central Jersey Middlesex County USBC (2009-2015). Colangelo currently is the IT Manager for the Boise Centre, Idaho's largest convention center, supervising a team that provides technical services for more than 220 events each year.

### WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

My first term on the USBC Board allowed me to gain valuable experience and a much better understanding of the responsibility USBC has to ensure that our state and local associations are trained and prepared to support our membership through the 21st century. I would be honored to once again serve as a Delegate Director and forge our future together!



## RICH FORAN

Billings, Montana

Rich Foran has served as a director on the Montana State USBC board since 2013 and finalized the successful merger of all local associations within the state association. He has served as director of the Montana State senior, open and youth tournaments, is a member of the youth, tournament and finance committees, and chair of the legislative committee. He is the youth committee chair and has been a Junior Gold tournament volunteer for the Greater Yellowstone USBC since 2016, helping to double the number of bowlers to qualify for Junior Gold. He also served as the association's vice president from 2010-2016. Now retired, he worked for UPS for 29 years and also served in the United States Army Reserve for 25 years that included running the Mobilization Center responsible for deployment of soldiers from 2004-2007.

### WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

I have the want and the will to serve the bowlers of the USBC. I understand to serve is an honor and a huge responsibility to undertake. As a bowler, I understand the issues that are before us and I would like to be a voice for our bowlers. My time as a bowler, delivery driver and as an officer in the military has given me a unique understanding of being part of each level of this organization.



## BO GOERGEN

Sanford, Michigan

Bo Goergen, who has worked in the bowling industry for the last 35 years, has been the center manager of Northern Lanes, a 24-lane center in Sanford, Michigan, since 1997. He also is the executive director for the Bowling Centers Association of Michigan and has operated centers in Iowa, Georgia, Illinois and Michigan. He helped develop and continues to support programs at four local high schools and one college bowling team. On the lanes, he has competed in 40 USBC Open Championships and set the tournament record with an 862 singles series in 2009. He claimed a second Open Championships title in 2010, leading Northern Lanes Pro Shop to the team all-events crown. He also competes on the PBA Senior Tour, with a career-best finish of second at the 2012 PBA Senior Don Carter Memorial.

### WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

With over 35 years in the bowling industry, from running centers to serving on the local USBC boards, I have a thorough understanding of the rules and specifications of the sport of bowling. And being a proprietor, I understand the need for better relations with the local board in promoting our sport, and to enhance the future of the sport.



## LOWELL LOVGREN

Kelso, Washington

Lowell Lovgren has been president of the Cowlitz USBC association since 2011, the association's youth league director at Triangle Bowl since 1990 and last year served as a volunteer at the Junior Gold Championships in Dallas. He is the youth director for the Washington State USBC (WSUSBC) and runs the state and sectional Pepsi tournaments. He previously served on the WSUSBC board as president (2012-2015) and was the association manager (2006-2012). He was elected to the WSUSBC Hall of Fame in 2014 and received the USBC Joyce Deitch Unity Award in 2018. He worked as an Advanced Technician for Weyerhaeuser from 1977-2012 and now works for Nippon Dynawave Packaging, dealing directly with customer complaint issues. He served as the secretary/treasurer for the Washington Area Council of the Association of Western Pulp and Paperworkers (AWPPW) and currently is the president of Local 633 AWPPW.

### WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

Having been involved in bowling for 40-plus years of my life, I've had the opportunity to witness the growth and development of the sport. Being a leader with USBC, I learn new things every day, so I feel my knowledge and experience will allow me to be a valuable addition to the USBC Board of Directors. I am appreciative of the opportunity to give back to the sport that has given me so much.

