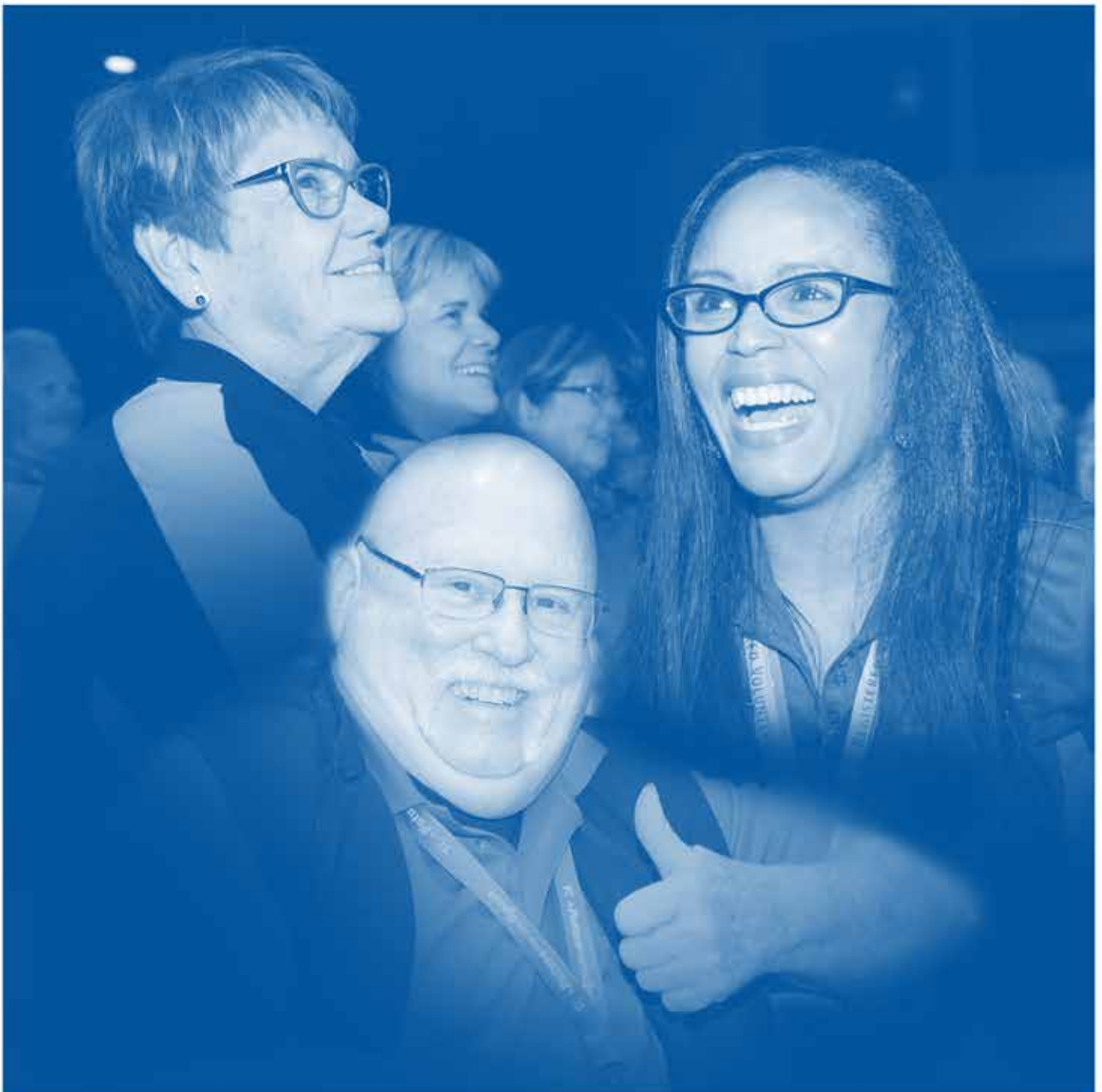


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USBC MISSION

The USBC is the National Governing Body for Bowling. Our mission is to provide services, resources and the standards for the sport.

USBC VISION

Our vision is to continue to be the leading authority to the sport, servicing the needs of bowling.

USBC PROMISE

Our promise is to celebrate the past, be mindful of the present and ensure bowling's future through thoughtful research, planning and delivery.

PUBLISHED BY
THE UNITED STATES BOWLING CONGRESS

621 Six Flags Drive
Arlington, TX 76011
800-514-BOWL

2021-2022 BOARD OF DIRECTORS



MELISSA MCDANIEL
Raleigh, N.C.
President through July 31, 2022
Elected by IBC Youth Committee



ADAM MITCHELL
Myrtle Beach, S.C.
Vice president through July 31, 2022
Director through July 31, 2023
Elected by delegates



ANDREW ANDERSON
Holly, Mich.
Director through July 31, 2022
Elected by Team USA athletes



JOSIE BARNES
Hermitage, Tenn.
Director through July 31, 2024
Elected by Team USA athletes



GLENDA BECKETT
Palmetto Bay, Fla.
Director through July 31, 2023
Elected by delegates



MIKE CANNINGTON
Fort Myers, Fla.
Director through July 31, 2023
Elected by IBC Youth Committee



ANTHONY COLANGELO
Meridian, Idaho
Director through July 31, 2022
Elected by delegates



JAY DARYMAN
York, Pa.
Director through July 31, 2024
Elected by delegates



JIM DECKER
Rohnert Park, Calif.
Director through July 31, 2022
Elected by BPAA



BO GOERGEN
Sanford, Mich.
Director through July 31, 2022
Elected by delegates



DENNIS HACKER
Longtown, Mo.
Director through July 31, 2024
Elected by delegates



CORNELL M. JACKSON
Kilmarnock, Va.
Director through July 31, 2022
Appointed as Director-at-large
(TNBA representative)



KEVIN KRAUSS
Seminole, Fla.
Director through July 31, 2022
Elected by BPAA



LIZ KUHLMAN
Schenectady, N.Y.
Director through July 31, 2023
Elected by Team USA athletes



BRITJNI LAGEORGE
Nashville, Tenn.
Director through July 31, 2024
Elected by Team USA athletes



CHRISSEY LEE
Tampa, Fla.
Director through July 31, 2024
Elected by delegates



LOWELL LOVGREN
Kelso, Wash.
Director through July 31, 2022
Elected by delegates



RON MOHR
Las Vegas
Director through July 31, 2024
Elected by Team USA athletes



NICK PATE
Inver Grove Heights, Minn.
Director through July 31, 2023
Elected by Team USA athletes



TINA WILLIAMS
Pflugerville, Texas
Director through July 31, 2023
Elected by delegates

USBC EXECUTIVES



CHAD MURPHY
Executive Director



JASON OVERSTREET
Deputy Executive Director

Visit [BOWL.com/About](https://www.bowl.com/About) to learn more about the USBC Board of Directors and USBC Executives.

USBC CONVENTION SCHEDULE

THE ORLEANS, LAS VEGAS

MONDAY, APRIL 25

9 A.M. – 5 P.M. **REGISTRATION AND EXHIBITS**
6 P.M. – 8 P.M. **DELEGATES WELCOME RECEPTION**

TUESDAY, APRIL 26

7:30 A.M. – 8:30 A.M. **BVL DELEGATE BREAKFAST****
8 A.M. – 5 P.M. **REGISTRATION AND EXHIBITS**
9 A.M. – 10 A.M. **MOTIVATIONAL SPEAKER**
10:15 A.M. – 11:30 A.M. **SEMINAR**
– 10 WAYS TO GET YOUR VOLUNTEERS TO MOVE YOUR MOUNTAINS
11:30 A.M. – 1:15 P.M. **LUNCH****
1:15 P.M. – 2:15 P.M. **SEMINARS**
- STARTING FIRES – NONVERBAL COMMUNICATION
- BE OUR GUEST: GUEST SERVICE EXCELLENCE
2:30 P.M. – 3:30 P.M. **SEMINARS**
- TOURNAMENT REGISTRATION: READY FOR YOUR EVENTS
3:45 P.M. – 4:45 P.M. **SEMINARS**
- SIX WAYS TO GAIN LOCAL BUSINESS SUPPORT FOR YOUR NEXT TOURNAMENT
- ALL ABOARD: EFFECTIVE ONBOARDING AND TRAINING
5:30 P.M. – 6:30 P.M. **HALL OF FAME RECEPTION**
6:30 P.M. – 9 P.M. **HALL OF FAME DINNER AND INDUCTION - CLASS OF 2020**

WEDNESDAY, APRIL 27

7 A.M. – 8:30 A.M. **DELEGATE BREAKFAST****
8:30 A.M. – 9:45 A.M. **SEMINAR**
- RIP OFF THE REARVIEW MIRROR
10 A.M. – 11:15 A.M. **SEMINAR**
- RVP/SAFESPORT: ENHANCING SAFETY
- ASSOCIATION BEST PRACTICES, WITH ASSOCIATION EXCELLENCE AWARD RECIPIENTS
11:15 A.M. – 1 P.M. **LUNCH****
1 P.M. – 2:30 P.M. **MEET THE CANDIDATES**
3 P.M. – 5 P.M. **ANNUAL MEETING SESSION I**
5:30 P.M. – 6:30 P.M. **HALL OF FAME RECEPTION**
6:30 P.M. – 9 P.M. **HALL OF FAME DINNER AND INDUCTION - CLASS OF 2021 & 2022**

THURSDAY, APRIL 28

7:30 A.M. – 9 A.M. **REGISTRATION**
9 A.M. – 11:30 A.M. **ANNUAL MEETING SESSION II**
11:30 A.M. – 1:15 P.M. **LUNCH****
1:30 P.M. – 3:30 P.M. **ANNUAL MEETING SESSION III**
3:30 P.M. – 3:45 P.M. **BREAK**
3:45 P.M. – 4:30 P.M. **TOWN HALL***

*TIMING BASED UPON ESTIMATED LEGISLATIVE SESSION, COULD BE ALTERED

**DENOTES ADVANCED TICKET PURCHASE REQUIRED

USBC ANNUAL MEETING AGENDA

WEDNESDAY, APRIL 27

START AT 3 P.M.

DOORS OPEN AT 2:45 P.M.

OPENING VIDEO
 PRESIDENT'S WELCOME
 CALL TO ORDER
 BOARD INTRODUCTIONS
 NATIONAL ANTHEM
 CREDENTIAL REPORT
 MINUTES
 EXECUTIVE DIRECTOR REMARKS
 MEMORIAL VIDEO PRESENTATION
 BVL – BOWLERS TO VETERANS LINK
 SMART
 BOWLING PROPRIETORS' ASSOCIATION OF AMERICA
 STRIKE TEN ENTERTAINMENT
 THE NATIONAL BOWLING ASSOCIATION
 BOWL FOR THE CURE
 PBA – PROFESSIONAL BOWLERS ASSOCIATION
 INTERNATIONAL BOWLING FEDERATION
 INTERNATIONAL BOWLING MUSEUM & HALL OF FAME
 HALL OF FAME INTRODUCTIONS

THURSDAY, APRIL 28

START AT 9 A.M.

DOORS OPEN AT 8:30 A.M.

OPENING VIDEO
 CALL TO ORDER
 CREDENTIAL REPORT
 NATIONAL YOUTH AWARD PRESENTATIONS

- Youth Ambassador of the Year – female
- Youth Ambassador of the Year – male
- David Dahms Coach of the Year
- Youth Volunteer of the Year
- Annual Zeb Scholarship

USBC NATIONAL RECOGNITION AWARDS

- USBC PROPRIETOR OF THE YEAR
- HELEN BAKER OUTSTANDING ASSOCIATION SERVICE AWARD
- JOYCE DEITCH UNITY AWARD
- ASSOCIATION EXCELLENCE AWARD

ALBERTA E. CROWE STAR OF TOMORROW AWARD
 CHUCK HALL STAR OF TOMORROW AWARD
 PRESIDENT'S REPORT
 STRATEGIC PLANNING REPORT
 IBC YOUTH DEVELOPMENT REPORT
 USBC BUSINESS REPORT

11:30 A.M. – 1:15 P.M.