# ELECTION TALLY SHEET

## 2019 USBC Board of Directors Election Results

| DIRECTOR POSITIONS                    | 1st Ballot | 2nd Ballot | 3rd Ballot | 4th Ballot |
|---------------------------------------|------------|------------|------------|------------|
| Votes Cast:                           |            |            |            |            |
| Majority Required:                    |            |            |            |            |
| 1. Anthony Colangelo, Meridian, Idaho |            |            |            |            |
| 2. Rich Foran, Billings, Mont.        |            |            |            |            |
| 3. Bo Goergen, Sanford, Mich.         |            |            |            |            |
| 4. Lowell Lovgren, Kelso, Wash.       |            |            |            |            |
|                                       |            |            |            |            |
|                                       |            |            |            |            |
|                                       |            |            |            |            |
|                                       |            |            |            |            |
|                                       |            |            |            |            |
| <b>TOTAL</b>                          |            |            |            |            |

## 2019 USBC CONVENTION LAS VEGAS, NEVADA

| CREDENTIALS COUNT FORM | Wednesday, May 1, 2019 | Thursday, May 2, 2019 |
|------------------------|------------------------|-----------------------|
| Association Delegates  |                        |                       |
| Athlete Delegates      |                        |                       |
| Hall of Fame Members   |                        |                       |
| Board of Directors     |                        |                       |
| <b>TOTAL VOTING</b>    |                        |                       |



# USBC EQUIPMENT SPECIFICATIONS AND CERTIFICATIONS COMMITTEE REPORT



**Purpose:** *Based on USBC strategic planning, this committee shall set direction to maintain and protect the integrity and credibility of the sport of bowling.*

To uphold this purpose, the Equipment Specifications and Certification (ESC) Committee remains guided by the USBC Vision “to continue to be the leading authority to the sport, servicing the needs of bowling.” The committee is responsible for reviewing and making final decisions regarding new items of equipment on which USBC approval is requested. The committee also is responsible for setting policies and procedures regarding equipment and specifications and for granting, withholding, suspending, withdrawing, or otherwise regulating bowling center certificates.

As the National Governing Body for the sport of bowling, USBC executes its mission to “provide services, resources and the standards for the sport.” Translating these bold statements into reality means engaging a world-class ESC Team at the International Bowling Campus, USBC’s home in Arlington, Texas. Our team of research engineers and research technicians invest significant resources in a continual effort to make sure your bowling experience is as fair as it is enjoyable and that bowling’s future is ensured through thoughtful research, planning, and delivery.

A substantial part of the groundwork performed by the ES group is behind the scenes. In 2018, USBC:

- Tested and approved **326 bowling ball models**
- Tested **31 additional bowling products** (cleaners, polishes, lane surfaces, ball plug, lane conditioners, lane decals, embedded warnings)
- Issued **27 bowling pin permits**
- Issued center certificates for the 2018-19 season currently standing at **3,973 centers comprising 87,000 lane beds.**

USBC has made significant progress in research and development of both existing and emerging specifications and technologies. Below are some brief highlights and notes detailing progress and changes across the past 12 months:

- Center Certification and Lane Inspection Program – Building on a successful start to major changes in both the lane inspection program and center certification process, USBC opted to continue data collection for another year. Additional detail on the data can be found in the December 2018 Center Certification Research Report located on BOWL.com. Certification for the 2019-2020 season will be granted to centers that submit all data and obtain the three signatures required by the new inspection form. This will allow USBC to further analyze and confirm accuracy of supplied data and refine and look for additional opportunities to improve the process. More than 960 people from 300 associations (in addition to 450 association volunteers at Convention) have attended Lane Inspection Workshops in the field. This commitment, coupled with the increased demands of the program, prompted USBC to also allow for a change to lane bed certification fees. Beginning in 2019-2020, a maximum of \$10 per lane bed may be charged, an increase from the \$5 implemented in 1995-1996
- Bowling Ball Specifications - Announced at Convention last year, key changes to bowling ball specifications underwent further analysis and modification. Exact details of those changes can be found on BOWL.com.
- The news release, published June 16, 2018, contains a concise explanation of the lengthened transition window regarding static weight specification changes being implemented Aug. 1, 2020. Further stakeholder conversations led the ESC to decide on a course that serves to balance the needs of governance and the practicality of field implementation. Additionally, “house balls” (definition in the article) also will be exempt from the gripping hole changes.
- Regarding oil absorption, bowling balls that will be grandfathered in on Aug. 1, 2020 that currently fall below the 2 minutes, 15 second oil absorption time limit must cease production no later than Jan. 31, 2022.