LUNCH BREAK

START AT 1:30 P.M.

EXECUTIVE DIRECTOR'S REPORT
 NOMINATING COMMITTEE REPORT
 BOARD ELECTIONS
 LEGISLATIVE SESSION
 OLD BUSINESS
 NEW BUSINESS
 PRESIDENT'S CLOSING/ADJOURNMENT

3:45 P.M. – 4:30 P.M.

TOWN HALL MEETING

USBC CONVENTION SEMINARS

MONDAY, APRIL 25

WELCOME RECEPTION (French Quarter Ballroom)

5 p.m.-8 p.m.

Join your fellow attendees at our Welcome Reception as we enjoy being Together Again! We'll kick off the week with a fun night socializing and snapping photos with those we have missed the last couple years.

TUESDAY, APRIL 26

Motivational Speaker – “Changing the Game”

9 a.m.-10 a.m. (Orleans Showroom)

Let's kick off being Together Again at the 2022 USBC Convention with laughter and learning as we explore the generational differences in our sport and on your board. You've been told the differences between generations, and then you've been told (although probably not in these exact words) that you need to just deal with all these different people, because they're not going away and they're not going to change how they operate. If that advice suits you, fantastic. However, if you've ever been frustrated by how impossible it seems to employ four different strategies to manage four distinct generations, and if you've ever felt like you're the only one who's being asked to make any changes, then Stop Acting Your Age! is exactly what you need.

Presenter: Matt Havens, Motivational Speaker

10 Ways to Get Volunteers to Move Your Mountains

10:15 a.m.-11:30 a.m. (Orleans Showroom)

Most presentations dealing with generational differences list mind-numbing statistics. You'll love this award-winning unique approach to bridging today's generational gaps! Real-life first-hand stories about the real issues on the T.A.B.L.E. (technology, authority, balance, loyalty, and entitlement) fuel an eye-opening discussion about today's changing associations that will shift your mindset about those with whom you work and interact.

- Define the updated generational colleague and why their definitions of “professionalism” vary
- Uncover exactly why today's new membership thinks and acts so differently in the marketplace than previous generations
- Learn how to see others' views to reduce judgment and improve relationships and retention

Presenter: Leah Brown, author and certified trainer

Starting Fires – Improving Your Nonverbal Communication

1:15 p.m.-2:15 p.m. (Mardi Gras Ballroom)

All of us should ask ourselves why we focus on the 15% of communication (Spoken Word) when over 85% of communication is communicated nonverbally. “Starting Fires” is an immersive workshop where attendees learn how to shift their focus from the spoken word to nonverbal cues which include: facial expressions and body language. Depending on what one's body language shows will have a direct impact on the communication process. If you want to learn how to read others and communicate better, you won't want to miss this session.

Presenters: Chad Willett, Presenter, Author, Motivational Speaker

Be Our Guest: Guest Service Excellence

1:15 p.m.-2:30 p.m. (Dauphine)

From the world of Disney, thought leader Kim Eberhart will give you an inside look at what makes Disney stand out amongst the rest when it comes to providing elite guest service. Take back practical items to your association that will inspire you to create unique experiences for all who enjoy your bowling centers.

Presenter: Kim Eberhart, Speaker, Trainer, Executive coach

Online Tournament Registration

2:30 p.m. – 3:30 p.m. (Mardi Gras Ballroom)

Through the pandemic, more and more of our lives were online...and while in many ways we are looking forward to activities being in person, registering for activities isn't one that will easily shift back to paper. Join us to hear about the dozens of associations using online registration for their tournaments and hear how this can help you talk to new tournament bowlers.

**Presenters: Mike Larsen, Senior Director of Associations & Membership Operations;
Jason Overstreet, Deputy Executive Director**

USBC CONVENTION SEMINARS

TUESDAY, APRIL 26, CONTINUED

Six Ways to Gain Local Business Support for your Next Tournament

3:45 p.m. – 4:45 p.m. (Mardi Gras Ballroom)

Emmy-winning sales and performance coach Ryan Dohrn shares six easy ways to solicit, engage, and lockdown local business financial support for your next tournament. From what to say to what to do. Ryan and his wife produce regional events that require significant local financial support to succeed. He is sharing his playbook for success. Come prepared to laugh and learn!

Presenter: Ryan Dohrn, Business Performance Coach

All Aboard: Effective Onboarding and Training

3:45 p.m. – 4:45 p.m. (Esplanade)

Onboarding new board members, training volunteers and new association managers is an incredibly important part of ensuring growth and leadership for your association. Spend some time with Kim Eberhart and hear effective ways to do this from someone who hired and trained hundreds of cast members as part of The Walt Disney Company.

Presenter: Kim Eberhart, Speaker, Trainer, Executive coach

WEDNESDAY, APRIL 27

Rip off the Rearview Mirror

8:30 a.m. – 9:45 a.m. (Mardi Gras Ballroom)

The "Rip Off the Rearview Mirror" experience means living and operating in the "Now." In this workshop, audiences will discover their "Through Line" which is a transformational technique which gives them energy, purpose, direction, and the ability for your association to operate in the "Now." If your board is ready to leave the past behind, and stop anticipating the future, let's "Rip Off the Rearview Mirror!"

Presenter: Chad Willett, Presenter, Author, Motivational Speaker

RVP/SafeSport: Enhancing Safety

10 a.m. – 11:15 a.m. (Mardi Gras Ballroom)

Preventing abuse in sport takes our entire community. Join this seminar with the U.S. Center for SafeSport to learn about signs of abuse, and scenarios for reporting abuse, including where to go, what to do and how to navigate a report. Additionally, you will learn tips and tools for preventing abuse and creating a safe sport environment in your bowling community.

Presenters: Mariah Bures, Training Manager, U.S. Center for SafeSport; USBC Senior Staff

Association Best Practices – USBC Association Excellence Award Winners Panel

10 a.m. – 11:15 a.m. (Esplanade)

Join board members from the 2020 and 2021 USBC Association Excellence Award winners, Sioux Falls Regional USBC and Fort Collins USBC, in a panel discussion to examine the various things they are doing and have done to create a Future for the Sport in their area. Topics discussed will include board dynamics, community outreach, and innovative thinking in a number of areas. Bring your questions for them and see how their programs, or programs like them, may help your association be more productive and create a better experience for your bowlers.

Panel: Sioux Falls Regional USBC and Fort Collins USBC

Facilitators: David Prange, USBC West Regional Manager; Dennis Hacker, Awards & Recognition Committee Chair



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MEMBERS
SCORE
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Please join us in congratulating the 2022 Young Delegate Grant recipients!

Kelly Bishop	Central Ohio USBC
Destiny Hairfield	Appomattox River USBC
Luke Pearl	St. Louis USBC
Nicole Williams	Las Cruces USBC
Michael Sedoma	Rhode Island USBC
Derek De Jager	Sioux Falls Regional USBC
Tiffany Giordano	Northshore USBC
Alex Aguiar	Southeastern MA USBC
Daniel Verdecchia	Madison Area USBC
Nathan Eder	Greater Tampa USBC
Steven Young	Greater Fredericksburg USBC
Mikayla Schram	Warsaw USBC
Michael Greene	Space Coast USBC
Justin Hauser	Greater Calumet Area USBC
Kyle Haines	Albany USBC
Kayla Crawford	Greater Davenport Metro USBC
Dylan Catalano-Wild	Chicagoland USBC
Tyler Vitelli	Morris County NJ USBC
Darren Stanley	Clark County USBC
Dyanna Scott	Metro Detroit USBC
Ryan Powers	Council Bluffs USBC
Shannon Canfield	Loveland/Estes Park USBC

Participation of young delegates and athlete representatives at the USBC Convention and Annual Meeting is a USBC strategic goal. USBC is committed to providing young delegates the opportunity to attend the educational workshops and network with delegates from around the country, so they can return home with an experience targeted to strengthen local associations.

**Please consider members of your association,
those you see as your future leaders,
and encourage them to apply.**

Visit BOWL.com/Convention for details.

ATTENDEE INFORMATION

Welcome to The Orleans and the 2022 USBC Convention. We are so excited to have everyone Together Again! The following information will assist you in the procedures for the USBC Convention and Annual Meeting.

This year, the USBC Convention and Annual Meeting will have informative seminars, annual Meet for the Cure and Bowlers to Veterans Link celebrations, legislative session and elections for the USBC Board of Directors.

All USBC members are entitled to address the delegation during the Annual Meeting, so it is important for all attendees to have registered and received the appropriate credentials.

WHAT YOU WILL NEED

- Credentials
- Convention Program. This program has schedules and information you will need during Convention, as well as the legislation for Wednesday afternoon's Annual Meeting.
- Notepad and pens
- Casual clothing is acceptable for seminars and the Annual Meeting.

ASSOCIATION REPRESENTATIVES

Written or verbal authorization from the association manager or president is required to add a new delegate/alternate or to change an alternate to a delegate. Association delegates who change to athlete-delegate status will be verified by the registration staff and issued a new badge.

SEMINARS & USBC HALL OF FAME DINNER

Seminars are on a tight schedule, so please plan to arrive at least 10 minutes early.

For those who have purchased tickets, there will be two USBC Hall of Fame ceremonies this year. The Class of 2020 will be honored Tuesday, April 26 in the French Quarter Ballroom. The reception starts at 5:30 p.m., and the dinner will start at 6:30 p.m.

The Class of 2021 and Class of 2022 will be inducted on Wednesday, April 27 in the French Quarter Ballroom, with the reception starting at 5:30 p.m. and the dinner starting at 6:30 p.m.

The dress code is business casual (no jeans, tennis shoes or shorts).

A limited number of seats for the dinner might be available for purchase. Visit registration by the end of the day on Monday, April 25 to inquire.

ANNUAL MEETING SEATING

For the Annual Meeting, there will be open seating for all attendees. Voting this year will take place via mobile phone or a clicker provided during registration, so separate seating for guests is not

required. The 2022 Annual Meeting will be held over two days, starting at 3 p.m. on Wednesday, April 27. The second session will be on Thursday, April 28, starting at 9 a.m.

Attendees must be in their seats at least five minutes prior to the start of each session.

ATHLETE-DELEGATES

Athlete-delegates are represented at the highest policymaking levels. Bowlers designated as actively engaged athletes – top finishers at the 2021 USBC Open Championships, 2021 USBC Women's Championships and 2021 Junior Gold Championships, plus Team USA members within the past 10 years – are eligible to be delegates to the USBC Convention, and many have accepted the invitation to represent their fellow athletes. They have the same voting privileges as association delegates.

GUESTS/VISITORS

Family members and guests are welcome to attend the Annual Meeting. A special section is reserved for guests.

SPECIAL ASSISTANCE

Anyone requiring special accessibility or accommodations at the Annual Meeting should come to the registration desk, so arrangements can be made.

PROPOSED AMENDMENTS

One of the most important duties of a delegate is to vote on proposed legislation. The legislative session will take place Thursday, April 28. Please take a moment to thoroughly review the proposed amendments prior to attending the Annual Meeting. USBC encourages you to contact a regional manager in advance if you have any questions.

BOARD ELECTIONS

Delegates will vote on three open positions on the USBC Board of Directors. In this program, you will find information about the election procedures and biographies of the candidates slated by the USBC Nominating Committee. We encourage all voting delegates to attend the Meet the Candidates session on Wednesday, April 27 at 1 p.m. to hear from the candidates.

LOST AND FOUND

Please check with the registration area staff if you have lost or found any item during the USBC Convention.