A sustainable future for the sport includes preserving a balance of time-honored tradition, foresight into what is sometimes unknown, a resolute focus on credibility, and responsibility to all stakeholders.

On a personal note, I would again like to offer a few words of gratitude – to Chad Murphy, Danny Speranza, the entire ESC staff and the ESC Committee. Thank you for your unwavering commitment to the complex work necessary to unravel the mysteries within the science of bowling. Your passion and knowledge make the many challenges seem less daunting and your love for our sport is inspiring. Also, to the USBC Board and President Karl Kielich, thank you for affording us the commitment and latitude to fulfill our committee charge with confidence.

# USBC USBC EQUIPMENT SPECIFICATIONS AND CERTIFICATIONS COMMITTEE REPORT



And finally, to the USBC members, for entrusting us with bowling's governance as we continue to shape a sustainable future. It is because of you that we strive to do our very best and protect the sport responsible for giving us all a lifetime of fun and memories.

Respectfully submitted,

## **USBC Equipment Specifications and Certifications Committee**

Andrew Cain, chair

Karl Kielich

Melissa McDaniel

Rhino Page

Scott Sterbenz

Jeff Ussery

Danny Speranza, staff liaison

# INTERNATIONAL BOWLING CAMPUS YOUTH COMMITTEE REPORT



The International Bowling Campus (IBC) Youth Committee is proud of the successes and progress of the past year. Together, we can get a few more kids to go bowling more often!

The IBC Youth Committee is made up of a diverse group of individuals who represent all of the youth bowling spectrum and have been working together to shape A Future for the Sport.

The **Mission** of the Youth Development Team is to “Cultivate opportunities to grow youth bowling through services, developmental programs and competitions.” Through this mission, we will deliver on a **Vision** of encouraging all children to experience the fun of organized bowling.

With the continued partnership of USBC and BPAA through the International Bowling Campus (IBC), they are providing us the opportunity with their continued financial support to keep youth bowling moving forward, growing and turning our youth bowlers into lifetime bowlers.

This year with a joint effort, IBC Youth has a new Strategic plan with a brand new look. We really wanted to focus on our core values:

To **SERVICE** bowling with **INTEGRITY** in all areas through **EDUCATION, TEAMWORK** and **COLLABORATION** with our partners. Above all, demonstrate and foster **LEADERSHIP** within the organization at all levels.

Let’s take a look at the products!

**Membership** – The cost of the memberships has remained unchanged. Collegiate and Junior Gold once again saw growth in membership and has record-breaking numbers. In order to target youth members at a younger age, more than 20,000 youth members 8 and under received a free Bowlopolis Upgrade kit.

**Junior Gold** – With a total number of 3,832 participants at the Junior Gold National Championships in Dallas, this event once again broke records. The program continues to look at new ways to evolve its brand and announced a new U17 division will be created for the 2018-2019 season.

**Youth Open** – The bowling.com Youth Open Championships had a successful launch of its new registration. The new system allowed consumers a more effective and efficient way to register the teams for the event. The event awarded over \$90,000 in scholarships.

**Pepsi Championships** – The Pepsi Youth Championships (Pepsi Tournament) is open to all USBC Youth members. This continues to be the largest youth scholarship in the country with more than 25,000 kids participating at the local level. Last season, the tournament awarded over \$600,000 in scholarships at the local and state levels.

**Bowler’s Ed** – The Bowler’s Ed program awarded a total of 46 grants to school districts and organizations around the country. There were over 4,300 curriculums handed out around the country to assist educators in teaching the program..

**High School/Middle School** – The department remains committed to being a resource for local and state initiatives seeking to create and grow high school bowling. The program moved the high school grant program online, which made it more visible to the public. As a result, there was an increase in the total amount of applications received, which allowed the program to issue all four \$2,500 grants.

**Collegiate** – Collegiate bowling continues to be one of the segments growing in the bowling industry. USBC Collegiate set records with 221 member schools and 3,825 student-athletes.

**USA Bowling** – The brand once again conducted 16 Regional Tournaments and the USA Bowling National Championships. Last season proved to be another successful season with the tournament setting record numbers in participants and teams.

The coaching program has been our flagship program and by developing more USA Bowling coaches, which, in turn, help make it possible for the league concept to flourish. We provide a minimum of 50 seminars each year, at no charge to those who apply.



# INTERNATIONAL BOWLING CAMPUS YOUTH COMMITTEE REPORT



A new USA Bowling Development Manager was hired to work with centers and associations who were interested in launching USA youth leagues in their local market. This re-launch of the program went into seven different local markets and resulted in 125 new bowlers.

Congratulations to our Award recipients for 2018-2019:

- David Dahms Coach of the Year – Connie Emlich
- USBC Volunteer of the Year – Lenny Higgins
- USBC Youth Ambassadors of the Year – William Hrivnak and Paytin Elizabeth Lee
- Alberta Crowe – Mabel Cummins
- Chuck Hall Star of Tomorrow – Trace Nuss
- Annual Zeb Scholarship – Alexander Kobus

This year USBC, as the National Governing Body for the sport of bowling as recognized by the United States Olympic Committee, has addressed its adherence to SafeSport policies through its playing rules and bylaws. The U.S. Center for SafeSport works collaboratively with sport organizations to ensure a culture of safety through awareness, education and training programs, so that every athlete is safe, supported and strengthened through sports.

**Please visit [BOWL.com/SafeSport](http://BOWL.com/SafeSport) for all the rules and bylaws USBC has put into place.**

If you haven't already, we invite you to check out our online Youth Resource Center at [BOWL.com/YouthResourceCenter](http://BOWL.com/YouthResourceCenter). The Resource Center was built to provide the tools necessary to build and promote youth programming.

We will continue to have great exposure on national television with our continued partnership with CBS Sports Network. Continuing to see the success of our youth is so exciting and a fantastic way to promote the sport of bowling.

I would like to take this opportunity to thank Kelly Marlin for his passion, hard work and dedication to youth bowling and the IBC youth committee. Thank you for everything you have done and will continue to do for youth bowling.

**#MoreKidsBowling**

**#AFutureForTheSport**

**"Progress is not inevitable. It's up to us to create it"**

Respectfully submitted,

Melissa McDaniel, chair

Blair Blumensheid

Mike Cannington

Chad Estes

Chrissie Kent

Kelly Marlin

Taffany Shipp

Nadine Swee

Irene Wilson

Gary Brown, staff liaison

# LEGAL AND LEGISLATIVE COMMITTEE REPORT



**Purpose:** *To ensure due process for our members, athletes and associations, as well as protecting the integrity of the sport. The committee also reviews proposed amendments and makes recommendations to the USBC Board.*

The committee handles two separate functions for the USBC Board. The legal side ensures due process for our members, athletes and associations, as well as protecting the integrity of the sport.

The committee has delegated authority, on behalf of the board, to make final decisions on appeals of staff decisions. Complete files of staff decisions are forwarded to the committee for its review and action. Committee members in a position of conflict recuse themselves from discussion and vote on said appeals. Any alteration, deletion or addition to the approved processes of this committee must go to the USBC Board for approval.

The committee also is responsible for conducting Hearing Panels to hear appeals for those decisions which involve suspension of membership, in accordance with United States Olympic Committee (USOC) guidelines.

The legislative component of this committee handles the proposed amendments. Recommendations are submitted to the USBC Board for each proposed amendment.

When a proposed amendment is announced to the delegation, there is no need for a second prior to discussion. If there is an amendment to a proposed amendment, that would require a second. It is recommended that any amendment to the published proposed amendments be submitted in writing to either the committee chair or a member of the Rules staff prior to the legislative session. When recognized by the chair, any delegate/member may speak for or against the issue on the floor. Each speaker is allowed two minutes, as well as a two-minute rebuttal.