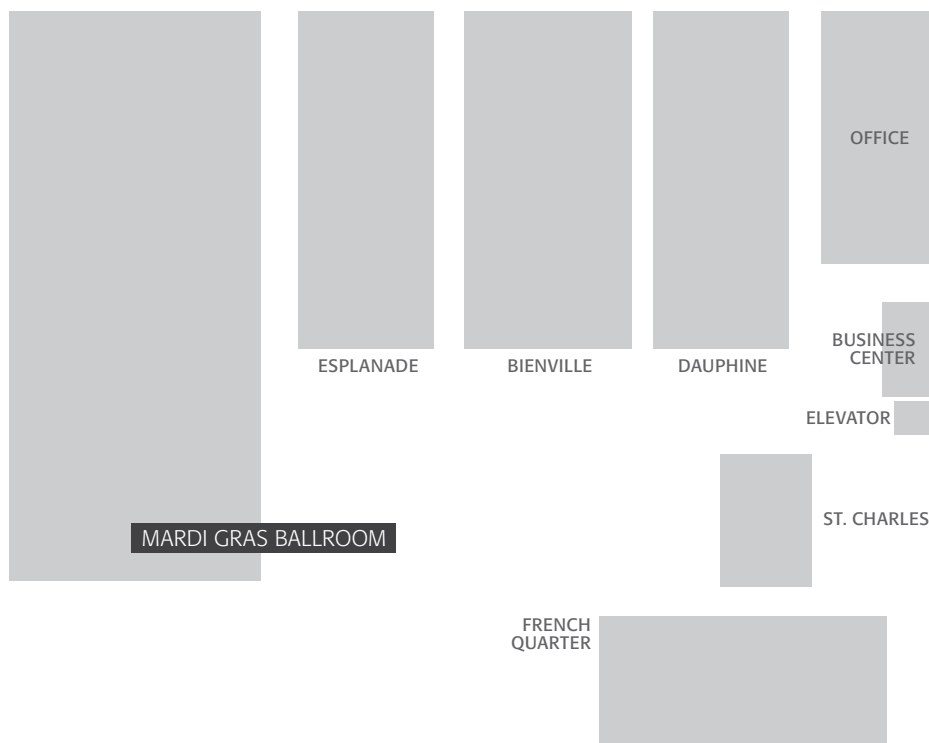
IN CASE OF EMERGENCY

Please contact any USBC staff member.

HOTEL FLOOR PLANS



SECOND FLOOR





ASSOCIATION LEADERSHIP ACADEMY

USBC is dedicated to making education and training opportunities available to all associations.

The USBC Association Leadership Academy (ALA), launched in 2017, is one of the vehicles to accomplish that goal and 540 association leaders from 272 associations have attended.

The ALA assists associations to:

- **Enhance service to our members**
- **Strategically plan for important initiatives**
- **Define and execute best practices**
- **Effectively represent the value of membership**

For information, go to
BOWL.com/ALA



What are attendees saying about their experience?

"Thank you, thank you, thank you! It was the best seminar I have ever attended. I have so much new information to put into play; I can't wait for our next meeting to be able to share the new knowledge that I have gained from this great experience."

Karen Shaffer, Florida State USBC Director

"Thank you to all of you! You've done an outstanding job with this leadership academy! We learned so much and you have provided us with some amazing tools that will help us greatly. Thank you for the education, fun, laughter and a great time!"

Russ Fairchild, Greater Charleston USBC Director



**A Future FOR
THE Sport**



MOTIVATIONAL SPEAKER: Matt Havens

Matt Havens is not your typical speaker. His uncanny ability to provide real world solutions in a relatable and humorous way have made him one of the quickest up-and-coming speakers in the industry. Matt's signature style began in corporate America, where by 25 he pitched the C-suite boardroom of a Fortune 25 company on his plan to lead enterprise-wide transformations to capitalize on the "Millennial" opportunities present in the marketplace and the workforce. Matt's work soon caught fire, and he began speaking to audiences all over the country, subsequently catapulting up the corporate ladder and leading teams in areas as diverse as marketing, sales, and customer retention. Matt has been at the forefront of driving massively scaled change efforts, started new sales departments, and ran contact centers in five different U.S. locations. In short, his approach is baked in reality instead of hyperbole. Matt now brings his simple yet profound solutions to companies, associations, and small businesses across North America. His stated mission is to put perspective into action – both professionally and personally – by unpacking our true motivations, and specifically how our answers relate to the meaningful relationships and connections we create. The versatility of his experience and expertise is why he's frequently called upon to address a variety of topics ranging from generational differences, leadership, culture, communication, sales and building successful teams.

Make sure you are in The Orleans Showroom Theatre at 9 a.m. Tuesday when Matt Havens helps kick off the USBC Convention.

SPECIAL GUEST SPEAKERS



CHAD J. WILLET
Starting Fires
– Improving
your Nonverbal
Communication

Rip off the Rearview
Mirror

Chad J. Willett (MA/

SAG-AFTRA) is a TEDx speaker, two time author, and creativity and innovation leader who leverages his acting background with his experience in working America to create one of a kind keynote addresses and workshops for his audiences. Chad has also worked for three Fortune 500 companies (Manpower, ITT Technical Institute and the Washington Post) and is the founder of Broadway2LA Acting Studio.

Recently (December 6, 2021), Chad was cast in the feature film, "Shirley" where he acted alongside Oscar-Winning actress Regina King and worked with Academy Award winner director John Ridley. He was also featured in the hit films "She's All That" with Paul Walker, "Halloween H2O," with Jamie Lee Curtis and "Can't Hardly Wait" with Jennifer Love Hewitt.

Chad is a member of St. Mary's Church in German Village, Ohio and the creator of "Make Faith Matter." He has also been involved with "Big Brothers, Big Sisters", and a reading literacy program for adults. Finally, Chad is married to his wife Erika, and is a proud father to his baby girl, Scarlett.



RYAN DOHRN

10 ways to get volunteers to move mountains

Six ways to gain local business support for your next tournament

Ryan Dohrn is a 30-year global sales and marketing advisor to over 200 companies in 15 industries. He has trained over 30,000 people and has been featured in USA Today, on CNN and, on Forbes.com. Ryan is

a multiple best-selling business book author, Emmy winner, and his sales strategy ideas have impacted over half a billion dollars in sales. He is a proud military Dad and has been married for 26-years. Ryan loves good coffee, 80s rock music, and seeing others succeed.



KIM EBERHART

Be Our Guest: Guest Service Excellence

All Aboard: Effective Onboarding and Training

Kim Eberhart is a respected thought partner, and her approach to today's marketplace continues to prove successful in leveraging organizations, people, and resources to achieve bottom line results. Her unique blend of experience provides innovative

approaches to organizations and their assets. Kim's portfolio career includes keynote speaking, training, and executive coaching. She is a Myers-Briggs Type Indicator (MBTI) Practitioner and a Certified Resume Writer.

Kim's impressive CV reads like none other, beginning her revered career with Corporate at The Walt Disney Company. She also worked for Disneyland in the Entertainment Division, The Disney Channel in Marketing, and Human Resources for The Disney Stores, Walt Disney World Casting, and Disney Cruise Line. She seamlessly assimilated into these multi-cultural environments, hiring and training the best of the best!



2020-2021-2022 USBC HALL OF FAME INDUCTIONS

The USBC Hall of Fame was created in 2005 by merging the former American Bowling Congress and Women's International Bowling Congress Halls of Fame. With the 14 new members of the 2020, 2021 and 2022 USBC Hall of Fame classes, there are 446 USBC Hall of Famers - 228 in Superior Performance, 125 in Meritorious Service, 53 in Veterans, 22 in Pioneer and 18 in Outstanding USBC Performance.



MARIANNE DIRUPO
**SUPERIOR
PERFORMANCE**
CLASS OF 2020



PATRICK ALLEN
**SUPERIOR
PERFORMANCE**
CLASS OF 2020



JIM ZEBEHAZY
**MERITORIOUS
SERVICE**
CLASS OF 2020



SANDRA JO SHIEREY
**SUPERIOR
PERFORMANCE**
CLASS OF 2021



TAMMY TURNER
**SUPERIOR
PERFORMANCE**
CLASS OF 2022



BO GOERGEN
**OUTSTANDING USBC
PERFORMANCE**
CLASS OF 2022



PATRICK HEALEY JR.
**OUTSTANDING USBC
PERFORMANCE**
CLASS OF 2020



BOB LEARN JR.
VETERANS
CLASS OF 2020



ANDREW CAIN
**MERITORIOUS
SERVICE**
CLASS OF 2020



MARK WILLIAMS
**SUPERIOR
PERFORMANCE**
CLASS OF 2021



BARBARA CHRISMAN
**MERITORIOUS
SERVICE**
CLASS OF 2021



BILL CHRISMAN
**MERITORIOUS
SERVICE**
CLASS OF 2021



BILL ALLEN
VETERANS
CLASS OF 2022



ROGER ZELLER
**MERITORIOUS
SERVICE**
CLASS OF 2022

USBC NATIONAL RECOGNITION AWARDS



HELEN BAKER AWARD FOR OUTSTANDING ASSOCIATION SERVICE

BECKY JONES
Lubbock, Texas

Becky Jones is a lifetime league and tournament bowler and started volunteering in the 1990s when she was recruited to join her local board of directors. Serving on every committee the board had to offer has given her a wealth of knowledge, and she became an integral part of the merger of her local men's and women's associations. She was able to use that experience to help with the state-level merger and has been on the state board ever since.

Jones continues to serve as the first vice president for the Lubbock USBC, along with serving as president of the Texas State USBC.

When she's not helping with association matters, she has a passion for helping youth bowlers excel in bowling as a USBC Bronze coach.



JOYCE DEITCH UNITY AWARD

JIM O'REILLY
Wabasha, Minnesota

Jim O'Reilly has been an active contributor to the sport of bowling for nearly five decades and with that, comes a wealth of knowledge and experience. Currently the proprietor of Riverboat Lanes in Wabasha, Minnesota, O'Reilly was inducted into the Pioneer category of the Minnesota State USBC Hall of Fame in 2021.

Jim also serves as a board member for the International Bowling Pro Shop & Instructors Association and works part-time in sales for a bowling distributor, along with helping install and maintain equipment for Kegel.

Also a USBC Silver coach, O'Reilly has contributed to the success of many youth and high school bowlers in Minnesota.



USBC PROPRIETOR OF THE YEAR

JOHN BURNS
Odessa, Texas

John Burns has been involved with Diamond Lanes in Odessa, Texas, for two decades. First serving as manager and then taking ownership of the center in 2012. Being a lifetime bowler, Burns understands how to create a great experience for recreational bowlers, while also catering to the competitive bowlers.

While offering a variety of leagues and tournaments, Burns has made sure he included focus on youth bowlers, making sure they have a place to compete. He has helped raise and provide financial support and is able to offer tips as a USBC Silver coach.

Burns has been able to attract attention from the Professional Bowlers Association, hosting both regional and senior events. The events have given Odessa residents a chance to bowl with the pros and experience the top-tier competition the PBA offers.

USBC YOUTH ADULT AWARD WINNERS



VOLUNTEER OF THE YEAR

BILLY GASN
Columbia, Maryland

Billy Gasn began volunteering at AMF Laurel Lanes where his son, Matt, was bowling in the youth league. At the time, the league was partnered with the Laurel Boys and Girls Club and required a fee to join. Billy assumed leadership of the league and decided it would be best to change it to a league that would pay scholarship money to the bowlers. In the first year, they were able to pay an excess of \$5,000 in scholarship money.

Billy Gasn went on to become involved in the Go for the Gold league at Greenway Bowl, offering youth a chance to qualify for Junior Gold. In 2004, he was asked to move the league, which led to it being moved to Fort Meade. This was the first youth Sport league in the area and still runs to this day.

In 2016, Bowlers Journal featured Gasn after he created the Mid Atlantic Youth Team Challenge, a youth Baker team event that drew 28 teams and paid out \$10,000 in scholarship money.