A majority vote is required to adopt any proposed amendment to the Adult Tournament Rules and Adult League Rules. A two-thirds vote is required to adopt proposed amendments to the bylaws. Voting will be conducted by electronic voting device. Instructions will be provided prior to the legislative session.

## **USBC Legal and Legislative Committee**

Mark Martin, chair

Jay Daryman, vice chair

Jo Dimond

Kelly Kulick

Adam Mitchell

Mike Spridco, staff liaison

# FINANCE COMMITTEE REPORT



**Purpose:** *To ensure the appropriate financial structure is in place to support the overall organization needs and strategic direction of USBC and its subsidiaries.*

As in previous years, we constantly are reviewing/monitoring USBC's long-term financial objectives and goals. We continue to assist in the development of USBC's annual budget, as well as the monthly review of actual-to-budget expenditures.

We continue to review USBC's investment allocation to ensure compliance with policy guidelines. We emphasize, along with USBC's Finance Department, the continuing development of solid business processes with a focus on strong program planning and implementation.

The 2019 budget was presented to the Finance Committee and approved by the USBC Board of Directors in November 2018. The 2018 audited financials were completed by March 2019.

The Finance Committee recommended adoption of a Reserve Policy. The Reserve Policy was adopted at the November 2018 Board Meeting.

## **USBC Finance Committee**

Tom Bluth, chair

Josie Barnes

Cathy DeSocio

Jeff Ussery

Eric Kammlah, staff liaison

*(continued on next page)*



UNITED STATES BOWLING CONGRESS, INC.  
STATEMENTS OF FINANCIAL POSITION  
DECEMBER 31, 2018 AND 2017

|   | 2018          | 2017          |
|---|---------------|---------------|
| <b>ASSETS</b>                                   |               |               |
| <b>CURRENT ASSETS</b>                           |               |               |
| Cash and Cash Equivalents                       | \$ 23,290,346 | \$ 20,600,166 |
| Accounts Receivable, Net                        | 39,951        | 40,458        |
| Due from Related Parties                        | 196,249       | 94,402        |
| Inventory                                       | 118,887       | 97,807        |
| Prepaid Expenses and Other                      | 379,559       | 803,506       |
| Total Current Assets                            | 24,024,992    | 21,636,339    |
| <b>INVESTMENTS</b>                              |               |               |
| Investments, at Fair Value                      | 11,385,112    | 11,626,456    |
| Investment in International Bowling Campus, LLC | 5,556,736     | 5,770,772     |
| Total Investments                               | 16,941,848    | 17,397,228    |
| <b>NOTE RECEIVABLE</b>                          | 83,555        | -             |
| <b>PROPERTY AND EQUIPMENT</b>                   |               |               |
| Furniture and Fixtures                          | 13,788,495    | 13,788,495    |
| Tournament Equipment                            | 13,449,855    | 13,147,366    |
| Vehicles  | 66,965        | 66,965        |
| Software  | 4,169,246     | 3,932,855     |
| Construction in Progress                        | -             | 16,240        |
| Total, at Cost                                  | 31,474,561    | 30,951,921    |
| Less: Accumulated Depreciation                  | 24,960,977    | 23,241,607    |
| Total Property and Equipment                    | 6,513,584     | 7,710,314     |
| Total Assets                                    | \$ 47,563,979 | \$ 46,743,881 |

*See accompanying Notes to Financial Statements on BOWL.com.*

| LIABILITIES AND NET ASSETS  | <u>2018</u>          | <u>2017</u>          |
|---|----------------------|----------------------|
| <b>CURRENT LIABILITIES</b>  |                      |                      |
| Accounts Payable  | \$ 573,394           | \$ 929,225           |
| Due to Related Parties  | 286,493              | 408,246              |
| Accrued Liabilities   | 1,641,729            | 1,533,816            |
| Current Portion of Deferred Revenue - Tournament Subsidy          | 200,000              | 834,000              |
| Current Portion of Deferred Revenue - National Tournaments        | 9,863,462            | 8,017,289            |
| Current Portion of Deferred Revenue - Membership Dues             | 6,979,633            | 7,331,284            |
| Total Current Liabilities   | <u>19,544,711</u>    | <u>19,053,860</u>    |
| <b>LONG-TERM LIABILITIES</b>                                      |                      |                      |
| Deferred Revenue - Tournament Subsidy, Less Current Portion Above | 185,000              | 10,000               |
| Post-Retirement Benefit Obligation                                | 1,073,677            | 1,173,511            |
| Total Long-Term Liabilities                                       | <u>1,258,677</u>     | <u>1,183,511</u>     |
| Total Liabilities   | 20,803,388           | 20,237,371           |
| <b>NET ASSETS</b>   |                      |                      |
| Without Donor Restrictions  |                      |                      |
| Undesignated  | 15,630,722           | 26,118,342           |
| Designated for Operating Reserve                                  | 10,741,701           | -                    |
| Total Net Assets Without Donor Restrictions                       | <u>26,372,423</u>    | <u>26,118,342</u>    |
| With Donor Restrictions   | 388,168              | 388,168              |
| Total Net Assets  | <u>26,760,591</u>    | <u>26,506,510</u>    |
| Total Liabilities and Net Assets                                  | <u>\$ 47,563,979</u> | <u>\$ 46,743,881</u> |

See accompanying Notes to Financial Statements on BOWL.com.

**UNITED STATES BOWLING CONGRESS, INC.**  
**STATEMENT OF ACTIVITIES**  
**YEAR ENDED DECEMBER 31, 2018**

|   | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total                |
|---|-------------------------------|----------------------------|----------------------|
| <b>REVENUES</b>   |                               |                            |                      |
| Membership Dues   | \$ 15,300,060                 | \$ -                       | \$ 15,300,060        |
| Merchandise Sales   | 99,010                        | -                          | 99,010               |
| Workshops and Seminars  | 349,751                       | -                          | 349,751              |
| Special Events, Booths, and Concessions   | 256,986                       | -                          | 256,986              |
| Tournament Entry and Prize Fees   | 11,193,070                    | -                          | 11,193,070           |
| Tournament and Conventions Subsidy  | 3,638,953                     | -                          | 3,638,953            |
| Brackets  | 1,089,884                     | -                          | 1,089,884            |
| Advertising   | 45,875                        | -                          | 45,875               |
| Royalty   | 1,100,777                     | -                          | 1,100,777            |
| Sponsorship   | 874,808                       | -                          | 874,808              |
| Contributions   | 78,166                        | -                          | 78,166               |
| Net Investment Loss   | (232,620)                     | -                          | (232,620)            |
| Other   | 542,026                       | -                          | 542,026              |
| Total Revenues  | <u>34,336,746</u>             | <u>-</u>                   | <u>34,336,746</u>    |
| <b>EXPENSES</b>   |                               |                            |                      |
| Salaries  | 7,170,310                     | -                          | 7,170,310            |
| Fringe Benefits   | 1,702,402                     | -                          | 1,702,402            |
| Employee Recruitment and Training   | 118,154                       | -                          | 118,154              |
| Temporary Agency Services   | 2,969,762                     | -                          | 2,969,762            |
| Professional Services   | 3,507,945                     | -                          | 3,507,945            |
| Supplies  | 160,664                       | -                          | 160,664              |
| Resale Merchandise  | 109,974                       | -                          | 109,974              |
| Prizes  | 7,099,500                     | -                          | 7,099,500            |
| Awards  | 678,064                       | -                          | 678,064              |
| Telephone   | 65,798                        | -                          | 65,798               |
| Postage and Freight   | 780,008                       | -                          | 780,008              |
| Facilities  | 849,106                       | -                          | 849,106              |
| Equipment Maintenance and Repairs   | 1,056,089                     | -                          | 1,056,089            |
| Depreciation  | 1,719,370                     | -                          | 1,719,370            |
| Printing  | 317,479                       | -                          | 317,479              |
| Promotion, Sponsorships, and Programs   | 986,566                       | -                          | 986,566              |
| Travel  | 1,655,357                     | -                          | 1,655,357            |
| Insurance   | 272,711                       | -                          | 272,711              |
| Contributions   | 614,153                       | -                          | 614,153              |
| Lineage and Construction  | 1,702,753                     | -                          | 1,702,753            |
| Miscellaneous   | 359,970                       | -                          | 359,970              |
| Total Expenses  | <u>33,896,135</u>             | <u>-</u>                   | <u>33,896,135</u>    |
| <b>CHANGE IN NET ASSETS FROM OPERATIONS</b>   | 440,611                       | -                          | 440,611              |
| <b>EQUITY IN NET LOSS OF INTERNATIONAL<br/>BOWLING CAMPUS, LLC</b>                  | (214,036)                     | -                          | (214,036)            |
| <b>CHANGE IN POSTRETIREMENT BENEFIT<br/>OBLIGATION, OTHER THAN PERIODIC EXPENSE</b> | 27,506                        | -                          | 27,506               |
| <b>CHANGE IN NET ASSETS</b>   | 254,081                       | -                          | 254,081              |
| Net Assets - Beginning of Year  | <u>26,118,342</u>             | <u>388,168</u>             | <u>26,506,510</u>    |
| <b>NET ASSETS - END OF YEAR</b>   | <u>\$ 26,372,423</u>          | <u>\$ 388,168</u>          | <u>\$ 26,760,591</u> |