Recently, Gasn has had a large part in hosting a college bowling seminar for parents who are interested in having their children bowl collegiately. This program has been well-received and has resulted in plans for future seminars.



DAVID DAHMS COACH OF THE YEAR

DIANE "DI" TORMANEN
Peoria, Arizona

Diane Tormanen started her career in the bowling industry in 1977 as a nursery attendant at Glenfair Lanes. She was fortunate enough to rise through the ranks and eventually was promoted to general manager of the bowling center.

During her time at Glenfair Lanes, she started coaching youth bowlers and became a youth director. While not part of her job duties, her passion for the sport and creating opportunities for the youth was her true calling.

Tormanen's Glenfair youth program consistently outnumbered other youth programs with its representation at tournaments, both locally and statewide. She built a booster program that would supply her bowlers with shirts that advertised the Glenfair youth program and raised funds for tournament entries.

In 1985, she was awarded the Phoenix Junior Bowling Association Coach of the Year award, as well as the Phoenix Women's Bowling Association's award for outstanding contribution to the game of tenpin bowling. In 1992, she was named Coach of the Year by the Phoenix Bowling Association.

Being the mother of a special-needs child, Tormanen also became an instructor, teaching coaches in the Special Olympics how to coach bowling to those with special needs.

Now a USBC Silver coach, she continues coaching at Bowlero Glendale in Arizona.



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USBC YOUTH AMBASSADORS OF THE YEAR

USBC Youth Ambassadors of the Year are selected for exemplary contributions in the sport of bowling outside of league or tournament play, academic accomplishments and community involvement. Each receives a \$1,500 scholarship and might be selected to serve on the International Bowling Campus Youth Committee.



LYNSEY JACKSON
Tullahoma, Tennessee

When Lynsey Jackson started bowling at age 9, she had no idea the impact it would have on her life. Now 17, she continues to bowl in the league that started it all for her and taught her the responsibility of teamwork and how to be a leader.

She has served as a youth director on her local association's board and helped enhance the youth program in the area. She was an integral part of starting a middle school bowling team after her local high school was approved for a team.

Pursuing a career in the medical field, Jackson decided to organize a fundraiser as part of the Bowl for the Cure campaign. She set a goal to raise \$2,500. With the help of local businesses and proper promotion, she was able to raise \$3,600. The fundraiser was such a hit, that she was asked and agreed to make it an annual event.



NATHAN GALICIA
Friendswood, Texas

A senior at Clear Brook High School, Nathan Galicia has been bowling since age 3, when he would go bowling with his family. As a third-generation bowler, Galicia is in his final year of high school bowling, as captain of the Clear Brook High School bowling team.

Galicia's love for the sport is not only shown on the lanes. He also is on the Texas State USBC Board of Directors and is president of the Texas USBC Youth Leaders. Nathan spends time volunteering at multiple tournaments throughout the year, giving back to the sport that has given him so much.

Through the hard work he's put into his bowling, he has learned how to take on a leadership role and help others when they face adversity.

After graduating, Galicia plans to continue his education, hoping to one day be a forensic pathologist.

ANNUAL ZEB SCHOLARSHIP

Presented each year to a junior or senior in high school who has strong academic success and has given back to their community through service, the Annual Zeb Award is named for Jim Zebehazy, former executive director of the Young American Bowling Alliance. The USBC Youth member selected receives a \$2,500 scholarship.



HANNA HALE
Hazlet, New Jersey

Hanna Hale is completing her senior year and will be graduating with honors from Mater Dei Prep. She is a member of the National Honor Society, Rho Kappa and the Spanish Honor Society and has finished at the top of her class in Geometry, Algebra 1 & 2, Spanish 1 & 2, Biology, Physics and more.

She loves giving back to her community and is involved with the Ronald McDonald House by collecting can tabs, Project Linus by crocheting blankets for sickly children and the Pet Adoption Network.

On the lanes, Hale has been a captain of the varsity bowling team all four years of high school, she's captain of the Wednesday Rollers bowling league and the treasurer of the SMART scholarship league at Bowlero in Hazlet, New Jersey.

Her goals for the future are to become a Spanish teacher and a member of the Professional Women's Bowling Association.

STARS OF TOMORROW

The Alberta E. Crowe Star of Tomorrow Award and Chuck Hall Star of Tomorrow Award are presented to USBC Youth bowlers for their accomplishments on the lanes, academic achievement and community service. The award winners, selected by the International Bowling Campus Youth Committee from submitted applications, each receive a \$6,000 scholarship.



ALBERTA E. CROWE STAR OF TOMORROW

LARA KURT | **Leland, North Carolina**

Lara Kurt, a freshman at Savannah College of Art and Design-Savannah, where she is majoring in User Experience Designs, is the embodiment of everything you could ask for in a student-athlete. From her 4.0 GPA to her leadership qualities on and off the lanes, Kurt strives to make everyone around her better.

Despite being diagnosed with a severe case of asthma at an early age, Kurt has been able to build an impressive resume since she started bowling at age 7, including, but not limited to, being named to the NC State All-Star Team during the 2018-2019 season, winning the Southwest PBA Jr Regional in 2020 and being inducted into the North Carolina USBC Youth Hall of Fame in 2021.

Off the lanes, Kurt regularly volunteers, helping the homeless by distributing clothing, stocking shelter shelves and raising money for the homeless center with a yearly bowling fundraising event.

After she graduates, Kurt hopes to start a charitable foundation that can educate children with asthma about their condition, along with showing them their condition won't stop them from pursuing their dreams.



CHUCK HALL STAR OF TOMORROW

SPENCER ROBARGE | **Springfield, Missouri**

At only 19 years old, Spencer Robarge, a freshman at Wichita State University, has built a resume more extensive than most bowlers do in a full career.

A three-time member of Junior Team USA, Robarge holds the record for 300 games by a youth bowler with 41, is tied for the youth 800 series record with 22 and carried a league average of 250 for 78 games during the 2020-2021 season.

In 2021, Robarge captured the first PBA Junior National Championship. A few weeks later, Robarge found himself in the national spotlight again, making history by finishing third in the USBC Masters and becoming the youngest amateur to make a major television show.

With all his success on the lanes, Robarge enjoys giving back to his community when he's not competing. From teaching a junior high class on the basics of bowling, volunteering at his local church food bank to creating a fundraiser for "Ballard Vs the Big C," Robarge exemplifies what it means to be a great ambassador and the Chuck Hall Star of Tomorrow.

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USBC 2021 ANNUAL MEETING CONDENSED MINUTES

14th Annual Meeting | Virtual | April 29, 2021

Thursday, April 29, 2021

Call to Order

USBC President, Melissa McDaniel, welcomed the delegates and visitors to the 14th USBC Annual Meeting. The meeting was called to order at 1:10 p.m.

Meeting notices had been forwarded to all delegates in accordance with USBC Bylaws.

Board Introductions

USBC Executive Director, Chad Murphy, introduced the USBC Board of Directors.

National Anthem was played.

Memorial Video Tribute

Tribute was given to those who have passed away since the 2019 meeting.

Credential Report

Association Delegates - 1198
Athlete Delegates - 52
Hall of Fame Members - 12
Board of Directors - 18
Total Voting - 1280

IBC Youth Development Report

Gary Brown, IBC Youth Development Managing Director and IBC Youth Committee Chair, Chrissie Kent reported.

President's Report

USBC President, Melissa McDaniel, addressed the delegation and asked Past President, Karl Kielich to include a few remarks.

Strategic Planning Committee Report

Chairman Frank Wilkinson reported. Deputy Executive Director Jason Overstreet, reported on the SMART program and potential changes.

Executive Director's Report

Executive Director, Chad Murphy, addressed the delegation.

Approval of 2019 Annual Meeting Minutes

The minutes were approved as printed in the Delegate Program Book.

Nominating Committee Report

Chairman, Frank Wilkinson, the first order of business the delegation ratified the 2020 appoints to the USBC Board.

Six candidates ran for the three open spots on the USBC Board. Incumbent Jay Daryman of York, Pennsylvania; Dennis Hacker of Longtown, Missouri; Johnny Harris of Lynchburg, Virginia; Christy Lee of Tampa, Florida; and Jonathan Van Hees of Hope Valley, Rhode Island were slated by the USBC Nominating Committee and Sue Schreiber of Medford, Wisconsin ran from the floor.

USBC Board of Director Elections

On the first ballot, Lee received 437 votes, Hacker 378 and Daryman 351, and they were elected to the USBC Board.

All will serve 3-year terms beginning August 1, 2021.

An electronic ballot was used for the election.

Legislative Session

Jay Daryman, Chairman of the Legislative Committee, reviewed procedures to be used when considering proposed amendments

USBC President, Melissa McDaniel chaired the session. USBC Legal Counsel and Parliamentarian, Scott Beightol was virtual.

Both 2020 and 2021 legislation were voted on electronically.

RESULTS OF 2020 LEGISLATIVE SESSION

League Rules (majority needed)

Amendment No. LR 1 – Rejected (124 accept, 516 reject)
Rule 105, Absentee and Vacancy Scores

Requires the use of a vacancy score until the person actually bowls.

Tournament Rules (majority needed)

Amendment No. TR 1 – Adopted (552 accept, 87 reject)

Rule 309a, Cash, Bonds or Merchandise Prizes

Requires tournament managers to provide copies of prize lists and financial statements to tournament participants.

Amendment No. TR 2 – Rejected (51 accept, 586 reject)

Rule 319c, Average Adjustments (Rerating) Limits the ability of a tournament manager to adjust a player's average upward for future events.

Amendment No. TR 3 – Rejected (61 accept, 569 reject)

Rule 319c, Average Adjustments (Rerating) Allows the player who has had their average adjusted in a commercial tournament to appeal this adjustment to USBC.

Amendment No. TR 4 – Rejected (24 accept, 600 reject)

Rule 319c, Average Adjustments (Rerating) Eliminates the reporting requirement of average adjustments.

Amendment No. TR 5 – Rejected (31 accept, 603 reject)

Rule 319c, Average Adjustments (Rerating) Limits the reporting period for average adjustments to twelve (12) months.

Bylaws (two-third votes needed)

Amendment No. B 1 – Rejected (136 accept, 492 reject)

USBC National Bylaws
Article III, Membership and Dues
Section B, Dues

Makes the payment of state dues optional.

Amendment No. B 2 – Rejected (142 accept, 482 reject)

USBC National Bylaws
Article III, Membership and Dues
Section B, Dues
Waives all dues (national, state and local)
for those age 80 and over.

Amendment No. B 3 – Rejected (176
accept, 449 reject)
USBC National Bylaws
Article III, Membership and Dues
Section B, Dues
Allows membership bought in a summer
league to extend through July 31 of the
following year.

Amendment No. B 4 – Adopted (574
accept, 49 reject)
USBC National Bylaws
Article IV, Board of Directors
Section A, Eligibility
Requires an individual who intends to run
for a position on the USBC Board to meet
eligibility requirements prior to nomination.

Amendment No. B 6 – Approved (588
accept, 29 reject)
USBC National Bylaws
Article VII, Committees
Section A, Standing Committees, Item 1
Allows the Chair of the Nominating
Committee to be appointed by the USBC
President.

Amendment No. B 7 – Adopted (553
accept, 51 reject)
USBC State Association Bylaws
Article V, Board of Directors – Management
Section C, Election of Directors
Allows the state to adopt a deadline for the
submission of qualifications for
nominations to be submitted at least 24
hours, but no
more than seven (7) days prior to the
opening of the annual meeting.

Amendment No. B 8 – Adopted (559
accept, 35 reject)
USBC State Association Bylaws
Article VI, Officers

Section B, Election
Allows the state to adopt a deadline for the
submission of qualifications for
nominations to be submitted at least 24
hours, but no more than seven (7) days
prior to the opening of the annual meeting.