See accompanying Notes to Financial Statements on BOWL.com.

**UNITED STATES BOWLING CONGRESS, INC.**  
**STATEMENTS OF CASH FLOWS**  
**YEARS ENDED DECEMBER 31, 2018 AND 2017**

|   | 2018          | 2017          |
|---|---------------|---------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |               |               |
| Change in Net Assets  | \$ 254,081    | \$ (3,321)    |
| Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities: |               |               |
| Depreciation  | 1,719,370     | 1,720,599     |
| Provision for Bad Debts   | (12,000)      | 2,846         |
| Imputed Interest Income   | (3,310)       | -             |
| Discount on Issuance of Note Receivable   | 19,755        | -             |
| Increase (Decrease) in Post-Retirement Benefit Obligation                                   | (99,834)      | 11,404        |
| Net Realized and Unrealized Losses (Gains) on Investments                                   | 644,988       | (620,448)     |
| Equity in Net Loss of International Bowling Campus, LLC                                     | 214,036       | 170,899       |
| Effects of Changes in Operating Assets and Liabilities:                                     |               |               |
| Accounts Receivable   | 12,507        | 11,879        |
| Due from Related Parties  | (101,847)     | 431,096       |
| Inventory   | (21,080)      | (2,420)       |
| Prepaid Expenses and Other  | 423,947       | (281,041)     |
| Accounts Payable  | (355,831)     | (105,542)     |
| Due to Related Parties  | (121,753)     | (26,910)      |
| Accrued Liabilities   | 107,913       | (36,343)      |
| Deferred Revenue  | 1,035,522     | (1,061,501)   |
| Net Cash Provided by Operating Activities   | 3,716,464     | 211,197       |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>   |               |               |
| Sales of Investments  | 5,264,210     | 6,201,672     |
| Purchases of Investments  | (5,667,854)   | (5,947,514)   |
| Issuance of Note Receivable   | (100,000)     | -             |
| Distribution from International Bowling Campus, LLC   | -             | 26,763        |
| Purchases of Property and Equipment   | (522,640)     | (1,346,739)   |
| Net Cash Used by Investing Activities   | (1,026,284)   | (1,065,818)   |
| <b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>                                 | 2,690,180     | (854,621)     |
| Cash and Cash Equivalents - Beginning of Year   | 20,600,166    | 21,454,787    |
| <b>CASH AND CASH EQUIVALENTS - END OF YEAR</b>  | \$ 23,290,346 | \$ 20,600,166 |

See accompanying Notes to Financial Statements on BOWL.com.









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