RESULTS OF 2021 LEGISLATIVE SESSION

League Rules (majority needed)

Amendment No. LR 1 – Rejected (39
accept, 557 reject)

USBC Playing Rules
Chapter 4, League Rules Rule 100g,
Handicap
Mandates adult leagues use handicap
based on 100 percent of 300.

Amendment No. LR 2 – Rejected (25
accept, 553 reject)
USBC Playing Rules
Chapter 4, League Rules, Rule 100g,
Handicap
1. Defaults handicap to 100 percent of
300 if no league rule.
2. Mandates negative handicap if not using
100 percent of 300.

Amendment No. LR 3 – Adopted (511
accept, 75 reject)
USBC Playing Rules
Chapter 4, League Rules Rule 106c
Interrupted Game/Series Allows a league
officer to authorize practice.

Amendment No. LR 4 – Rejected (126
accept, 466 reject)
USBC Playing Rules
Chapter 4, League Rules Rule 113a
Definitions Allows leagues to adopt a rule
to allow total pin fall to break ties.

Amendment No. LR 5 – Rejected (15
accept, 570 reject)
USBC Playing Rules
Chapter 4, League Rules Rule 122
Meetings Requires rule changes to be
handled the prior season and any changes
for the new season requires the written
unanimous consent of all team captains,

with exception to “league cap” and
“average handicap.”

Bylaws (two-third votes needed)

Amendment No. B 1 – Adopted (545
accept, 35 reject)
USBC National Bylaws
Article IV, Board of Directors
Section E. Authority and Duties
Provides for the board to make emergency
decisions, in extreme situations, to
temporarily suspend bylaws and rules.

New Business – None

Adjournment

The meeting was adjourned by USBC
President, Melissa McDaniel, at 5:09 p.m.
Note: Executive reports are posted on
BOWL.com

USBC ANNUAL MEETING PROCEDURES

1. Delegates

Delegates must register and obtain delegates badges and confirm their voting method prior to the start of the meeting. Only delegates checked in and with a confirmed voting device or verified mobile device login will be eligible to vote. Seating will be open for all attendees.

2. Debate

While any USBC member has the right to debate a motion, only registered delegates may make motions.

- a. Any member entitled to speak shall go to a microphone
- b. Upon recognition by the presiding officer, the member shall state his/her name and association, and will have two minutes to speak
- c. A member may not speak a second time on any motion until all members who wish to speak a first time have been recognized and will have two minutes to speak

3. Secondary Amendments

To assist delegates who feel any of the proposed amendments are in need of change, and to conserve time on the meeting floor, the following procedure will be followed:

- a. Any suggested changes should be submitted in writing to USBC Legal and Legislative chair or USBC staff at least 24 hours prior to the meeting

- b. The suggested changes will be studied by the USBC Legal and Legislative Committee

- c. In the event a secondary amendment to a proposed amendment is offered from the floor of the meeting which has not been considered as recommended above, it will be referred without debate to the USBC Legal and Legislative Committee. The USBC Legal and Legislative Committee will confer immediately with the proposer and report their recommendations to the delegation, except in those instances of minor changes which, in the judgment of the chair, raise no question(s)

4. Method of Voting

All votes shall be cast by electronic ballot, which shall be the sole method for determining votes unless the president, or in his/her absence the vice president, determines circumstances require a different method.

5. Parliamentary Authority

The rules contained in the current edition of Robert's Rules of Order Newly Revised shall govern the meeting in all cases to which they are applicable and in which they are not inconsistent with the USBC Bylaws and these rules.

6. Adoption and Suspension of Rules

- a. These rules shall be adopted by a two-thirds vote.
- b. These rules may be suspended by a two-thirds vote.

NOTES

Motion	Purpose	Interrupt speaker?	Second Needed?	Debatable?	Amendable?	Vote Needed
1. Adjourn	Closes the meeting	No	Yes	No	No	Majority
2. Lay on the table	Puts the motion aside for later consideration	No	Yes	No	No	Majority
3. Previous question	Ends debate and moves directly to the vote	No	Yes	No	No	Two-thirds
4. Commit or refer	Refers the motion to a committee	No	Yes	Yes	Yes	Majority
5. Amend an amendment (secondary amendment)	Proposes a change to an amendment	No	Yes	Yes ¹	No	Majority
6. Amend a motion (primary amendment)	Proposes a change to a main motion	No	Yes	Yes ¹	Yes	Majority
7. Main motion	Brings business before the assembly	No	Yes	Yes	Yes	Majority
NOTE: Motions above are in the Order of Precedence of Motions.						
Point of order	Requests that the rules be followed	Yes	No	No	No	Ruled by chair
Appeal from the decision of the chair	Challenges a ruling of the chair	Yes	Yes	Depends ¹	No	Majority ²
Suspend the rules	Allows the group to violate the rules (not bylaws)	No	Yes	No	No	Two-thirds
Parliamentary inquiry or point of information	Allows a member to ask a question about business at hand	Yes	No	No	No	Responded to by chair
Withdraw a motion (after stated by chair)	Removes a motion from consideration	Yes	Depends ³	No	No	Majority
Take from the table	Resumes considering a motion that was laid on the table	No	Yes	No	No	Majority
Reconsider	Considers a motion again	Yes ⁴	Yes	Depends ⁵	No	Majority
Rescind or amend something previously adopted	Repeals a previously adopted motion or amends it after it has been adopted	No	Yes	Yes	Yes	Depends ⁶
Call for the Question	Closes debate	No	Yes	Yes	No	Two-thirds

1. If the motion it is being applied to is debatable
2. Majority in negative required to reverse chair's decision
3. Yes, if motion is made by person requesting permission; no, if made by another member
4. When another has been assigned the floor, but not after the individual has begun to speak
5. Only if motion to be reconsidered is debatable
6. a) a majority with notice;
b) two thirds; or
c) majority of entire membership

Adapted From: The Complete Idiot's Guide to Robert's Rules

NOTES

ELECTION PROCEDURES BOARD OF DIRECTORS

USBC Board elections will take place Thursday, April 28, during the Annual Meeting.

The USBC Nominating Committee has slated five candidates for the three open positions on the board. Delegates will vote to determine the three board members who will serve three-year terms beginning Aug. 1, 2022.

Open athlete board positions are elected by athletes at a different time and are not part of this election process. The election for athlete board members is conducted according to the policies and procedures established by the Athletes Advisory Council.

Procedures

1. The Nominating Chair will outline the election process, present the slate, announce the names and read the biographies of the nominations from the floor. The Chair's reading of the biographies of the nominations from the floor will serve as the official motion to add the names to the ballot. (See Nomination from the Floor requirements below).
2. The USBC President oversees the balloting process, calls for the vote and announces the winners or the need for additional ballots. If the president is absent or on the ballot, the duties fall to the vice president. Should both the president and vice president be absent or on the ballot, the Nominating Committee Chair will oversee the process.
3. Voting
 - All votes of the voting members shall be cast by electronic ballot, which shall be the sole method for determining votes unless the president, or in his/her absence the vice president, determines circumstances require a different method
 - Only registered delegates wearing the official badge and lanyard will be eligible to vote
 - Delegates must be in the delegate section in order to vote
 - If a majority vote is not reached on the first ballot, the candidate having the lowest vote total shall be dropped from the list. If more than one candidate, balloting continues with remaining candidates until each position is filled by a majority vote. If there is an equal number of candidates to positions available and one candidate does not receive a majority vote, that position is declared vacant.

Nominations from the floor

In accordance with Article IV, Section B of the USBC Bylaws, nominees had to be submitted to the Nominating Committee, in writing, at least 30 days prior to opening of the Annual Meeting.

Meet the Candidates

The Meet the Candidates session will be held Wednesday, April 27, from 1-2:30 pm in the Mardi Gras Ballroom. This is your opportunity to hear from the candidates running for the USBC Board of Directors.

USBC NOMINATING COMMITTEE REPORT

Purpose: Prepares the slate for Board of Directors elections and selects the slate of Youth Committee members for Board approval.

The USBC Nominating Committee is tasked with building the future leadership of our organization. We take great pride in creating an inclusive process that considers all candidates who seek to serve on the Board of Directors and the International Bowling Campus (IBC) Youth Committee.

The committee is required to slate a minimum of three (3) candidates and may slate up to six (6) for the three (3) open positions on the USBC Board of Directors.

The committee evaluates candidates to fill the seats on the Board of Directors with qualified individuals who possess the skillsets identified to make the Board well-rounded and diverse. This process includes consideration based, but not limited to, on their professional resumes, education, and bowling industry experience.

For the 2022-23 election, the USBC Nominating Committee encouraged any person with the skillsets identified to apply:

- Candidate No. 1: A business leader who possesses some finance experience and who can bring innovation and inspiration to the board. An example is someone who currently is independent of our business structures.
- Candidate No. 2: A person with equipment, engineering background, and field expertise who easily collaborates with others.
- Candidate No. 3: A person with field experience, who knows and understands the association business as well as USBC and its business. An engaged association leader is an example.

The Nominating Committee reviewed all submitted applications in November. Based on the experience and skillsets needed, the committee moved seven (7) candidates ahead for face-to-face interviews. The interviews were conducted safely in-person and/or virtually in January.

Upon conclusion of the interview process, the committee chose to slate five (5) candidates for your consideration for three (3) spots on the Board of Directors:

- Bowman, Brandon, Mukilteo, Washington
- Colangelo, Anthony, Meridian, Idaho
- Goergen, Bo, Sanford, Michigan
- McDaniel, Melissa, Raleigh, North Carolina
- Younger, Cheryl, Leavenworth, Kansas

The biographies of the slated candidates are included in the Convention Program and are available on BOWL.com.

You will have an opportunity to hear from the individuals who are up for your consideration during the Meet the Candidates Session prior to the Annual Meeting on Wednesday Afternoon at 1 p.m.

Please consider submitting a question in advance to our staff that you would like to see asked of the Candidates seeking election. These questions will be vetted and may be included in the Meet the Candidates Session.

The Meet the Candidates session will also be available to watch via BowITV.

The committee uses the same process for the IBC Youth Committee who represents both USBC and BPAA. Congratulations to Christopher Floyd (La.), Chrissie Kent (N.Y.), and Angel Metsch (N.C.) who have been elected to serve three-year terms on the IBC Youth Committee effective Aug. 1, 2022.

Thank you to President Melissa McDaniel for her service and dedication to the IBC Youth Committee. In 2022, Melissa completes her nine-year term of service.

USBC Nominating Committee

Frank J. Wilkinson, Chair
 Andrew Anderson
 Glenda Beckett
 Mike Cannington
 Jim Decker
 Michael Larsen, Staff Liaison

USBC BOARD CANDIDATES



Brandon Bowman - Mukilteo, Washington

Brandon Bowman serves as a director on his local and state USBC Boards. He is Chair of the Youth and Communications Committees for Snohomish County USBC and is a Level I coach, helping to increase youth participation by 15% in 2021. Additionally, he serves as Committee Chair of Social Media and Communications for Washington State USBC and actively serves on the Youth and Finance Committees. Bowman joined the PBA Regional Tour in 2021 and is the 2003 WSUSBC All-Events champion. Professionally, he is a Sr. Program Manager and Business Consultant, focusing on sustainable business strategy, operational efficiency and financial management of large corporations, including Microsoft and The Boeing Company. He holds an MBA from Seattle University, a bachelor's degree in Business Administration from Pacific Lutheran University and a graduate certificate in Sustainable Business from Pinchot University/Presidio Graduate School.

WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

With over 15 years serving and consulting businesses and large corporations, I bring proven experience in cost management, operational efficiency and business strategy. I have deployed sustainable solutions reducing costs, streamlining business operations and defining strategies for growth and development. Coupled with a passion for competitive bowling and youth development, I bring a positive, can-do approach to USBC and am fully invested in the future of our sport and providing maximum value for our members.



Anthony Colangelo - Meridian, Idaho

Anthony Colangelo, who served his first term on the board from 2013-2016, returned for a second term starting in the 2019-2020 season. He has been involved in the bowling industry for more than 35 years and recently was association manager for the Idaho State USBC. He also served as chair of the Transition Committee for the Idaho State USBC, which completed its merger in 2017. He is currently the chair of the Strategic Planning Committee, and has served on Equipment Specs, Legal, Legislative and Nominating committees. He also currently serves on the board of the Bowlers to Veterans Link. Professionally, Colangelo is the IT Manager for Boise Centre, Idaho's largest convention center, supervising a team that provides technical services for more than 350 events each year.

WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

I believe it is extremely important that we maintain continuity on the USBC Board as we continue to rebuild our organization post-COVID. Having already served two terms on the USBC Board, I can use that experience to prepare the next generation of USBC volunteer leaders to fill important roles on the board as we move forward together ensuring a future for the sport.



Bo Goergen - Sanford, Michigan

Bo Goergen has worked in the bowling industry for the last 40 years and has been the center manager/owner of Northern Lanes, a 24-lane center in Sanford, since 1997. He also is the executive director for the Bowling Centers Association of Michigan and has operated centers in Iowa, Georgia, Illinois and Michigan. He helped develop and continues to support programs at six local high schools and one college bowling team. On the lanes, he has competed in 41 USBC Open Championships and set the tournament record with an 862 singles series in 2009. He claimed a second Open Championships title in 2010, leading Northern Lanes Pro Shop to the Team All-Events crown. He also has competed on the PBA Senior Tour, with a career-best finish of second at the 2012 PBA Senior Don Carter Memorial. In 2015, he captured a pair of titles at the Bowlers Journal Championships.

WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

I believe my extensive work history in the bowling industry as well as my competitive career in the sport, and now three years on the board, I have a strong understanding of the inner workings with our national governing body. My passion to help grow the future of the sport lies vicariously through my son's bowling career path now. I want him to experience what I have been blessed to these past 40-plus years of competing.



Melissa McDaniel - Raleigh, North Carolina

Melissa McDaniel is serving her third term on the board and became president to start the 2020-2021 season. She is the Assistant General Manager, Marketing Director, youth director and head coach for Buffalo Lanes North, a family-owned center in North Carolina, and has one of the largest youth programs in the country. McDaniel, a USBC Silver coach, was chair of the International Bowling Campus Youth Committee for five years and will finish her ninth year on the committee to conclude this season. She is vice president of the Bowling Proprietors of the Carolinas and Georgia (BPACGA).

WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

To represent USBC through some of the toughest times has been humbling and rewarding. Observing the resiliency of our industry, and to see it come together and come out stronger than before the pandemic, is gratifying. When volunteering, it is important to be open-minded, listen and understand the different perspectives. I've grown so much over the last seven years, and it would be an honor to serve my final two years on the USBC Board.



Cheryl Younger - Leavenworth, Kansas

Cheryl Younger has more than 20 years of USBC membership and serves as vice president of Kansas State USBC and as a director on the board of Wy-Jon County USBC. Professionally, she worked 45 years in the corporate travel and financial services industry, most recently as senior manager of strategic relationship management for American Express Global Business Travel.

WHY ARE YOU QUALIFIED TO SERVE ON THE USBC BOARD OF DIRECTORS?

I am an instinctive leader with excellent customer service and effective communication skills who currently serves on the Wy-Jon County and Kansas State USBC Boards. I believe in leading with honesty, integrity and transparency, which allows me to develop long lasting, collaborative relationships built on trust. I am approachable, easy going and love having fun. I will be a voice for our member bowlers and our bowling proprietors to advance the sport of bowling.

ELECTION TALLY SHEET

2022 USBC Board of Directors Election Results

DIRECTOR POSITIONS	1st Ballot	2nd Ballot	3rd Ballot	4th Ballot
Votes Cast:				
Majority Required:				
1. Brandon Bowman Mukilteo, Washington				
2. Anthony Colangelo Meridian, Idaho				
3. Bo Goergen Sanford, Michigan				
4. Melissa McDaniel Raleigh, North Carolina				
5. Cheryl Younger Leavenworth, Kansas				
TOTAL				

2022 USBC CONVENTION LAS VEGAS, NEVADA

CREDENTIALS COUNT FORM	Wednesday, April 27, 2022	Thursday, April 28, 2022
Association Delegates		
Athlete Delegates		
Hall of Fame Members		
Board of Directors		
TOTAL VOTING		

USBC EQUIPMENT SPECIFICATIONS AND CERTIFICATIONS COMMITTEE REPORT



Purpose: *Based on USBC strategic planning, this committee shall set direction to maintain and protect the integrity and credibility of the sport of bowling.*

To uphold this purpose, the Equipment Specifications and Certification (ESC) Committee remains guided by the USBC vision “to continue to be the leading authority to the sport, servicing the needs of bowling.”

The committee is responsible for reviewing and making final decisions regarding new items of equipment on which USBC approval is requested. The committee also is responsible for setting policies and procedures regarding equipment and specifications and for granting, withholding, suspending, withdrawing or otherwise regulating bowling center certificates.

As the National Governing Body for the sport of bowling, USBC executes its mission to “provide services, resources and the standards for the sport.” Translating these bold statements into reality means engaging a world-class ESC team at the International Bowling Campus, USBC’s home in Arlington, Texas. Our team of research engineers and research technicians invests significant resources in a continual effort to make sure your bowling experience is as fair as it is enjoyable and that bowling’s future is ensured through thoughtful research, planning and delivery.

Over the past year, bowling continued to confront some unique challenges as the world slowly began to emerge from the brunt of the pandemic, yet we have persevered and remained united in sport. Through it all, USBC remained steadfast in its commitment to the sport and continued as much work as possible behind the scenes. Of note, in 2021, USBC:

- Tested and approved **246 bowling ball models**
- Tested **31 additional bowling products** (cleaners, polishes, lane surfaces, ball plug, lane conditioners, lane decals, embedded warnings)
- Issued **21 bowling pin permits**
- Monitored center statuses as **3,871 active centers** comprising **83,776 lane beds** were logged

USBC has made significant progress in research and development of both existing and emerging specifications and technologies as part of its commitment to researching all aspects of the sport. In parallel with the ongoing “day-to-day” testing and approval process counts above, USBC often has ongoing active research projects that are often resource-intensive and viewed as currently or potentially impactful to bowling. Below is a highlight of USBC’s engagement in 2021:

- **String Pinsetters** – If bowling had zodiac signs, 2021 was the Year of the String Pinsetter. Though at present not a USBC-approved product, string pinsetters were commissioned for study in 2020, with a preliminary report issued in early 2021. Testing into string technology primarily focuses on scoring and pinfall variables between these pinsetters and USBC-approved free-fall pinsetters. USBC engineers forged ahead and conducted extensive Bowlscore, league simulation, and E.A.R.L. testing.

Additionally, in-depth analysis was conducted on both the pins, strings and string length components utilized in the pinsetter setups. While the results were planned for delivery in **2022**, our research teams were able to hit a milestone and deliver a second comprehensive report in **September 2021**. Several factors affecting pinfall were identified and as such, preliminary specifications were proposed to string pinsetter manufacturers:

- o The string length has a minimum limit of 65 inches, measured from the ball cup to the point the string enters the pin.
- o Placing the pin curtain between 12-16 inches from the end of the lane, measured from the back of the tail plank.
- o Placing the ball stop cushion a minimum of 33 inches from the end of the lane, measured from the back of the tail plank.
- o Assuring the kickback walls on both sides of the lane have a minimum thickness of 2 3/4 inches.

These specifications were developed as a result of over **86,000** shots conducted on free-fall and string machines; to date, we have now catalogued results from over **130,000** shots and counting.

More details, including the full report, may be found at: https://www.bowl.com/Equipment_Specs/Equipment_Specs_Home/String_Pinsetter_Research/

USBC EQUIPMENT SPECIFICATIONS AND CERTIFICATIONS COMMITTEE REPORT



An ideal sustainable future for the sport includes preserving a balance of time-honored tradition, foresight into what is sometimes unknown, a resolute focus on credibility and responsibility to all stakeholders. To govern effectively we must fully understand the sport of bowling and the technology within it, and that understanding comes from a scientific discovery process rooted in facts obtained through extensive data collection and analysis. There is no magic wand or silver bullet – hard work, sound reasoning and a commitment to broadening our knowledge propels us forward.

As always, many thanks and appreciation go out to Chad Murphy, Danny Speranza, Tom Frenzel and the entire ESC staff and ESC Committee. Thank you for your unwavering dedication to the complex work necessary to study the past and chart the future of the countless technological intricacies present in our sport. Also, to the USBC Board and USBC President Melissa McDaniel, thank you for affording us the commitment and latitude to fulfill our committee charge with confidence.

And finally, to the USBC members, for entrusting us with helping to shape our corner of bowling's future and maintain a fair, sustainable landscape – it is because of you that we strive to do our very best and protect the sport responsible for giving us all a lifetime of fun and memories.

Respectfully submitted,

USBC Equipment Specifications and Certifications Committee

Andrew Cain, Chairman

Andrew Anderson

Josie Barnes

Bo Goergen

Dennis Hacker

Karl Kielich

Scott Sterbenz

Danny Speranza/Tom Frenzel, staff liaisons

INTERNATIONAL BOWLING CAMPUS YOUTH COMMITTEE REPORT



The International Bowling Campus (IBC) Youth Committee is proud of the successes and progress of the past year. Together, we can get a few more young competitors to go bowling more often!

The IBC Youth Committee is made up of a diverse group of individuals who represent all of the youth bowling spectrum and have been working together to shape A Future for the Sport.

The mission of the Youth Development team is to “Cultivate opportunities to grow youth bowling through services, developmental programs and competitions.” Through this mission, we will deliver on a vision of encouraging all children to experience the fun of organized bowling.

With the continued partnership of USBC and BPAA through the IBC, they are providing us the opportunity with their continued financial support to keep youth bowling moving forward, growing and turning our youth bowlers into lifetime bowlers.

IBC Youth, BPAA and USBC continue to work in a collaborative effort to work toward the mission and values of the IBC Youth Strategic Plan.

To SERVICE bowling with INTEGRITY in all areas through EDUCATION, TEAMWORK and COLLABORATION with our partners. Above all, demonstrate and foster LEADERSHIP within the organization at all levels.

Let’s take a look at the products!

Membership – The Youth memberships continue to provide a low-cost entry barrier for children to enter the sport. USBC offers millions of dollars in scholarship money to help young bowlers get a jump start on their dreams. There are millions of dollars in scholarships offered each season by bowling associations and councils, certified tournaments and proprietors throughout the United States.

Junior Gold – Over 3,100 bowlers traveled to Indianapolis to compete for part of the record **\$500,000** in total scholarships. IBC Youth Development (IBC Youth) added an additional **\$226,250** in scholarships on top of paid entry funds to the 2021 Junior Gold Championships. The additional scholarship awards come from available unassigned SMART funds in the Junior Gold **SMART** account.

Congratulations to our winners:

Boys U12 - Matteo Quintero and Girls U12 - Baylie Massingill

Boys U15 - Landin Jordan and Girls U15 - Savannah Taillon

Boys U18 - Brandon Bohn and Girls U18 - Jaelle Hamman

Boys U20 - Cameron Crowe and Girls U20 - Brooke Roberts

Youth Open – The Youth Open Championships hosted more than **800** bowlers vying for more than \$150,000 in scholarship. We would like to thank Bowling.com for their continued support of this championship tournament.

Pepsi Championships – The Pepsi Youth Championships (Pepsi Tournament) is open to all USBC Youth members. Beginning with qualifying during their leagues, youth bowlers can advance to their state finals and earn scholarships. Special thanks to Pepsi for its continued support of the tournament.

Bowler’s Ed – The Bowler’s Ed program awarded 12 grants to school districts and organizations around the country.

High School/Middle School – The department remains committed to being a resource for local and state initiatives seeking to create and grow high school and middle school bowling.

We also would like to congratulate last year’s Dexter High School All American Team:

Girls Team

Kathryn Bowman, Junior, Peru Central High School, Peru, N.Y.

Brooklyn Gagnon, Senior, Lincoln High School, Sioux Falls, S.D.

Kathleen Heady, Senior, Plano Senior High School, Richardson, Texas

Kaylee Hitt, Senior, Campbell County High School, Cold Spring, Ky.

Victoria Lazo, Senior, Dobie High School, Houston

INTERNATIONAL BOWLING CAMPUS YOUTH COMMITTEE REPORT



Boys Team

Antonio Garrido, Senior, Western High School, Fort Lauderdale, Fla.
Silas Limes, Senior, Wichita Heights High School, Wichita, Kan.
Cole Macaluso, Senior, Fremont High School, Fremont, Neb.
Blake Martin, Senior, St. Croix Lutheran Academy, Oakdale, Minn.
Joseph Mathews, Senior, Bishop Lynch High School, Dallas

Collegiate – Collegiate bowling continues to be one of the growing segments in the bowling industry. USBC Collegiate had **143** schools and **4,250** members last season. The new system launched this season worked phenomenally and allowed for a more expedited process for tournament managers to compile results and submit them for the Team Ranking System.

USA Bowling Coaching – The USA Bowling Coaching program helps develop USA Bowling coaches. Last year, we had to adapt to the changes due to COVID, and we launched a new online USA Coaching seminar. Through this new innovative process, we still were able to floor 28 seminars with 418 individuals in attendance.

The coaching program has been our flagship program and by developing more USA Bowling coaches, which, in turn, help make it possible for the league concept to flourish. We provide a minimum of 50 seminars each year, at no charge to those who apply.

A new USA Bowling Development Manager was hired to work with centers and associations who were interested in launching USA youth leagues in their local market. This relaunch of the program went into seven different local markets and resulted in 125 new bowlers.

Congratulations to our award recipients for last year:

- David Dahms Coach of the Year – Arthur O'Connor
- USBC Youth Ambassadors of the Year – Brooklyn Gagnon and Julian Salinas
- Alberta E. Crowe Star of Tomorrow – Katharina Mente
- Chuck Hall Star of Tomorrow – Zachary Lewis
- Annual Zeb Scholarship – Stella Hong

If you haven't already, we invite you to check out our online Youth Resource Center at BOWL.com/YouthResourceCenter. The Resource Center was built to provide the tools necessary to build and promote youth programming.

#MoreKidsBowling

#AFutureForTheSport

Respectfully submitted,
Chrissie Kent (Chair)
Blair Blumenscheid
Mike Cannington
Chad Estes
Christopher Floyd
Melissa McDaniel
Matt Orvis
Taffany Shipp
Allen Solomon
Dickie Ward
Becky Young
Gary Brown, staff liaison

LEGAL AND LEGISLATIVE COMMITTEE REPORT



Purpose: *Reviews proposed legislation, discusses items submitted by staff, other committees and if needed, may propose legislation or work with another committee to propose necessary legislation.*

After a very busy 2020-2021, the workload of the Legislative Committee this past year has been substantially lighter. The fewest number of proposals in recent history were submitted for consideration, and only one (1) of these will be making it to the delegate floor at the 2022 Annual Meeting.

Additional revisions were made to keep USBC compliant under USOPC requirements for National Governing Bodies (NGB). These changes include:

- Addition of USOPC compliance requirements to Rule 17b.
- Modifications to the USBC Code of Conduct.
- Modifications to the Conflict of Interest, Legal Compliance, Gifts, Resolution, Responsible Individuals and Whistle-blower policies.

Most importantly, USBC continues to deal with the challenges presented by the COVID-19 pandemic. Changes to allow the use of one lane in league play and isopropyl alcohol in competitions allowed league and tournaments to run in areas COVID-19 could have shut down have been extended through the 2021-2022 season. The Committee will continue to monitor conditions and make a recommendation to the USBC Board to continue or discontinue these COVID-19 related allowances.

In addition to the forgoing, we reviewed the proposed amendments that have been submitted and those advancing to the delegates for consideration can be found here.

USBC Legal and Legislative Committee

Jay Daryman, chair
 Andrew Anderson
 Josie Barnes
 Glenda Beckett
 Anthony Colangelo
 Chrissy Lee
 Brittni LaGeorge
 Lowell Lovgren
 Jo Dimond (Ex-Officio Guest)
 Mike Spridco, staff liaison

FINANCE COMMITTEE REPORT



Purpose: *To ensure the appropriate financial structure is in place to support the overall organization needs and strategic direction of USBC and its subsidiaries.*

As in previous years, we constantly are reviewing/monitoring USBC's long-term financial objectives and goals, with additional emphasis being placed on long-term planning as we evaluate the impact of COVID-19. The committee assists with the development of USBC's annual budget, as well as the monthly review of actual-to-budget expenditures.

We continue to review USBC's investment allocation to ensure compliance with policy guidelines. We emphasize, along with USBC's Finance department, the continuing development of solid business processes, with a focus on strong program planning and implementation. The 2022 budget was presented to the Finance Committee and approved by the USBC Board of Directors in December 2021. The 2021 audited financials should be finalized by April 2022.

USBC Finance Committee

Cathy DeSocio, chair

Dennis Hacker

Liz Kuhlkin

Adam Mitchell

Ron Mohr

Tina Williams

Eric Kammlah, staff liaison

(continued on next page)

UNITED STATES BOWLING CONGRESS, INC.
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2021 AND 2020

ASSETS	2021	2020
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 16,576,316	\$ 9,492,584
Cash and Cash Equivalents - SMART Program	443,437	-
Accounts Receivable, Net	253,033	1,018,656
Accounts Receivable, Net - SMART Program	141,812	-
Due from Related Parties	633,347	482,062
Inventory	49,819	123,447
Prepaid Expenses and Other	207,499	440,604
Total Current Assets	18,305,263	11,557,353
INVESTMENTS		
Investments, at Fair Value	23,472,037	22,321,101
Investments, at Fair Value - SMART Program	103,986,179	-
Investment in International Bowling Campus, LLC	4,547,881	4,850,091
Total Investments	132,006,097	27,171,192
NOTE RECEIVABLE	95,350	91,244
PROPERTY AND EQUIPMENT		
Furniture and Fixtures	14,065,247	13,827,735
Tournament Equipment	13,665,339	13,665,339
Vehicles	117,028	117,028
Software	4,460,756	4,212,411
Software - SMART Program	910,467	-
Construction in Progress	19,938	-
Total, at Cost	33,238,775	31,822,513
Less: Accumulated Depreciation	28,753,345	27,768,555
Less: Accumulated Depreciation - SMART Program	910,467	-
Total Property and Equipment	3,574,963	4,053,958
GOODWILL, NET OF ACCUMULATED AMORTIZATION	303,333	338,333
Total Assets	\$ 154,285,006	\$ 43,212,080

See accompanying Notes to Financial Statements on BOWL.com.

LIABILITIES AND NET ASSETS	2021	2020
CURRENT LIABILITIES		
Accounts Payable	\$ 654,652	\$ 244,673
Accounts Payable - SMART Program	65,088	-
Due to Related Parties	31,561	13,367
Accrued Liabilities	2,506,746	2,110,253
Current Portion of Postretirement Benefit Obligation	89,000	87,000
Current Portion of Deferred Revenue - Tournament Subsidy	200,000	166,000
Current Portion of Scholarship Awards Payable - SMART Program	5,402,217	-
Current Portion of Deferred Revenue - National Tournaments	11,947,596	8,983,364
Current Portion of Deferred Revenue - Membership Dues	5,651,942	4,305,257
Current Portion of Deferred Revenue - BowlTV Subscriptions	68,123	43,407
Deferred Revenue - Bowlers Journal Subscriptions	103,153	84,944
Total Current Liabilities	<u>26,720,078</u>	<u>16,038,265</u>
LONG-TERM LIABILITIES		
Deferred Revenue - Tournament Subsidy, Less Current Portion Above	510,000	585,000
Postretirement Benefit Obligation, Less Current Portion Above	784,963	846,147
Scholarship Awards Payable, Less Current Portion Above - SMART Program	82,296,366	-
Total Long-Term Liabilities	<u>83,591,329</u>	<u>1,431,147</u>
Total Liabilities	110,311,407	17,469,412
NET ASSETS		
Without Donor Restrictions		
Undesignated	13,575,583	12,652,918
Designated for SMART Program	16,251,403	-
Designated for Operating Reserve	14,146,613	13,089,750
Total Net Assets	<u>43,973,599</u>	<u>25,742,668</u>
Total Liabilities and Net Assets	<u>\$ 154,285,006</u>	<u>\$ 43,212,080</u>

See accompanying Notes to Financial Statements on BOWL.com.

UNITED STATES BOWLING CONGRESS, INC.
STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES			
Membership Dues	\$ 11,026,246	\$ -	\$ 11,026,246
Merchandise Sales	99,412	-	99,412
Workshops and Seminars	190,259	-	190,259
Special Events, Booths, and Concessions	156,444	-	156,444
Tournament Entry and Prize Fees	9,920,712	-	9,920,712
Tournament and Conventions Subsidy	1,919,647	-	1,919,647
Brackets	1,175,645	-	1,175,645
Advertising	311,072	-	311,072
Royalty	496,664	-	496,664
Sponsorship	467,256	-	467,256
Contributions	122,050	-	122,050
Net Investment Return	1,155,165	-	1,155,165
Net Investment Return - SMART Program	6,231,068	-	6,231,068
BowlTV	315,724	-	315,724
Other	36,467	-	36,467
PPP Loan Forgiveness	1,614,700	-	1,614,700
Bowlers Journal	125,049	-	125,049
Total Revenues	<u>35,363,580</u>	<u>-</u>	<u>35,363,580</u>
EXPENSES			
Salaries	6,279,281	-	6,279,281
Fringe Benefits	1,730,294	-	1,730,294
Employee Recruitment and Training	87,275	-	87,275
Temporary Agency Services	2,349,006	-	2,349,006
Professional Services	3,001,992	-	3,001,992
Professional Services - SMART Program	150,203	-	150,203
Supplies	117,721	-	117,721
Supplies - SMART Program	459	-	459
Resale Merchandise	78,493	-	78,493
Prizes	6,994,718	-	6,994,718
Awards	385,735	-	385,735
Telephone	29,217	-	29,217
Postage and Freight	1,006,920	-	1,006,920
Postage and Freight - SMART Program	1,499	-	1,499
Facilities	1,044,946	-	1,044,946
Equipment Maintenance and Repairs	616,627	-	616,627
Depreciation	961,456	-	961,456
Amortization	58,334	-	58,334
Printing	336,495	-	336,495
Printing - SMART Program	1,290	-	1,290
Promotion, Sponsorships, and Programs	315,550	-	315,550
Promotion, Sponsorships, and Programs - SMART Prog	4,193	-	4,193
Travel	673,818	-	673,818
Travel - SMART Program	2,779	-	2,779
Insurance	459,697	-	459,697
Insurance - SMART Program	4,512	-	4,512
Contributions	345,209	-	345,209
Lineage and Construction	786,123	-	786,123
Earnings Allocation - SMART Program	7,000,000	-	7,000,000
Miscellaneous	156,461	-	156,461
Miscellaneous - SMART Program	1,486	-	1,486
Total Expenses	<u>34,981,789</u>	<u>-</u>	<u>34,981,789</u>

See accompanying Notes to Financial Statements on BOWL.com.

UNITED STATES BOWLING CONGRESS, INC.
STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
CHANGE IN NET ASSETS FROM OPERATIONS	381,791	-	381,791
EQUITY IN NET LOSS OF INTERNATIONAL BOWLING CAMPUS, LLC	(302,210)	-	(302,210)
NET ASSETS OBTAINED FROM SMART MUTUAL TERMINATION AGREEMENT	18,178,314	-	18,178,314
CHANGE IN POSTRETIREMENT BENEFIT OBLIGATION, OTHER THAN PERIODIC EXPENSE	(26,964)	-	(26,964)
CHANGE IN NET ASSETS	18,230,931	-	18,230,931
Net Assets - Beginning of Year	25,742,668	-	25,742,668
NET ASSETS - END OF YEAR	\$ 43,973,599	\$ -	\$ 43,973,599

See accompanying Notes to Financial Statements on BOWL.com.

UNITED STATES BOWLING CONGRESS, INC.
STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES			
Membership Dues	\$ 11,499,889	\$ -	\$ 11,499,889
Merchandise Sales	44,923	-	44,923
Workshops and Seminars	100,912	-	100,912
Special Events, Booths, and Concessions	127,357	-	127,357
Tournament Entry and Prize Fees	191,013	-	191,013
Tournament and Conventions Subsidy	209,850	-	209,850
Brackets	185	-	185
Advertising	150,415	-	150,415
Royalty	1,310,347	-	1,310,347
Sponsorship	182,524	-	182,524
Contributions	67,159	-	67,159
Net Investment Return	1,202,882	-	1,202,882
BowlTV	150,917	-	150,917
Other	577,301	-	577,301
PPP Loan Forgiveness	1,693,900	-	1,693,900
Bowlers Journal	35,242	-	35,242
Total Revenues	<u>17,544,816</u>	-	<u>17,544,816</u>
EXPENSES			
Salaries	6,972,811	-	6,972,811
Fringe Benefits	1,815,273	-	1,815,273
Employee Recruitment and Training	62,988	-	62,988
Temporary Agency Services	440,107	-	440,107
Professional Services	2,141,850	-	2,141,850
Supplies	103,922	-	103,922
Resale Merchandise	30,951	-	30,951
Prizes	189,635	-	189,635
Awards	363,883	-	363,883
Telephone	47,586	-	47,586
Postage and Freight	338,697	-	338,697
Facilities	1,025,260	-	1,025,260
Equipment Maintenance and Repairs	669,567	-	669,567
Depreciation	1,128,340	-	1,128,340
Amortization	11,667	-	11,667
Printing	172,036	-	172,036
Promotion, Sponsorships, and Programs	634,523	-	634,523
Travel	226,657	-	226,657
Insurance	369,900	-	369,900
Contributions	1,752,655	-	1,752,655
Lineage and Construction	232,821	-	232,821
Miscellaneous	97,232	-	97,232
Total Expenses	<u>18,828,361</u>	-	<u>18,828,361</u>
CHANGE IN NET ASSETS FROM OPERATIONS	(1,283,545)	-	(1,283,545)
EQUITY IN NET LOSS OF INTERNATIONAL BOWLING CAMPUS, LLC	(393,625)	-	(393,625)
CHANGE IN POST-RETIREMENT BENEFIT OBLIGATION, OTHER THAN PERIODIC EXPENSE	123,748	-	123,748
CHANGE IN NET ASSETS	(1,553,422)	-	(1,553,422)
Net Assets - Beginning of Year	<u>27,296,090</u>	-	<u>27,296,090</u>
NET ASSETS - END OF YEAR	<u>\$ 25,742,668</u>	\$ -	<u>\$ 25,742,668</u>

See accompanying Notes to Financial Statements on BOWL.com.

UNITED STATES BOWLING CONGRESS, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2021

	Program Services	Management and General	Total
Salaries	\$ 5,151,955	\$ 1,127,326	\$ 6,279,281
Fringe Benefits	1,525,136	205,158	1,730,294
Employee Recruitment and Training	4,727	82,548	87,275
Temporary Agency Services	2,349,006	-	2,349,006
Professional Services	1,957,040	1,044,952	3,001,992
Professional Services - SMART Program	-	150,203	150,203
Supplies	112,882	4,839	117,721
Supplies - SMART Program	-	459	459
Resale Merchandise	78,493	-	78,493
Prizes	6,994,718	-	6,994,718
Awards	377,501	8,234	385,735
Telephone	29,217	-	29,217
Postage and Freight	988,828	18,092	1,006,920
Postage and Freight - SMART Program	-	1,499	1,499
Facilities	71,249	973,697	1,044,946
Equipment Maintenance and Repairs	587,875	28,752	616,627
Depreciation	837,072	147,718	984,790
Amortization	-	35,000	35,000
Printing	333,719	2,776	336,495
Printing - SMART Program	-	1,290	1,290
Promotion, Sponsorships, and Programs	245,000	70,550	315,550
Promotion, Sponsorships, and Programs - SMART Program	-	4,193	4,193
Travel	505,667	168,151	673,818
Travel - SMART Program	-	2,779	2,779
Insurance	60,467	399,230	459,697
Insurance - SMART Program	-	4,512	4,512
Contributions	255,372	89,837	345,209
Lineage and Construction	786,123	-	786,123
Earnings Allocation - SMART Program	7,000,000	-	7,000,000
Miscellaneous	154,893	1,568	156,461
Miscellaneous - SMART Program	-	1,486	1,486
Total Expenses by Function	<u>\$ 30,406,940</u>	<u>\$ 4,574,849</u>	<u>\$ 34,981,789</u>

See accompanying Notes to Financial Statements on BOWL.com.

UNITED STATES BOWLING CONGRESS, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2020

	Program Services	Management and General	Total
Salaries	\$ 5,816,146	\$ 1,156,665	\$ 6,972,811
Fringe Benefits	1,573,373	241,900	1,815,273
Employee Recruitment and Training	48,840	14,148	62,988
Temporary Agency Services	440,107	-	440,107
Professional Services	1,209,919	931,931	2,141,850
Supplies	101,477	2,445	103,922
Resale Merchandise	30,951	-	30,951
Prizes	189,635	-	189,635
Awards	354,497	9,386	363,883
Telephone	47,586	-	47,586
Postage and Freight	334,911	3,786	338,697
Facilities	49,691	975,569	1,025,260
Equipment Maintenance and Repairs	631,807	37,760	669,567
Depreciation	959,089	169,251	1,128,340
Amortization	-	11,667	11,667
Printing	170,200	1,836	172,036
Promotion, Sponsorships, and Programs	296,151	338,372	634,523
Travel	158,275	68,382	226,657
Insurance	108,312	261,588	369,900
Contributions	1,583,707	168,948	1,752,655
Lineage and Construction	232,821	-	232,821
Miscellaneous	96,902	330	97,232
Total Expenses by Function	<u>\$ 14,434,397</u>	<u>\$ 4,393,964</u>	<u>\$ 18,828,361</u>

See accompanying Notes to Financial Statements on BOWL.com.

UNITED STATES BOWLING CONGRESS, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 17,729,387	\$ (1,553,422)
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities:		
Depreciation	984,790	1,128,340
Amortization	35,000	11,667
Imputed Interest Income	(4,106)	(3,929)
Decrease in Post-Retirement Benefit Obligation	(59,184)	(218,851)
Net Realized and Unrealized Gains on Investments	(7,133,536)	(592,611)
Net Assets Obtained from SMART Mutual Termination Agreement	(18,178,314)	-
Equity in Net Loss of International Bowling Campus, LLC	302,210	393,625
Effects of Changes in Operating Assets and Liabilities:		
Accounts Receivable	751,197	(963,815)
Due from Related Parties	(151,285)	(238,123)
Inventory	73,628	9,933
Prepaid Expenses and Other	233,105	(143,475)
Accounts Payable	411,385	(118,300)
Due to Related Parties	18,194	(233,523)
Accrued Liabilities	396,493	367,013
Deferred Revenue	4,312,842	(3,905,502)
Scholarship Awards Payable	8,790,079	-
Net Cash Provided (Used) by Operating Activities	8,511,885	(6,060,973)
CASH FLOWS FROM INVESTING ACTIVITIES		
Sales of Investments	46,915,469	8,500,000
Purchases of Investments	(48,244,917)	(606,201)
Purchases of Property and Equipment	(505,795)	(145,110)
Proceeds from SMART Mutual Termination Agreement	850,527	-
Purchase of Bowlers Journal	-	(350,000)
Net Cash Provided (Used) by Investing Activities	(984,716)	7,398,689
NET INCREASE IN CASH AND CASH EQUIVALENTS	7,527,169	1,337,716
Cash and Cash Equivalents - Beginning of Year	9,492,584	8,154,868
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 17,019,753	\$ 9,492,584
RECONCILIATION TO STATEMENTS OF FINANCIAL POSITION		
Cash and Cash Equivalents	\$ 16,576,316	\$ 9,492,584
Cash and Cash Equivalents - SMART Program	443,437	-
Total Cash and Cash Equivalents	\$ 17,019,753	\$ 9,492,584

See accompanying Notes to Financial Statements on BOWL.com.

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The Association Resource Center (ARC) is an electronic library of materials designed to assist associations with governance, day-to-day operations, education and development. At BOWL.com/ARC you will find conveniently categorized topics ranging from Association Managers to WinLABS.

If you need it, it probably lives in the ARC.

BOWL.com/ARC



FREQUENTLY USED LINKS & ASSETS

Registered Volunteer Program (BOWL.com link)
 Rules (BOWL.com link)
 SMART (BOWL.com link)
 WinLABS Login Page (Login Page)
 Online Supply Order
 MailChimp - Email marketing and communication
 Survey Monkey - Surveys for data-driven decisions
 Eventbrite - Event marketing, registration and ticketing



RECOGNITION & CERTIFICATES

Suggestions to Motivate and Recognize Volunteers
 2018-2019 Purchasable Youth Awards Order Form
 USBC Bowling Awards (Web link)



ASSOCIATION MANAGERS

USBC Resource Center - Departmental services and links; (Financial Association Operations) (D-7 - USBC Association Policy Manual)
 Association Governance Calendar
 Association Operations Calendar
 Why Use USBC - USBC Member Plus Value from Third Party
 Member Salary & Control Management
 Team Management - 10 Strategies for better team performance
 10 Proven Strategies for Success from
 Associated with Disability Act
 Association - and organizational program
 Communication Plan
 Association Website
 WinLABS/Drive Reporting
 SSC Program & Services Charter, Worksheet, Sign-off form and
 SSC Association Resource Package Charter (Full Use Link)
 SSC Committee Selection Recommendation Chart (Used on web application Sign-In)
 SSC Strategic Plan - Strategic themes & core values
 How to Use Certificate Specifications: What you need to know before you
 Print/insert name in team name

Program Selection

Program Selection

Membership List

Workshop

Workshop - Email marketing and communication
 Survey Monkey - Surveys to build your brand online
 Eventbrite - Event marketing, registration and ticketing
 MailChimp - Software and online email marketing

Planning for Success - Association Volunteer Recognition

Recognition
 Recognition Plan
 Measure

Certificates of Recognition (Interactive PDFs)

#1 Volunteer
 Volunteer of the Year
 Certificate of Appreciation
 #1 Youth Leader
 Youth Leader of the Year
 #1 League Secretary
 League Secretary of the Year
 #1 League Official
 League Official of the Year
 #1 Coach
 Coach of the Year
 #1 Director
 Director of the Year
 #1 Leader
 Dynamic Leader
 Rising Star
 Superior Performer
 Tournament Wizard

ASSOCIATION RESOURCE CENTER



Association Leadership Academy



Association Managers



Board & Committees



Bylaws



Education & Training



Finance & Tax Info



Frequently Used Links & Assets



Hall of Fame



Insurance



Lane Inspection & Certification



League Resources



Manuals



Marketing & Promotions



Meetings



Membership



Recognition & Certificates



Tournaments



WinLABS



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